

McKinsey
& Company

Early Stage Investor Conference

June 2022

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Statement of Business

McKinsey is hosting the ESIC conference in order to provide forum for convening investors and entrepreneurs to learn about cutting-edge innovations across different industries. McKinsey has not reviewed or approved of the remarks or written materials of any ESIC participant and provides no guarantee, express or implied, as to the accuracy or completeness of any such remarks or written materials. McKinsey is not, and should not be deemed to be, engaged in any solicitation of any securities transaction or the provision of investment advice.



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Conference Program for McKinsey's Early-Stage Investor Conference (ESIC).

Dear participant,

Welcome to the 2022 edition of McKinsey & Company's [Early-Stage Investor Conference \(ESIC\)](#). It is our privilege to welcome thousands of attendees like you from all over the world for this exciting virtual event. Over the last five years, ESIC has grown exponentially, from its roots as an intimate event in Boston to one of the largest global celebrations of cross-industry innovators.

This year, we have expanded ESIC to celebrate innovators across nine industry tracks: Sustainability, Social Impact, Healthtech, Biotech, MedTech, Fintech, Cybersecurity, Logistics, and Travel. We received an unprecedented 500+ startup applications from across 30+ countries, and selected around 90 startups to present in track sessions with hundreds more participating in daily thematic startup fairs. Whether you are tuning into the global kickoff on Tuesday June 21, dropping into one (or more!) track session between June 21-23, or even coming to one of our in-person afterparty celebrations in Boston, we look forward to connecting with you and sharing perspectives on the latest trends and topics at the leading-edge of innovation.

To commemorate the vast breadth and diversity of ideas coming together in ESIC 2022, we have compiled this conference program including an overall event schedule as well as brief participant backgrounds, to help you engage with involved start-ups, investors, strategic partners, industry leaders, and venture enthusiasts. Please do not hesitate to reach out to us at ESIC@mckinsey.com with any questions.

We hope you have an amazing, energizing time at ESIC 2022!



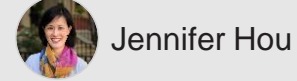
Hann Yew, on behalf of the ESIC Organizing Committee

ESIC 2022 Organizing Committee Members

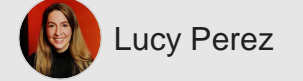
Leadership team



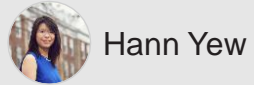
Nav Singh



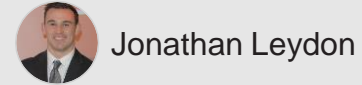
Jennifer Hou



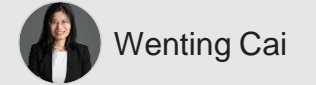
Lucy Perez



Hann Yew



Jonathan Leydon

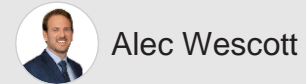


Wenting Cai

Core team



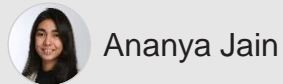
Aarthi Sridhar



Alec Wescott



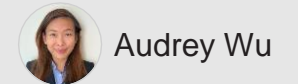
Amy Shyu



Ananya Jain



Andre Woon



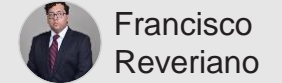
Audrey Wu



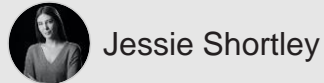
Chris Requena



Dan McKeigue



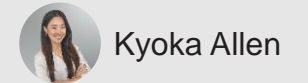
Francisco Reveriano



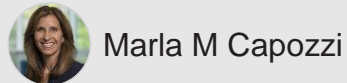
Jessie Shortley



Julia Perry



Kyoka Allen



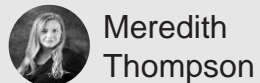
Marla M Capozzi



Mateo Taborda



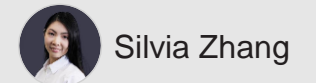
Matthew Lamontagne



Meredith Thompson



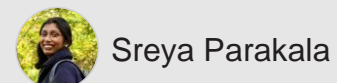
Min Hyun



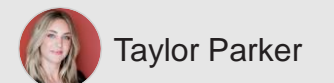
Silvia Zhang



Sofia Garcia



Sreya Parakala

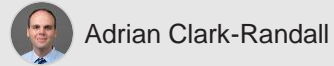


Taylor Parker

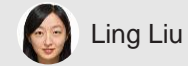
ESIC 2022 Organizing Committee Members

Track organizing team (1/2)

Biotech



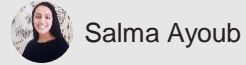
Adrian Clark-Randall



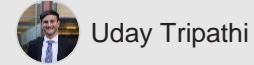
Ling Liu



Lydia The

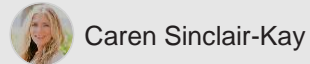


Salma Ayoub



Uday Tripathi

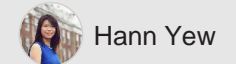
HealthTech



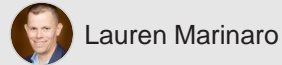
Caren Sinclair-Kay



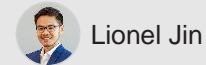
Cedric Xia



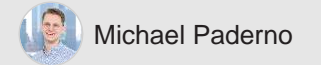
Hann Yew



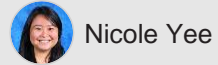
Lauren Marinaro



Lionel Jin

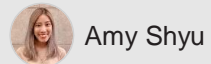


Michael Paderno

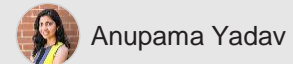


Nicole Yee

Medtech



Amy Shyu



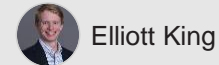
Anupama Yadav



Cailah Carroll

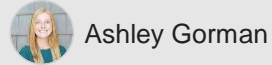


Chris Eakin

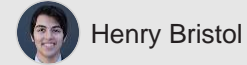


Elliott King

ESG- Sustain- ability



Ashley Gorman



Henry Bristol



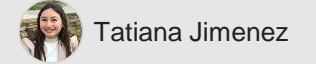
Hitesh Mewani



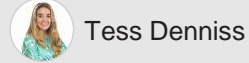
Manning Ding



Rory Clune

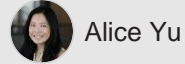


Tatiana Jimenez

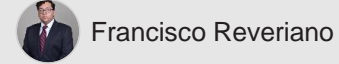


Tess Denniss

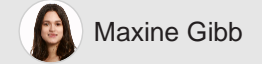
ESG-Social Impact



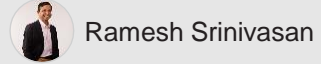
Alice Yu



Francisco Reveriano



Maxine Gibb



Ramesh Srinivasan

ESIC 2022 Organizing Committee Members

Track organizing team (2/2)

TLI- Logistics



Cheyenne Allenby



Yu Tian

TLI- Travel



Blake Alexander



Maite Pena Alcaraz



Peimin Suo



Rebecca Stone

Fintech



Ari Brathwaite



Beth Skovira



Carolyn Chu



Luis Viceira



Matt Higginson



Oliver Soe



Ridhika Agarwal



Sean O'Connor

Cyber- security



Bharath Aiyer



James Psomas



Marc Sorel



Parv Aggrwal

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Overall Agenda



□ Sessions happen with overlap **XX** Plenary **XX** Track event **XX** Satellite event

Tuesday, 6/21

Global kick-off

1-1.5 hr
(9 am EDT/ 3 pm CET/9 pm CST)

Social Impact

1 hr 30 minutes
(11:00 am EDT/5:00 pm CET/ 11:00 pm CST)

Sustainability

2 hrs 30 minutes
(1:30 pm EDT/7:30 pm CET/ 1:30 am CST)

Startup-up fair- Session 1- ESG

2 hrs
(4:30 pm EDT/10:30 pm CET/ 4:30 am CST)

Afterparty Session 1- ESG

2 hrs
(7:00 pm EDT/1:00 am CET/ 7:00 am CST)

Wednesday, 6/22

Healthtech

2 hrs 30 mins
(9 am EDT/3 pm CET/ 9 pm CST)

Startup-up fair- Session 2- Healthcare

2 hrs
(11:30 am EDT/5:30 pm CET/
11:30 pm CST)

Medtech

2 hrs 30 minutes
(1:30pm EDT/7:30 pm CET/ 1:30 am CST)

Biotech

2 hrs 30 mins
(4:00 pm EDT /10:00 pm CET/
4:00 am CST)

Afterparty Session 2- Healthcare:

2 hrs
(7:00 pm EDT /1:00 am CET/
7:00 am CST)

Thursday, 6/23

Startup-up fair- Session 3- Connectivity

2 hrs
(9:00 am EDT/3:00 pm CET/ 9:00 pm CST)

Travel

2 hrs 30 mins
(12:00 pm EDT/6:00 pm CET/12:00 am CST)

Fintech

2 hrs 30 mins
(12:15 pm EDT/6:15 pm CET/12:15 am CST)

Cyber Security

2 hrs 30 mins
1:30pm EDT/7:30 pm CET/1:30 am CST)

Consumer Innovation Award Competition

3 hrs
(3:00 pm EDT/9:00 pm CET/ 3:00 am CST)

Logistics

2 hrs 30 minutes
(4:30 pm EDT/10:30 pm CET/ 4:30 am CST)

Afterparty Session 3- Connectivity

2 hrs
(7:00 pm EDT/1:00 am CET/ 7:00 am CST)

Boston In-Person After Party Co-hosts

[Click here to RSVP for a Boston in-person After Party](#)



MassBio

June 22, 7-9p EDT

MassBio's mission is to advance Massachusetts' leadership in the life sciences to grow the industry, add value to the healthcare system, and improve patient lives. MassBio represents the premier global life sciences and healthcare hub, with 1,500+ members dedicated to preventing, treating, and curing diseases through transformative science and technology that brings value and hope to patients. Founded in 1985, MassBio works to advance policy and promote education, while providing member programs, events, industry information, and services for the #1 life sciences cluster in the world.



MIT Media Labs

June 23, 7-9p EDT

The MIT Media Lab promotes an interdisciplinary research culture that brings together diverse areas of interest and inquiry. Unique among other laboratories at MIT, the Media Lab comprises both a broad research agenda and a graduate degree program in [Media Arts and Sciences](#). Faculty, students, and researchers work together on hundreds of projects across disciplines as diverse as social robotics, physical and cognitive prostheses, new models and tools for learning, community bioengineering, and models for sustainable cities. Art, science, design, and technology build and play off one another in an environment designed for collaboration and inspiration.

Kickoff Agenda

Time	Event	Speakers
9 – 9:15a	Welcome to ESIC 2022	Nav Singh Lucy Pérez Hamid Samandari
	“What are key early stage innovation trends you see around the world?”	Asutosh Padhi Magnus Tyreman Joseph Luc Ngai Gautam Kumra
	“How does innovation inspire you?”	Lareina Yee Liz Hilton Segel Alex Dichter

Kickoff Speakers



Nav Singh

Senior Partner | McKinsey Boston Office

<https://www.mckinsey.com/our-people/navjot-singh>

Dr. Navjot Singh is a Senior Partner in the Boston Office, and is the Sponsor for McKinsey's Global Talent Attraction function. Nav is the co-founder of Early Stage Investor Conference and is also a leader in our Life Sciences and Strategy & Corporate Finance Practices, with a focus on innovation. Nav brings deep business expertise in strategy, innovation, operations, ESG, business development, and risk to all his life sciences and public sector client engagements. An expert in the use of Six Sigma methodologies for product development and process design, Nav holds 20 patents.

He serves many clients across the spectrum including biotechs, pharmaceuticals, life science tools, academic medical centers, governments, contract-research organizations, private-equity and venture capital investors. He is also very focused on supporting life science clients in development and implementation of sustainable operations and their strategy for environmental, social and governance sustainability. He also serves on the Firms Knowledge and Technology Council amongst other Firm roles. Nav spearheads McKinsey's knowledge initiatives on Technology, ESG, R&D productivity amongst many other topics.

He serves on the Board of Trustees for Museum of Science, and Worcester Polytechnic Institute, serves on the Board and Executive Committee of the Greater Boston Chamber of Commerce as Chair Emeritus, and serves on the Board of Mass High Tech Council. He also hosts Imagine Get-Togethers aimed at "Chief Cool Officers" that convene cross-sector leaders on cutting-edge topics, such as synthetic biology, commercial applications of drones, the future of space exploration, and the impact of aging.



Lucy Pérez

Senior Partner | McKinsey Boston Office

<https://www.mckinsey.com/our-people/lucy-perez>

Dr. Lucy Pérez is a Senior Partner in our Boston office and a co-founder of the ESIC conference. Lucy is a leader in our Life Sciences and Sustainability Practices, and she co-leads our All In, Diversity & Inclusion efforts across North America.

Lucy advises CEOs and top teams at leading life sciences organizations including pharma, biotech, medtech, academic medical centers, and non-profits globally on growth strategy, innovation, sustainability, and organizational transformation. She brings a strong technical background to her work with organizations across the life-sciences sector to help clients maximize patient benefit, demonstrate product value, and catalyze innovation. She has extensive experience in ESG, health equity, oncology, and women's health.

Lucy is on the Advisory Board at the Aspen Institute Latinos and Society Program, whose mission is to identify, promote, and catalyze ideas and solutions that foster greater opportunity for American Latinos, enabling a more prosperous and inclusive America for all. She is also a member of the Massachusetts Business Roundtable, whose mission is to strengthen Massachusetts' economic vitality. Before joining McKinsey, Lucy was a research fellow at Memorial Sloan Kettering Cancer Center. She is the coinventor on multiple patents and has published in peer-reviewed journals.

Kickoff Speakers



Hamid Samandari

Senior Partner | McKinsey New York Office

<https://www.mckinsey.com/our-people/hamid-samandari>

Hamid Samandari is a senior partner in our New York office, and the cofounder and former head of the firm's Risk & Resilience Practice in America, and the chair of the firm's Knowledge Council. Hamid has served several leading financial institutions in the Americas, Europe, and Asia on a broad range of topics such as risk management, sustainability, strategy, operations, and technology. His areas of expertise include climate risk, environmental, social, and governance (ESG), operational risk and compliance, risk organization and governance, risk culture, and regulatory remediation. Hamid is also a member of the McKinsey Global Institute (MGI) council, which advises on MGI research for global economic, business, and technology trends.



Lareina Yee

Senior Partner | McKinsey Bay Area Office

<https://www.mckinsey.com/our-people/lareina-yee>

Lareina is a senior partner and helps lead McKinsey's work with technology disruptors. An expert on digital sales transformations, sales excellence, go-to-market strategies, and culture change, Lareina brings 20 years of experience to companies across the value chain. She previously served as McKinsey's first chief diversity and inclusion officer. Lareina cofounded Women in the Workplace, a research partnership with LeanIn.org and The Wall Street Journal, and has coauthored a significant body of research, including "Delivering through diversity," and the "The future of women at work: transitions in the age of automation." Lareina frequently speaks about women in business, including Aspen Ideas Festival, Women Deliver, and a joint collaboration between McKinsey and The Wall Street Journal on a report titled, "Women in the workplace." She writes and speaks widely on diversity and inclusion topics including appearances in Fortune, The Wall Street Journal, Fast Company, CBS News, Yahoo Finance, Bloomberg, Fox Business, and many other outlets. Additionally, Lareina was chosen Working Mother of the Year in 2016 by Working Mother magazine.

Outside of McKinsey, Lareina is on the board of Safe & Sound, a not for profit focused on child-abuse prevention.

Kickoff Speakers



Liz Hilton Segel

Senior Partner | McKinsey New York Office

<https://www.mckinsey.com/our-people/liz-hilton-segel>

Liz Hilton Segel is McKinsey's global leader for industry practices, with oversight over our 21 global sector domains. In this role, Liz is responsible for firm client service, focusing on shaping the firm's future capabilities and client service approaches to better meet the needs of our clients. Liz has partnered with clients on their transformations, including strategy, implementation, and capability building. She has largely focused on consumer marketing, growth strategy, and performance improvement. She has served clients across several consumer-facing industries, including automotive, entertainment, financial services, media, retail, telecommunications, and travel. She is also a member of McKinsey's Shareholders Council, the firm's equivalent of the board of directors, and the firm's 15-person global leadership team.



Asutosh Padhi

Senior Partner | McKinsey Chicago Office

https://www.mckinsey.com/our-people/asutosh_padhi

Asutosh is the managing partner for McKinsey in North America, leading the firm across the United States, Canada, and Mexico and serving as part of McKinsey's 15-person global leadership team. He is also a member of McKinsey's Shareholders Council, the firm's equivalent to a board of directors.

Since joining the firm, Asutosh has helped high-performing, iconic industrial companies with their functional, business unit, and enterprise transformations, drawing on his strategic, organizational, and operations expertise. Previously, he co-led the firm's global Advanced Industries sector that includes automotive and assembly, aerospace and defense and electronics and industrial.

Asutosh is a coach and advisor on performance transformations that involve revenue acceleration, new business models, technology and innovation, margin and cash flow improvement, and large-scale operating model redesign.

He founded the McKinsey Center for Future Mobility, which helps business leaders and policy makers lead change and prepare for a more autonomous, interconnected future; and he is the executive sponsor for McKinsey & Company's work with the Rework America Alliance, a Markle Foundation initiative that seeks to advance opportunities for millions of unemployed and low wage workers to move into good jobs and emerge from the economic crisis stronger.

Asutosh regularly convenes CEOs and board members on myriad topics, including driving sustainable value creation. He also serves on the Field Museum's Board of Trustees, one of the top 10 natural history and science museums in the world.

Kickoff Speakers



Gautam Kumra

Senior Partner | McKinsey Singapore Office

<https://www.mckinsey.com/our-people/gautam-kumra>

Gautam is the chairman of McKinsey's offices in Asia, including in Australia, India, Japan, Korea, and Southeast Asia. Over the past 29 years in the firm, he has worked closely with a diverse range of Indian and global clients, advising them on growth strategy, organization transformation, leadership development, and governance. Healthcare and Pharmaceuticals have been key areas of focus for Gautam but his experience spans all major sectors of the economy including the industrial, financial, and technology sectors. He is passionate about helping institutions become global and world-class organizations. He is a founding board member of the Public Health Foundation of India and also served on its board for a decade. He has also served on McKinsey's Shareholder's Council.



Magnus Tyreman

Senior Partner | McKinsey Stockholm Office

<https://www.mckinsey.com/our-people/magnus-tyreman>

Magnus is the managing partner for McKinsey in Europe, and a member of our global leadership team, known as the Acceleration Team. Magnus has been with McKinsey for over 30 years, and has worked in Europe for most of this time. Magnus primarily serves clients in the healthcare and life-sciences, telecommunications, and advanced industries sectors, as well as in the public sector. He works across a range of topics with a particular emphasis on strategy, organization, and large-scale transformations.

Kickoff Speakers



Joe Ngai

Senior Partner | McKinsey Hong Kong Office

<https://www.mckinsey.com/our-people/joe-ngai>

Joe is the managing partner of McKinsey Greater China, which comprises more than 900 partners and consultants across offices in Beijing, Hong Kong, Shanghai, Shenzhen, and Taipei.

Previously Joe led McKinsey's Financial Services and Private Equity Practices in Greater China. He has led many large-scale transformation efforts for Chinese as well as multinational organizations and has advised senior management on topics pertaining to strategy, mergers and acquisitions, and digital transformation.

He has been appointed to various Hong Kong government advisory committees, including the Innovation Council for the Chief Executive, the Financial Services Development Council and the Hong Kong Monetary Authority. He is also a board member of the Hong Kong Science and Technology Park.

Joe is passionate about and active in several organizations in the social enterprise and education sectors. He is chairman of Diamond Cab, an award-winning social enterprise; a director of the Diocesan Boys' School Foundation; and a director and former president of the Harvard Business School Association of Hong Kong.



Alex Dichter

Senior Partner | McKinsey Boston Office

<https://www.mckinsey.com/our-people/alex-dichter>

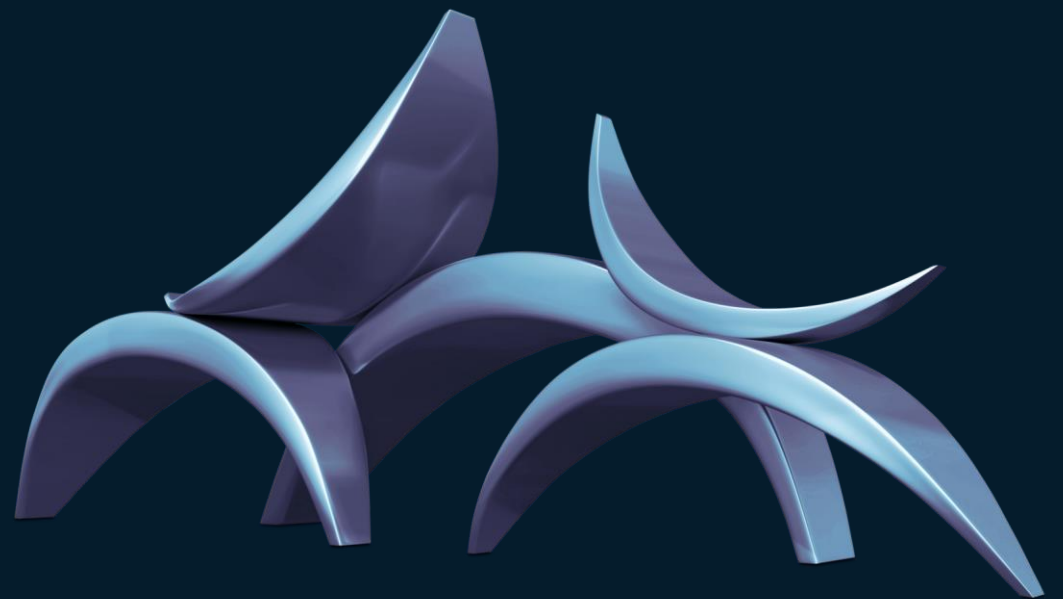
Alex's leadership of McKinsey's Travel, Logistics & Infrastructure Practice entails supporting clients on many fronts, from strategy development to regulatory reform efforts. As is fitting for a pilot, Alex has assisted airlines and aerospace companies around the world, most recently in bipolar efforts in Canada and Chile.

Alex's recent work reflects the operating and cost challenges that commercial carriers as well as charter carriers face in today's travel industry. He recently supported the top management team of a large Latin American airline group in a successful transformation of their short-haul business model, eventually reducing costs by 34 percent and tripling EBITDA margins in 18 months. On the organization front, Alex led a McKinsey team in reorganizing a leading Asia-Pacific airline, working with the CEO and CFO to transform the airline from a functional organization to a series of autonomous business units.

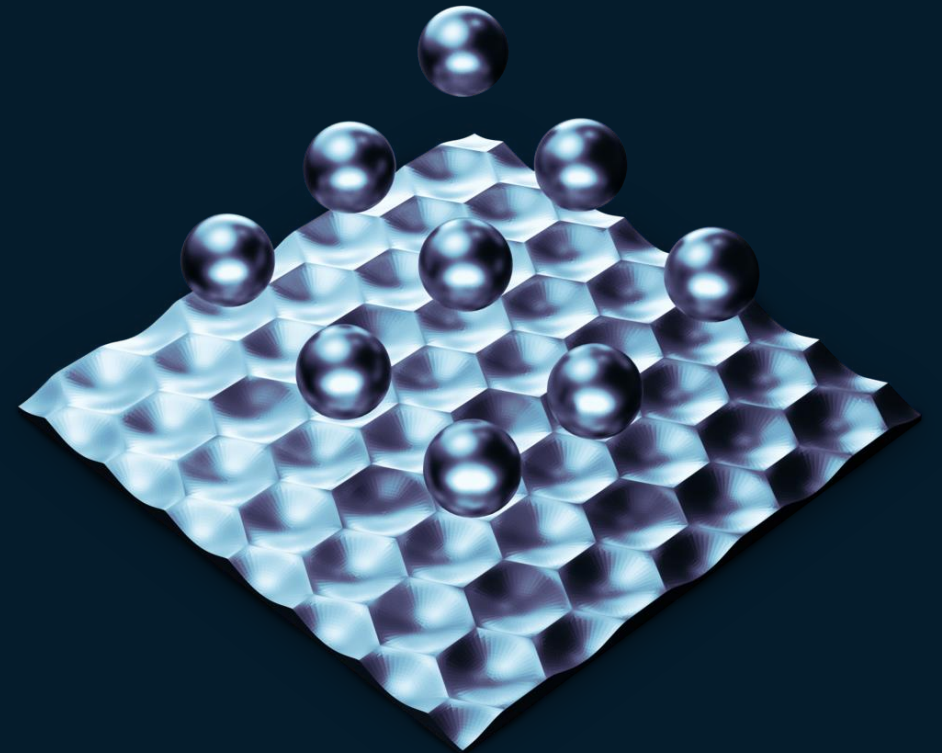
Alex also assists governments in the area of aviation regulatory reform. He advised a Latin American agency in establishing a multi-year balanced scorecard for the aviation industry and helped develop a multiagency framework to implement and track regulatory and capability compliance.

Alex brings unique industry experience and operational insight to McKinsey and is a frequent contributor to knowledge-development efforts.

Tracks



Social Impact



Social Impact Introduction

The social impact track focuses on the theme of inclusive growth and how the benefits of a growing economy can be distributed fairly throughout society. It features start-ups operating within the areas of food security, diversity, equity, and inclusion — such as racial and gender equity as well as accessibility — education, upskilling and reskilling, mental health, ethical consumption, financial inclusion, philanthropy, and impact measurement.

Key 2022 themes in this industry:

- Food Security
- Diversity, Equity, and Inclusion:
 - Racial Equity
 - Gender Equity
 - Accessibility
 - Education
- Upskilling / Reskilling
- Mental Health
- Ethical Consumption
- Financial Inclusion
- Philanthropy / Giving
- Impact Measurement

The pages that follow contain details on this track's four presenting companies. Additional Social Impact companies can be found in the ESG section later in this conference program.



Social Impact Agenda

Time (ET)	Event	Speaker
11:00 – 11:05 am	Kick-off and welcome – Today's objectives and themes	Ramesh Srinivasan
11:05 – 11:20 am	Panelist introductions – Their work, background and forward-looking perspectives	Ramesh Srinivasan + Panelists
11:20 – 12:20 pm	Company presentations and panelist Q&A	Companies + Panelists
12:20 – 12:30 am	Closing – Share reflections and parting words	Ramesh Srinivasan + Panelists

Agenda subject to change

Panelists



Michael Fernandes

Partner | Leapfrog Investment

With 20 years of experience in operations, consulting and investing, Michael co-leads LeapFrog's work in South and Southeast Asia across healthcare and financial services. He is also a member of our Investment Committee. Michael has led several of LeapFrog's landmark investments, including Northern Arc Capital (formerly IFMR Capital) in India and Reliance in Indonesia.

The former Country Head for India for Khazanah Nasional, Malaysia's sovereign fund, Michael led the global healthcare team, also focusing on financial services and infrastructure. Michael was responsible for over \$700 million of investments in India, including Yes Bank, L&T Finance and Uniquost; and served on the boards of IDFC, and Apollo Hospitals. He managed the Khazanah healthcare portfolio, ranging from hospitals to health insurance providers, that was consolidated under IHH Healthcare and listed in Singapore for a \$7 billion valuation.

Previously, Michael led the \$250 million global custom manufacturing business for the Piramal Healthcare Group, focusing on global acquisitions, business development, supply chain management and talent.

Michael was a partner and spent 12 years with McKinsey & Co, where he focused on healthcare and consumer sectors across South and Southeast Asia, and also worked out of the firm's offices in the UK, Singapore, Israel and South Africa.

Panelists



Jason Palmer

General Partner | New Markets Venture Partners

Jason Palmer is General Partner at New Markets Venture Partners, one of the nation's leading education-focused venture capital firms. As a double-bottom line investor, New Markets focuses on innovative, high impact, early and growth stage edtech companies that improve student outcomes while building profitable organizations.

Jason has been affiliated with New Markets since 2011 and became a General Partner in 2016 after three years at the Gates Foundation. Jason brings twenty years of experience as an education technology entrepreneur, executive and investor, and focuses on fund strategy, supporting portfolio companies and leveraging deep connections with industry leaders. He is a board director for Climb Credit, KidztoPros, Motimatic, Mursion, PAIRIN, Signal Vine and Village Capital, and serves as a board observer for APDS, Credly, LearnPlatform and Regent Education. Jason previously served on the boards of Moodlerooms and StraighterLine, and as a board observer for Galvanize.

Prior to his current role, Jason served as Deputy Director at the Bill & Melinda Gates Foundation, leading postsecondary innovation efforts to improve the outcomes of disadvantaged college students by investing in colleges, universities and entrepreneurs pursuing digital and adaptive learning, student coaching and advising, financial aid innovation, and employer pathways. Prior to the Foundation, Jason founded and grew three investor-backed technology and services companies before holding a series of executive positions at Microsoft, SchoolNet, Kaplan and StraighterLine. At Kaplan, Jason led three education businesses as general manager or president, in addition to founding and leading the company's venture capital effort.

Jason holds a B.A. in interdisciplinary studies from the University of Virginia and an M.B.A. from Harvard Business School. He is a proud resident of Baltimore, Maryland, and has a nine-year-old daughter Amelia.

Panelists



Oliver Rothschild

Managing Director | DRK Foundation

As a Managing Director of the Foundation, Dr. Oliver Rothschild plays a lead role in sourcing new investments and working with the leadership of those organizations as an operating partner and board member as they grow to build capacity and to achieve their maximum impact. As a member of the Foundation's senior leadership team, Oliver also helps to execute the Foundation's strategy and goals and contributes to its thought leadership and external outreach.

Trained as a medical doctor, Oliver has served as a leader, entrepreneur, and strategist in the healthcare and education spaces. Oliver came to DRK from Gates Ventures, the private office of Mr. Bill Gates, where he served as Director of Health and Life Sciences. In this role, he built a new team to shape strategy and investments for Mr. Gates and the Bill & Melinda Gates Foundation, and advise donors and governments on health policy.

Prior to Gates Ventures, he held a range of leadership roles in the health sector, working as Deputy Director of Partners in Health-Rwanda under Dr. Paul Farmer, and leading analytics for the launch of Rwanda's first national pediatric HIV program with the Clinton Health Access Initiative. Domestically he served pharmaceutical and hospital clients as a consultant at McKinsey & Company and led a set of health reform initiatives as Chief of Staff for the State of Massachusetts's \$13 Billion Medicaid program.

In the education space, he co-founded a number of innovative organizations across Africa, including Kepler University, Spire Education (acquired in 2017), and Nova Pioneer K-12 Schools, collectively serving thousands of students. He also served as an advisor to the Bill & Melinda Gates Foundation helping to shape their first global education strategy.

Oliver earned his BA in Computer Science from the University of Chicago and his MD from the Yale School of Medicine.

Moderator



Ramesh Srinivasan

Senior Partner | McKinsey New York Office

www.mckinsey.com/our-people/ramesh-srinivasan

Ramesh Srinivasan is a Senior Partner in the New York Office of McKinsey and Company. Ramesh spent the first 11 years of this McKinsey career in India, and the last 14 years in New York. Ramesh is a leader in McKinsey's Pharmaceuticals, Private Equity, and Organization practices. He has extensive experience working on a broad range of organizational change – related topics in a variety of industries including high-tech, healthcare, banking, hospitality, and industrial companies. Ramesh has expertise in merger management, organizational design, talent and leadership development, leadership assessments, and capability building. In addition to serving clients on this topic, Ramesh is one of the global leaders of McKinsey's internal leadership and professional development programs.

Some of his recent projects include:

- Helping two mid-sized PE owned healthcare companies on a rapid integration effort.
- Designing and implementing a performance management and leadership development program at a leading healthcare company. A key element of the project was to assess the performance of key leaders and coach them on giving and receiving feedback.
- Helping a leading industrial company become a low cost producer, and redesigning this organization to become more customer focused.
- Assessing the ability of a top-10 high-tech company to create a global organization including attracting diverse talent and pursuing opportunities in unfamiliar markets
- Supporting the Post Merger Management program at a high-growth healthcare services company. A key element of the program was to develop a new customer-oriented, high performance culture
- Leading a performance improvement program at a leading hospitality company. The objectives of the program were to get near-term savings and build a culture of continuous improvement in the institution.

Ramesh has a Business Technology degree in Computer Science from IIT Madras. He has done his MBA from the Indian Institute of Management, where he was awarded a gold medal for academic excellence. Ramesh is actively involved in education – he is a trustee on the Board of Akanksha – a leading non-profit institution in India, advisor to Teach for India, and a member of the Board of Overseers of the NYU Tandon School of Engineering.

Presenting Companies



Ceresa

Ceresa provides world-class, personalized, affordable professional development for early, remote & diverse talent. Ceresa's beautiful platform engages early & diverse talent in professional growth and personal transformation. Assessments, 360 feedback and goal-setting help deepen self-awareness and drive our personalization engine. People learn from on-demand content, peer community, optional group coaching or optional 1-1 mentoring. Learning with Ceresa is highly interactive, personalized, human and inclusive. Our virtual, multi-modal approach (coaching/mentoring/expert training/peer learning) enables highly affordable learning without sacrificing impact or quality. We have proven demand and impact, working with leading companies globally.

Website: ceresa.com

Contact Name: Anna Robinson

Contact Email: anna@ceresa.com



reach52 Pte. Ltd.

reach52 runs targeted data-driven health campaigns for global organisations in emerging markets. Our local Agent network collects data on their communities health needs through our platform. Our campaign builder targets residents based on this data and Agents then execute campaigns (awareness, education, screening and sales activities) with their residents, allowing our business partners to grow their business and impact in new markets. We reach a completely new segment, that is traditionally 'digitally dark' and hard to engage at scale. We have a platform and 'online to offline' approach that penetrates this barrier and opens new opportunity for pharmaceutical, consumer health, FMCG, insurance and multilateral foundations to enter previously inaccessible markets. We're in five markets, with almost 10,000 Agents.

Website: <http://reach52.com>

Contact Name: Edward Booty

Contact Email: edward@reach52.com



CredKin inc.

CredKin is the first Global Bank for 250 Million Migrants providing cross-border banking services for them and their families. It is free, instant, & helps migrants build their credit scores for financial inclusion. A Bank for migrants created by fellow migrants. Traditional banks are dying. Family banking is non-existent for 45 million migrants in USA providing a \$1.5 Trillion opportunity. Millions are underbanked & forced to waste >\$60B annually on predatory financial services. Our platform creates impact & attractive monetization. We fill the gap.

Website: [Linkedin.com/in/shirazi](https://www.linkedin.com/in/shirazi)

Contact Name: Yasir Shirazi

Contact Email: yasir@credkin.com

Presenting Companies



Inclusivv

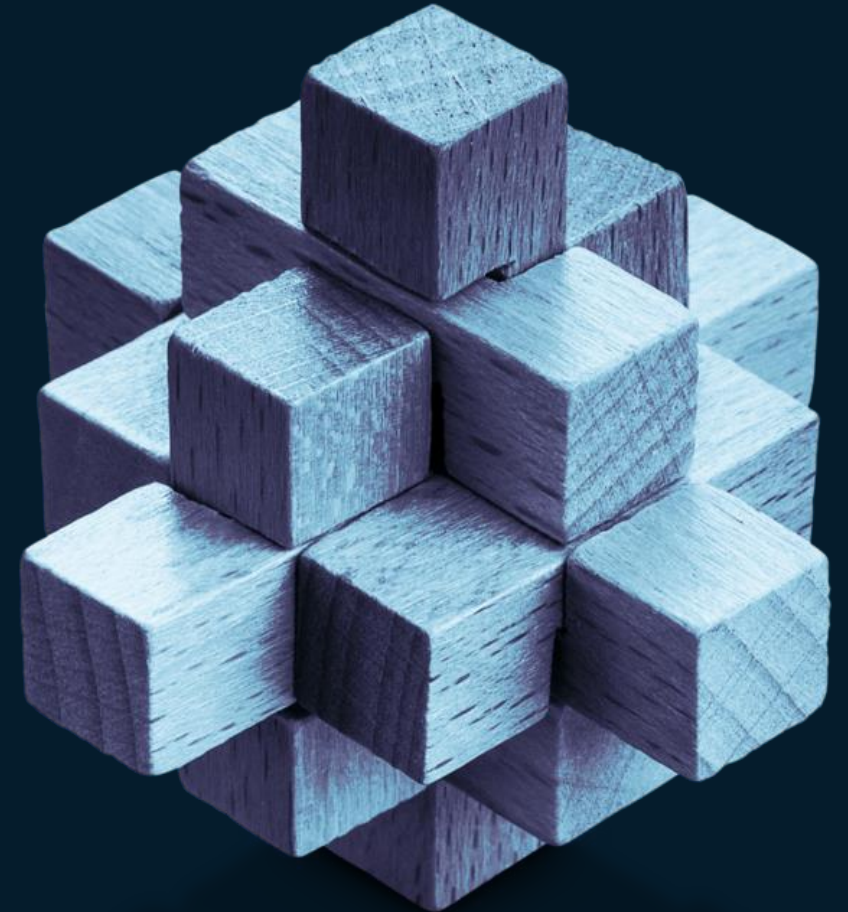
Inclusivv brings people together for courageous conversations with content, technology and training. Inclusivv is an engagement platform designed to help companies, universities, and communities increase understanding and drive collective action around important topics in a way that mitigates risk, saves time and resources, captures valuable insights, and creates a more inclusive culture. First to market, and deemed "Top 10 Innovative Companies in Georgia" as well as one of the top 4 finalists for Global 2022 SHRM Better Workplaces Challenge Cup, Inclusivv is positioned to disrupt the engagement market estimated to be \$7B with a content library of over 60 topics covering DEI, Social Impact & ESG.

Website: <https://inclusivv.co>

Contact Name: Jenn Graham

Contact Email: jenn@inclusivv.co

Sustainability



Sustainability Introduction

The sustainability track will focus on three themes: clean energy, water, and food & agriculture. We will spotlight start-ups solving the planet's most critical environmental needs, including clean fuels, carbon capture, distributed energy, carbon management, carbon accounting, environmental data gathering, new foods, food waste, and the food supply chain

Key 2022 themes in this industry:

- Clean energy
- Food & agriculture
- Carbon accounting

The pages that follow contain details on this track's nine presenting companies. Additional Sustainability companies can be found in the ESG section later in this conference program



Sustainability Agenda

Time (ET)	Event	Speaker
13:30 – 13:35 pm	Kick-off and welcome – Today's objectives and themes	Rory Clune
13:35 – 14:05 pm	Panelist introductions – Their work, background and forward-looking perspectives	Panelists
14:05 – 15:25 pm	Company presentations and panelist Q&A	Companies + Panelists
15:25 – 15:35 pm	Closing – Share reflections and parting words	Rory Clune + Panelists

Agenda subject to change

Panelists



Frank O'Sullivan

Managing Director | S2G Ventures

Through his career, Frank's work has focused on energy markets design and clean energy financing with a focus on the issues associated with large-scale renewables integration in the power system, and pathways for the integration of electricity with other energy consuming sectors under deep decarbonization. Prior to S2G, Frank worked at Ørsted and MIT, and received his Ph.D., E.E., and S.M. degrees from the Massachusetts Institute of Technology, and his B.E. degree from the National University of Ireland, all in electrical engineering.

Panelists



Kani Keita

Vice President | TPG Rise

Kani Keita is with TPG Rise Climate and is based in New York. Prior to Rise Climate, she was in TPG's Business Services & Industrials group. Prior to TPG, Kani was a Vice President at Goldman Sachs in the Merchant Banking Division in New York, although she also spent several years in London. Kani graduated with honors in Political Science from Harvard, with minors in Economics and French. Kani also serves on the Advisory Board of the Ron Brown Scholar Program.

Panelists



Phil Larochelle

Partner | Breakthrough Energy Ventures

Phil Larochelle is a Partner at BEV in Boston. He serves on several startup boards, including Commonwealth Fusion Systems, Stoke Space Technologies and Sustaera. Prior to joining BEV, Phil was a Senior Technical Program Manager at Google X, and on the Google Energy and Renewable Energy Investment Teams. He has previously worked at the U.S. DOE Advanced Research Projects Agency for Energy (ARPA-E), The Alliance for Climate Protection, and Lux Research. Phil holds a Ph.D. in Physics from Harvard and a B.Sc in Physics and Executive MBA from MIT

Matthew Claxton

Global Director of Sustainability | Plug and Play Ventures

Moderator



Rory Clune

Partner | McKinsey Boston Office

Rory is a partner in McKinsey & Co.'s energy and sustainability practices where he works with a range of clients navigating the energy transition, including utilities, advanced technology companies, renewables and other project developers, and investors. He leads McKinsey's global Energy Transitions group and has written extensively about the practicalities of enabling decarbonizing at scale across sectors of the economy, with a particular focus on integrated energy systems.

Rory holds a PhD and SM in Engineering and Computation from MIT, and a BE from the National University of Ireland. Prior to McKinsey, Rory worked in infrastructure design and in investment banking.

Presenting Companies



Greenly

Greenly offers SMEs a software that makes carbon management easy and intuitive, reducing the friction to collect and analyze emissions data, by integrating with over 100 data sources, including accounting, travel software, cloud consumption data, electricity vendors etc. With over 400 customers signed on in less than a year, Greenly is delivering on the promise that carbon management will become as pervasive as financial accounting, and will merge with it.

Website: www.greenly.earth

Contact Name: Alexis Normand

Contact Email: alexis@greenly.earth



R8tech

R8tech take buildings' technical management to the next generation by adding AI on top of existing automation systems. AI-driven SaaS, R8 Digital Operator is your 1st digital and the most effective team member. It enables to take intelligent and automated control over HVAC systems 24/7, cut total energy costs up to 30% and improve HVAC stability with novel fault diagnostics features without adding any hardware to the existing infrastructure! 4 main USPs supporting core values (indoor climate comfort, energy&CO2 savings, equipment longer lifespan): -connecting all the data silos; -optimizing and writing settings automatically; -providing actual results instead of just monitoring/analytics.

Website: <https://r8tech.io>

Contact Name: Imre-Gustav Vellamaa

Contact Email: imre.vellamaa@r8tech.io



TROES Corp.

TROES Corp. is a fast-growing company based in Canada serving two rapidly growing markets – the Battery Energy Storage Market and the emerging Microgrid market! Within today's society, the need for grid modernization, the rising trend of low-carbon emissions, the shrinking demand for fossil fuel-based economies and the ongoing renewable energy transition globally has pushed for this growth. TROES offers one-stop intelligent battery energy storage and microgrid control technology to commercial and industrial sector. TROES' unique technologies help provide a right size solution with a lower than market price at timely delivery.

Website: www.troescorp.com

Contact Name: Vienna Zhou

Contact Email: vzhou@troescorp.com

Presenting Companies



75F

An IoT-based BMS using hardware and software to make buildings efficient, comfortable, and healthy. 75F's IoT BMS enables automation and analytics in commercial buildings of all sizes. With built-in control sequences for industry-leading energy efficiency, integrated digital twin, and secure cloud-based operation, 75F delivers unprecedented energy efficiency, interoperability, and scalability.

Traditional building automation has been around for a long time, yet most commercial buildings do not use it due to cost and complexity. 75F is bringing energy-saving automation to the majority with advanced IoT technology that is affordable and easy to use.

Website: www.75f.io

Contact Name: Deepinder Singh

Contact Email: Dsingh@75f.io



Livestock Water Recycling

Waste2Worth manure processing and data platform to quantify carbon and engage the circular economy. Operating at the intersection of agtech, watertech and energy tech, LWR transforms waste into revenue for protein producers with a patented, data-driven, AI enabled, climate-smart technology platform that converts manure into high value products that can be sold into the circular economy. At the intersection of agtech, watertech and energy tech, LWR transforms waste into revenue for protein producers with a patented, data-driven, AI enabled, climate-smart technology that converts manure into high value products for sale into the circular manure economy.

Website: livestockwaterrecycling.com

Contact Name: Karen Schuett

Contact Email: karen.schuett@livestockwaterrecycling.com



kWh Analytics, Inc.

kWh Analytics underwrites insurance for climate-forward assets. kWh Analytics moves the trillions of dollars of insurance capital to support climate-forward assets, starting with renewable energy. We invented the Solar Revenue Put production insurance, and are insuring against physical loss later this year. kWh Analytics has the industry's largest database of renewable energy assets which unlocks this opportunity. Our team of data scientists uses the data to analyze risk more accurately and effectively than large insurance companies.

Website: [linkedin.com/in/jasonkam](https://www.linkedin.com/in/jasonkam)

Contact Name: Jason Kaminsky

Contact Email: jason.kaminsky@kwhanalytics.com

Presenting Companies



LEEF

Carbon-neutral, compostable single use packaging made from leaves with patented techniques largest manufacturer, developer, process manager, patent holder, investor, & sourcing platform or leaf-based products in the world- making paper without cutting down any trees. Multiple product portfolios (HoReCa, Retail, Take away, hotel slippers, etc.).

Global pioneers in the world for leaf products; know-how built over 8 years. Experience in manufacturing and quality control in India and developing countries. Products are carbon neutral, non-resource intensive, no problematic chemicals, and naturally compostable.

Website: n/a

Contact Name: Jens Christoph

Contact Email: jens@leef.bio



Ocergy

Team of floating wind pioneers who have been designing and installing innovative floaters since 2003. Incorporated in 2019 By industry veterans with the proven drive and experience to create the industry technology leader in commercial floating wind. Developer of WindFloat, led Windfloat 1 prototype development (2008-2011); design of the Connextere marine ecology monitoring buoy (2019-2019). Offers low levelized cost of energy, experienced leadership team, and focus on risk management. Strong business model, developing two relevant technologies , OCG-Data and OCG-Wind.

Website: <https://www.ocergy.com/>

Contact Name: Dominique Roddier

Contact Email: droddier@ocergy.com



SoMax

Converting Organic Waste Into Green Solutions With HTC, we transform organic waste into circular carbon products for energy generation, to replace coke in steel and aggregate in concrete, sequestering CO2 for millenia, reducing GHG emissions, and potential for carbon removal credits. This is a \$500B+ opportunity. SoMax is the first to market Hydrothermal Carbonization (HTC) in USA, with paying customers in two industries and \$2.7M revenue in 2021. Company is cashflow positive with multiple market products fits in the construction industry.

Website: <https://somaxhtc.com/>

Contact Name: Dan Spracklin

Contact Email: dan@somaxhtc.com

Healthtech



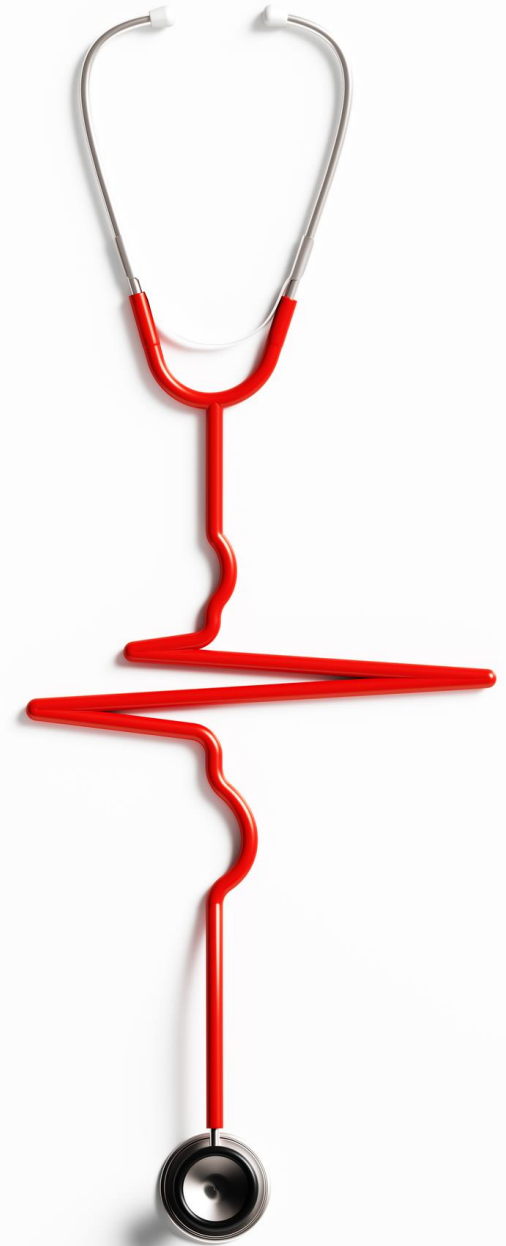
Healthtech Introduction

Digital technology has enabled healthcare players to provide more **targeted and effective interventions** for patients worldwide, from research and development to disease prevention to screening and diagnosis to care delivery.

For ESIC 2022, we will focus on three key themes:

- Health equity
- Novel uses of data
- AI-facilitated diagnostics

The pages that follow contain details on this track's ten presenting companies. Additional Healthtech companies can be found in the Healthcare section later in this conference program



Healthtech Agenda

Time (ET)	Event	Speaker
09:00 – 09:05 am	Kick-off and welcome – Today’s objectives and themes	Hann Yew
09:05 – 09:30 am	Panelist introductions – Their work, how it relates to their theme and forward-looking perspectives	Panelists
09:30 – 10:20am	Company presentations and panelist Q&A	Companies + Panelists
10:20 – 10:30 am	<i>Break</i>	
10:30 – 11:20 am	Company presentations and panelist Q&A	Companies + Panelists
11:20 – 11:30 am	Closing – Share reflections and parting words	Hann Yew + Panelists

Agenda subject to change

Panelists



Alice Zheng

Principal | RH Capital

Alice is currently a Principal at RH Capital, a women's health-focused venture capital and impact fund, leading investments in innovative women's health companies across the life sciences, digital health and consumer health. Alice was previously a women's health practice leader and management consultant at McKinsey & Company, where she served biopharma, diagnostics, global public health and private equity clients across R&D and commercial strategy topics.

Earlier in her career, Alice's passion to improve lives for the underserved led her to work in East Africa and Asia in reproductive health and family planning. As a clinician, she focused on women's health globally and published articles examining healthcare in low-income countries.

Alice holds an MBA from Harvard Business School and MD and MPH from the University of Michigan, where she was a Dean's Merit Scholar. Alice is a frequent speaker on FemTech and women's health innovation and holds advising and mentoring roles with multiple women's health accelerators and forums including Springboard Enterprises, Tech4Eva, FemTech Lab and the Women's Health Innovation Summit series.

Panelists



Arif Nathoo

Co-Founder and CEO | Komodo Health

Arif Nathoo, MD, is co-founder and CEO at Komodo Health. He oversees data sciences, engineering, and product development initiatives for the company. Arif has spent the past 15 years in healthcare and life sciences leadership roles.

Before Komodo Health, Arif was a leader in McKinsey's healthcare practice where he was responsible for helping enterprise healthcare address issues in corporate strategy, finance, sales and marketing, and organization building. He co-led McKinsey's medical affairs practice, which created analytic products and services to improve non-promotional engagement between industry and providers.

Arif has conducted research in novel instructional technologies and medical devices, with multiple publications in peer-reviewed journals. He graduated magna cum laude with highest honors from Harvard College with an AM in molecular and cellular biology, an MD from Harvard Medical School, and MPA in health policy from the Harvard Kennedy School.

Panelists



Donald Lacey

Chief Investment Officer | Ping An Global Voyager Fund

Donald Lacey is Chief Investment Officer at Ping An Global Voyager, an investment manager formed by Ping An Group to pursue growth stage venture opportunities in fintech and digital health. In this capacity he oversees certain investments by Ping An Group as well as Ping An Voyager Partners, a third party fintech and digital health fund backed by global institutional investors. Mr. Lacey joined Ping An from Citigroup, where he worked as a managing director in a variety of corporate and investment banking roles. He currently sits on the boards of Snapsheet and iCapital. Mr. Lacey commenced his career as a financial analyst at Goldman Sachs in New York. He has an SB from the Massachusetts Institute of Technology and a JD from Harvard Law School.

Moderator



Hann Yew

Partner | McKinsey Boston Office

<https://www.linkedin.com/in/hannyew>

Hann is a Partner in McKinsey's Life Sciences Practice, focused on digital innovation in healthcare. Hann is one of the global leaders of the McKinsey HealthTech Network (HTN), a global community of >1000 healthtech CEOs, and co-leads the McKinsey Early-Stage Investor Conference (ESIC) which convenes early-stage startups and investors from around the world. From 2020-2021, Hann led the Healthtech service line for McKinsey in Asia.

Recent studies

- Advised on digital transformation roadmaps for global biopharma/medtech clients including digital business-building, ecosystem partner identification, and digital health operating model
- Developed digital health strategy and health IT roadmaps for Asia- and Europe-based health systems and hospitals, including needs identification, future-state technology architecture and IT roadmap, operating model design and implementation
- Led global due diligences for VC/PE investors on cutting-edge biotechnologies including clinicogenomics data, telehealth, chronic disease management, AI/ML-facilitated diagnostic imaging, CRISPR therapeutics, next-generation sequencing (NGS) and more
- Led commercial growth strategy for small biotech and large pharma clients across US, Europe and Asia including technology assessment, pipeline prioritization, and operating model development
- Developed perspectives on post-COVID growth plays for an Asian government agency including potential strategic opportunities in biopharma manufacturing, medtech, healthtech
- Lead author on McKinsey whitepaper, "The Future of Healthcare in Asia: Digital Health Ecosystems"

Background

- MBA 2015 (High Distinction), Harvard Business School: 2015 George F. Baker Scholar, 2014-15 Robert S. Kaplan Life Sciences Fellow
- A.B. 2010 summa cum laude, Harvard University; Molecular and Cell Biology, Economics
- Prior to McKinsey, Hann led International Marketing for STEMCELL Technologies, a specialty life science reagents provider, where she was responsible for an award-winning revamp of the company's cell separation brand identity (~50% of revenue) as well as opening the Beijing Representative Office

Presenting Companies



LEVY Health

Each day 25M people struggle to conceive, but only 10% seek medical advice. Mainly due to stigma, lack of information and high costs. LEVY Health aims to change that. LEVY Health is a virtual fertility clinic for women and couples struggling to conceive. The LEVY Fertility Code, a CE-compliant medical device, shortens the average time for comprehensive diagnosis from an average of 4.5 years to two weeks, employing proprietary algorithms, virtual anamnesis and precision diagnostics. Based on clinical guidelines, individualized therapy approaches are recommended and in 70% of cases LEVY can improve a woman's fertility through non-invasive therapy.

Website: <https://www.levy.health>

Contact Name: Caroline Mitterdorfer

Contact Email: gloria@levy.health



KimboCare

KimboCare enables transparency in the payment and delivery of quality medical services. Our Swiss-made technology platform enables our customers worldwide to purchase medical care in the form of "Health Credits", our innovative concept, for patients with limited financial means; those patients in turn use those health credits at dedicated medical partners in developing regions. Our health credits provide customers with transparency, peace of mind and flexibility; all attributes not available with other existing solutions (remittances or insurance). With KimboCare's end-to-end digital platform, customers support access to care as often and as reliably as they desire.

Website: [linkedin.com/in/francktiambo](https://www.linkedin.com/in/francktiambo)

Contact Name: Franck Tiambo

Contact Email: contact@kimbocare.com



Virtonomy GmbH

Virtonomy introduces v-Patients, enabling medical device developers to perform development and testing in a virtual environment, thereby accelerating development, reducing risks, expenses, and regulatory burden. Our end-to-end digital twin and simulation solution is based on an ever-expanding database of thousands of clinical evidence data of humans and animals to reflect anatomical variability, demographic diversity and pathological conditions. Using our library of anatomical and physiological variations it is then possible to conduct virtual studies of how these variations may affect the performance and safety of new devices, a process heavily supported by the FDA and EU regulatory agencies.

Website: <https://virtonomy.io/>

Contact Name: Simon Sonntag

Contact Email: sonntag@virtonomy.io

Presenting Companies



nQ Medical, Inc.

A computational biotechnology company with a Digital Biomarker Discovery Platform that phenotypes neurodegenerative diseases through passive, AI-aided analysis of personal device interactions. Leverages passive data collection from personal devices for early disease detection, remote monitoring of disease progression, and measuring the impact of therapy. FDA Breakthrough designation. De novo clearance pending. 2022 revenues USD \$5.5M (projected).

Website: nq-medical.com

Contact Name: Richie Bavasso

Contact Email: bavasso@nq-medical.com



Climedo

Software platform for decentralized, patient-centric clinical trials.

Climedo is a digital trial platform for a completely new type of clinical data capture: decentralized and with the patient at its core. Our electronic patient reported outcome (ePRO) solution improves patient engagement and retention significantly, as well as overall post-market monitoring. In the past year, Climedo was used by 1 in 100 people in Germany thanks to our COVID-19 project with the government. Highly customer centric, customizable and integratable to any study design, our holistic platform enables clients to set up post-market clinical trials in no time.

Website: www.climedo.de

Contact Name: Veronika Schweighart

Contact Email: hello@climedo.de



Mobio Interactive

To address the exploding demand for efficacious mental healthcare globally, Mobio Interactive has developed and commercialised an AI-powered digital theragnostic platform that delivers clinically validated psychotherapy programmes personalised to every patient using digital biomarkers that quantify human brain states without relying on a wearable.

Website: www.mobiointeractive.com/ceo

Contact Name: Bechara Saab

Contact Email: mi@mobiointeractive.com

Presenting Companies



Lyfegen

We have built the first tech-led service to align drug prices with their value for payers and pharma. In less than 5 years the spend on personalized healthcare therapies will exceed 50bn USD. At Lyfegen we believe that every patient has the right to access innovative therapies. And with our Lyfegen Platform we help manufacturers and payers to provide these new therapies to patients - only VBHC Platform that works with and creates value for payers and we already work with 7 out of the top 10 pharma companies in Europe & USA - network platform - valuable financial/clinical data as competitive advantage

Website: www.lyfegen.com

Contact Name: Girisha Fernando

Contact Email: girisha.fernando@lyfegen.com



Visana Health

Virtual first women's health providing specialty gynecology care for complex, costly conditions. Clinical care includes personalized care plan with specially trained clinicians, RX, labs, imaging, coaching, mental health support, and care coordination. Data generated via clinical trial work at Mayo, UNC+ plus claims analysis show excellent clinical outcomes and savings; we partner with payers/employers to ID un-DX, untreated patients and work together to close gaps with specialty care & personalized treatments.

Website: www.linkedin.com/in/shelly-wal

Contact Name: Shelly Lanning

Contact Email: shelly@visanahealth.com



XUND

Healthcare systems across the globe are under growing pressure, which means the time of doctors and nurses needs to be spent more efficiently. This is where XUND comes into play. Our API enables healthcare companies to easily build digital patient interactions, like symptom checks, or risk assessments. This allows them to collect, structure and analyse patient data through automated conversations that help to focus medical resources. Our tech advantage stems from an AI-powered analysis of over 2 million medical articles. This approach enabled us to build a market leading Class II medical device that outperforms comparable solutions in terms of accuracy and product quality.

Website: xund.ai

Contact Name: Tamás Petrovics

Contact Email: petrovics@xund.ai

Presenting Companies



Bento

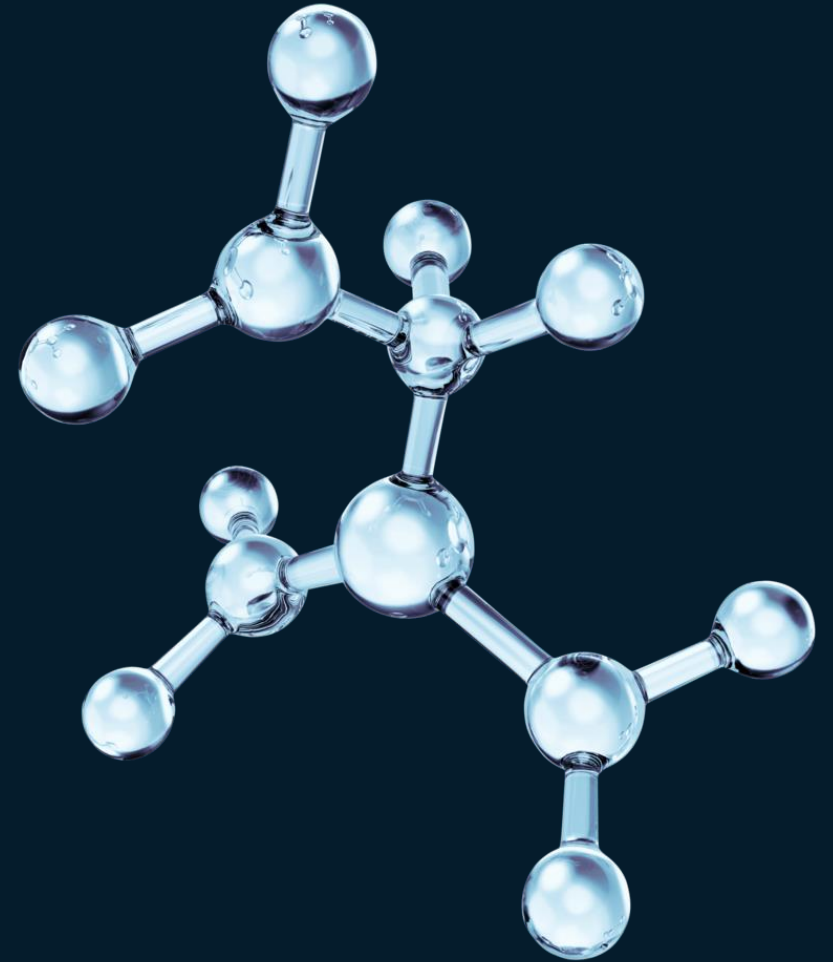
An engagement platform that improves the health + wellbeing of at-risk populations. We use SMS text messaging to create trust with food insecure people by connecting them with nutritious, stigma-free meals (at nearby restaurants and grocery stores). Our care coordinators further engage at-risk health and social services to support reduction in healthcare utilization. Bento closes the gaps for healthcare systems + plans. Our solution reduces food insecurity in a way that preserves dignity, builds trust, & ensures nutritional needs are met for each member.

Website: @adamdole www.gobento.com

Contact Name: Adam Dole

Contact Email: adam@gobento.com

Medtech



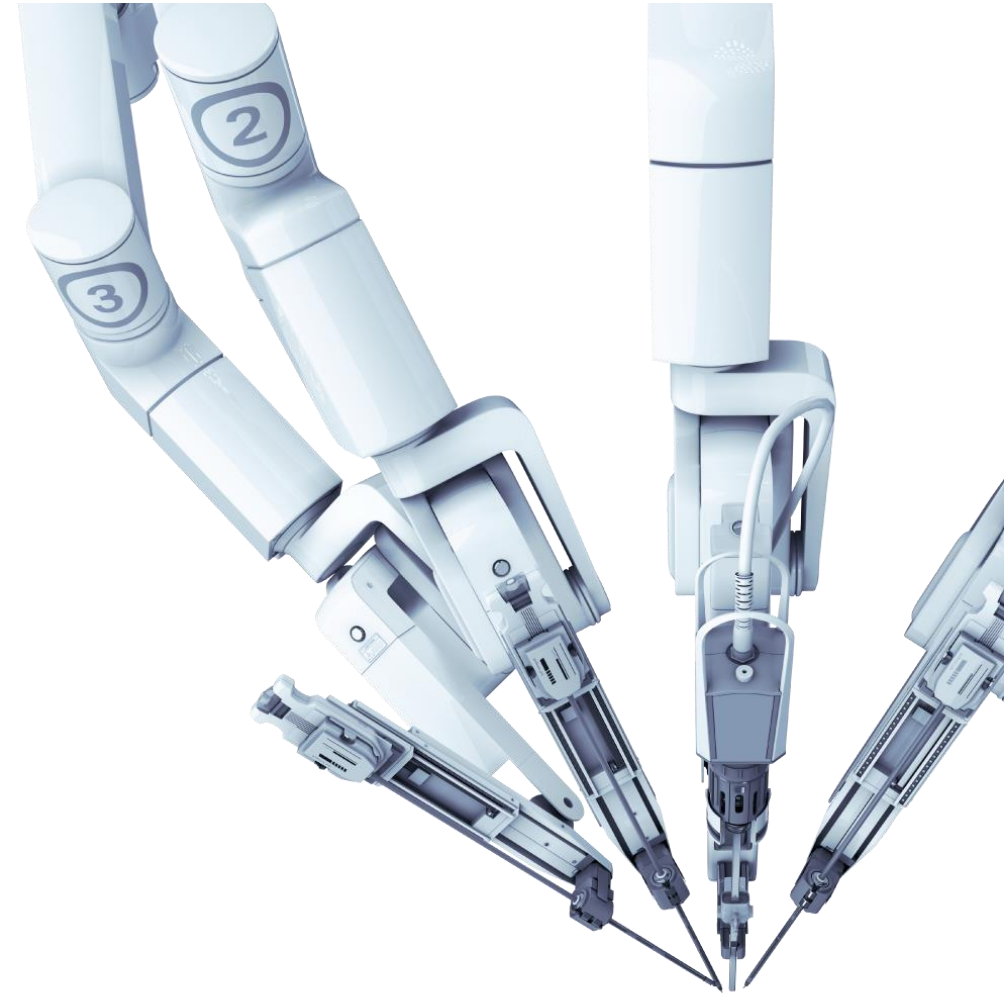
Medtech Introduction

Medical technology continues to **reimagine the possible in diagnosis and treatment delivery** and **empower healthcare providers to save lives**

Key 2022 themes in this industry:

- Diagnostics
- Wearables
- Implantables
- Robotics
- Other high-tech therapeutics

The pages that follow contain details on this track's nine presenting companies. Additional MedTech companies can be found in the Healthcare section later in this conference program



Medtech Agenda

Time (ET)	Event	Speaker
13:30 – 13:35 pm	Kick-off and welcome – Today’s objectives and themes	Chris Eakins
13:35 – 13:45 pm	Panelist introductions – Each panelist gets ~2-3 mins to give a short background on themselves	Panelists
13:45 – 15:25 pm	Company presentations and panelist Q&A	Companies + Panelists
15:25 – 15:45 pm	Panelist discussion – Talk about industry forward-looking perspectives	Panelists
15:45 – 15:50 pm	Closing – Share reflections and parting words	Chris Eakins + Panelists

Agenda subject to change

Panelists



Namal Nawana

Executive Chairman and Founder | Sapphiros

Namal Nawana is a business leader and Healthcare Investor and Entrepreneur with a particular focus in the Medical Devices and Diagnostics industry. Mr Nawana is the Chairman and Founder of Neoenta, a wholly owned private company with ownership interests and intellectual property assets in healthcare. He is the Executive Chairman and Founder of Sapphiros (www.sapphiros.com) a consumer diagnostics company in partnership with leading global Private Equity firm KKR. He has previously founded or co-founded several medical technology and in-vitro diagnostics companies including Graphene-Dx, Satio and Innovoyce. He is the author of extensive US and international patents and select peer reviewed scientific articles.

Through his design firm Neoenta Design, he has personally designed and developed numerous technologies most recently the blood draw and detection patches and drug delivery and self-vaccination patches that form the portfolio of the Satio corporation. Amongst other applications, these devices have a notable partnership with Institute Pasteur in Senegal where products for detection and monitoring of HIV/Syphilis as well as delivery of Yellow fever and Covid vaccine are contracted for clinical trial and ultimately manufacture.

Mr Nawana has extensive experience leading global public companies and was formerly Chief Executive Officer and a member of the Board of Directors of Smith & Nephew Plc, based in the United Kingdom. During his tenure he led a strategic and operational transformation resulting in marked improvements in business performance and an increase in Market Capitalization of >\$8Bn in just 18 months. Prior to that he was Chief Executive Officer and member of the Board of Directors of Alere inc. a NYSE listed company, until its \$8 billion acquisition by Abbott Laboratories in 2017. Alere was known as the global leader in rapid diagnostics delivering some 1.5 Billion tests annually to global markets. Mr Nawana led the turnaround at Alere resolving quality, operational financial and culture challenges resulting in a greater than three-fold improvement in its enterprise value during his tenure. Before joining Alere, he spent more than 15 years at Johnson & Johnson in progressively senior leadership roles globally, including the role of Worldwide President of Johnson & Johnson's multibillion dollar DePuy-Synthes Spine business.

Mr Nawana is a member of the Board of Directors of Hologic, Inc. a Nasdaq listed company and past board member of Advamed and separately Advamed - Dx the peak industry associations of the Medical Device and Diagnostics industries. He is a past board member of Malaria no More an organization dedicated to the reduction in mortality and eradication of Malaria.

Mr. Nawana holds an undergraduate degree in Mechanical Engineering and a Master's degree in Medical Science from the University of Adelaide, South Australia, as well as an MBA from Henley Management College.

Panelists



Gal Noyman-Veksler

Partner | LionBird

Dr. Gal Noyman-Veksler is a partner at LionBird, a US first digital health seed-stage fund investing out of Tel Aviv and the US. In LionBird, she has spearheaded the formation and management of the LionBird Rings, a community of Fortune 100 KOL's across the US healthcare ecosystem to support founders as they navigate the US market.

She is particularly devoted to mentoring prominent female founders and promoting inclusion and diversity in the tech arena.

Prior to joining LionBird, Dr. Noyman-Veksler has served as the VP of Business Development and Director of Healthcare at a multinational AI expert firm, covering Israel, the US, Asia, and Australia.

Following her academic career, Dr. Noyman-Veksler has led the product research at Lemonade (NYSE: LMND) and served as the first investment analyst at aMoon, Israel's largest healthcare fund. As the opioid pandemic became substantial over the past few years, Dr. Noyman - Veksler embarked on an entrepreneurship path and co-founded and served as the CEO of NeuroLabs AI, an opioids dependence prevention platform, tackling the opioid epidemic through ongoing assessment of pain and mood symptoms at home.

Dr. Noyman-Veksler holds a Ph.D. in Clinical and NeuroPsychology in Chronic Pain from Ben Gurion University (for which she was awarded the National Wolf Scholarship) and has frequently published in top-tier medical journals across multiple domains.

Panelists



Divakar Ramakrishnan

Executive VP, CTO | ConvaTec

Divakar joined ConvaTec in January 2020. Prior to joining he was Chief Digital Officer and Vice President for Eli Lilly's Drug Delivery, Device and Digital Health groups, where he led a global R&D team focused on developing innovative and digitally-enabled devices to improve patient care. Divakar's career in healthcare spans more than 20 years. During this time, in addition to working in product development, he has built strong expertise in process development. He served as Eli Lilly's Vice President of Manufacturing Science and Technology, a role in which he oversaw all the company's process development across its entire product portfolio.

Divakar holds a PhD in Chemical Engineering from Pennsylvania State University and a Bachelor of Technology degree in Chemical Engineering from Anna University in India. He also holds an MBA from Harvard Business School.

Panelists



Orly Mishan

Managing Director | Perceptive Advisors

Ms. Mishan has over 25 years of medical products industry experience in both large and small companies across devices, biopharma, and investing. She has held various executive roles at Pfizer, Boston Scientific, Biogen and most recently as the Chief Business Officer of Cerevel Therapeutics – a company which she helped to build while at Bain Capital. As part of the founding team of Bain Capital Life Sciences (BCLS), Ms. Mishan led their investment in Kestra Medical in 2017 and serves on the Kestra board. Ms. Mishan began her career at McKinsey & Company, serving companies in the life sciences and finance sectors. Ms. Mishan received her B.A. from Columbia College, Columbia University.

Panelists



Fernando Pacheco

Investment Director | Endeavour Vision

Fernando is an Investment Director at Endeavour Vision focused on medical technology, digital health and diagnostics investments, with a particular focus on orthopaedics, robotics, dental, ophthalmology, ENT and GI. Since joining the firm, he has participated in and directed a number of due diligence projects. Fernando represented Endeavour Vision as a board observer for SOPHiA GENETICS (NASDAQ:SOPH) prior to the company's IPO in July 2021. He is currently a board observer at Virtual Incision Corporation. He was on deal teams for investments in Virtual Incision Corporation, InBrace, Lumeon, SOPHiA GENETICS and CeQur.

Prior to joining Endeavour Vision Fernando was an Engagement Manager at McKinsey & Company. There, he led numerous business strategy and organisational projects including therapeutic-area strategy, merger management, process optimisation, operating model re-design, corporate due-diligence and market access and launch preparation. Before McKinsey, Fernando led the development of several orthopaedic trauma solutions at Stryker Orthopaedics R&D in Switzerland – focusing on upper trauma and extremities.

Fernando holds an MEng degree in Biomedical and Mechanical Engineering from Imperial College London and the Swiss Federal Institute of Technology (ETH) Zürich.

Moderator



Chris Eakins

Partner | McKinsey New York Office

<https://www.linkedin.com/in/chris-eakins-073b5287>

Chris Eakins is a Partner in McKinsey & Company's Miami office. He is a leader of our MedTech practice, serving device clients across the value chain (i.e., suppliers, CMOs, commercial organizations). Functionally, Chris focuses on growth strategy, commercial innovation and new offering innovation.

Recent project highlights

- Diagnostics development strategy neglected tropical diseases for a global NGO
- Digitally enabled go-to-market strategy and customer segmentation for a global sports medicine client
- Business unit strategy and pricing optimization for a US-based orthopedics player
- Full potential planning and divestiture planning (i.e., VDD) for a UK-based consumables player
- Commercial due diligence on a drug-device manufacturing asset for a major US-based PE client
- Large scale post-acquisition integration management effort & commercial model design for a major animal health diagnostic client
- Global new product launch strategy for a US-based in-vitro diagnostic manufacture
- Commercial due diligence of a global wound/ostomy-care business for a major UK-based PE client
- Product management organization design for an international animal health client
- Commercial launch strategy for an innovative direct to consumer diagnostics platform
- Innovation strategy for a US based molecular diagnostics technology player
- Data monetization strategy for a European molecular diagnostics & genetic sequencing client

Education

- Prior to joining McKinsey & Company, Chris was a practicing physician, with training in internal medicine. He has experience in a range of patient settings, including large academic medical centers and community hospitals & clinics. He holds a medical degree from Vanderbilt University in Nashville, TN, and a B.S. from the University of Notre Dame, in South Bend, IN.

Presenting Companies



The Flume Catheter Company Ltd

Indwelling urinary catheter. Alternative to 80 year old Foley catheter design, too often associated with infection, pain and distress for patients and \$ billions in potentially avoidable costs and antibiotics use. 28m units used annually in the US with estimated burden of complications c\$2bn. The patented FLUME design avoids the exposed tip of the Foley catheter and seeks to mitigate the associated patient discomfort, bladder trauma and infection risk. FDA 510(k) clearance secured in November 2021.

Website: www.flumecatheter.com

Contact Name: Roger Holmes

Contact Email: rogerholmes@mac.com



GlucoActive

GlucoActive is a seed-stage MedTech startup developing the technology of non-invasive glucose measurement. The company was founded in January 2019 and is headquartered in Wroclaw (Poland). Currently, we hire 30 employees dealing mainly with R&D of new technology. Our first product - the non-invasive glucometer called GlucoStation - is a desktop device intended for home use by patients suffering from type II diabetes. Main features of our solution: -non-invasive, painless measurement, -no disposables, no replaceable sensors or strips = smaller cost for patients and healthcare providers, smaller pollution by medical wastes, -telemedical solution.

Website: <https://www.gluco-active.com>

Contact Name: Robert Stachurski

Contact Email: robert.stachurski@gluco-active.com



Madorra

Madorra is developing devices to replace pharmaceuticals with better solutions for women's health. Madorra's first product is a revolutionary, drug- and hormone-free device treatment for vaginal dryness. Our simple, easy-to-use, at-home device will empower 1.8M breast cancer survivors (\$2B market opportunity) and 43M post-menopausal women to improve their sexual health. Today there are no good options for women. Only 7% of the market is using hormone therapy (yet this is a \$1.6B market). Everyone else is subsidizing on OTC products (\$1.5B market) or using off-label products (like vaginal rejuvenation). Madorra brings a new approach, with strong clinical evidence.

Website: www.madorra.com

Contact Name: Holly Rockweiler

Contact Email: holly@madorra.com

Presenting Companies



Nesa Medtech Pvt Ltd

Transforming women's health by developing a novel incision-less, safe, effective and uterus preserving technology to treat uterine fibroids.

Website: <http://www.nesamedtech.com/>

Contact Name: Sreekar Kothamachu

Contact Email: sreekar@nesamedtech.com



PreGenerate GmbH

PreGenerate's service provides the doctor with personalized, objective data about their patient's unique arthritis profile. This enables the doctor to directly determine the treatment that produced the best results for a patient's own cells, avoiding those that are shown to aggravate their condition and bypassing the arduous trial and error process that marks modern arthritis care. Not only will this cut out months if not years of pain and frustration for patients, it will also promote better long term outcomes while helping to curb reliance on last resort joint replacement surgeries.

Website: www.pregenerate.net

Contact Name: Julie Rosser

Contact Email: julie@pregenerate.net



Remmie, Inc

Remmie is building a 24/7 at-home examination-to-prescription platform for ear and upper respiratory conditions with connected ENT examination devices and real-time streaming with full telehealth services via Remmie Care. Patients use the Remmie Dolphin connected otoscope to collect and share visuals of their symptoms through Remmie Care. Clinicians examine symptoms with the Remmie cloud API, as if patients are in their office, and use Remmie AI for diagnostic aid. The Remmie App and open API is plug-and-play compatible with any telemedicine provider for straightforward care, and Remmie.ai is a deep-learning diagnosis engine easily deployable on the Remmie API.

Website: www.linkedin.com/in/janeyzhang

Contact Name: Jane Zhang

Contact Email: jane@remmiehealth.com

Presenting Companies



Harmonic Bionics

Harmonic Bionics aims to empower patients and their care providers by designing intelligent technology that facilitates data-driven treatment for neurological and musculoskeletal movement impairments. Our flagship product, Harmony SHR, is a bilateral upper extremity exoskeleton dynamically designed to provide unique value in three areas of practice: neuroscience and movement science research, movement disorder assessment, and rehabilitation.

Website: www.harmonicbionics.com

Contact Name: Christopher Prentice

Contact Email: prentice@harmonicbionics.com



OxiWear Inc

OxiWear is an ear-wearable pulse oximeter for continuous oxygen monitoring and low oxygen and emergency alerting. It helps detect and prevent silent-hypoxic episodes caused by cardiovascular diseases, high altitude & high cardio activities, and COVID-19, to reduce healthcare costs and ultimately help save lives. Finger cuff pulse oximeters are currently the clinical standard for medical grade oxygen monitoring, but they are not well-suited for prolonged at-home usage and during daily activities. OxiWear will unobtrusively and accurately monitor oxygen levels and provide timely low oxygen alerting.

Website: www.linkedin.com/in/shavini/

Contact Name: Shavini Fernando

Contact Email: shavini@oxiwear.com



NERv Technology Inc.

NERv developed a smart post-operative monitoring system, which augments existing wound drains and catheters, to detect early signs of anastomotic (gastrointestinal) leaks. NERv aims to create a paradigm shift in post-operative care, utilizing the plethora of data within the body, to help in the detection of post-operative complications at their onset. NERv's solution has been clinically tested, demonstrating its ability to identify anastomotic leaks ahead of the standard of care. This promises to save thousands of patients lives that are annually lost due to late detection of leaks.

Website: www.nervtechnology.com

Contact Name: Amr Abdelgawad

Contact Email: aabdelgawad@ne-rv.com

Presenting Companies



Encora Therapeutics

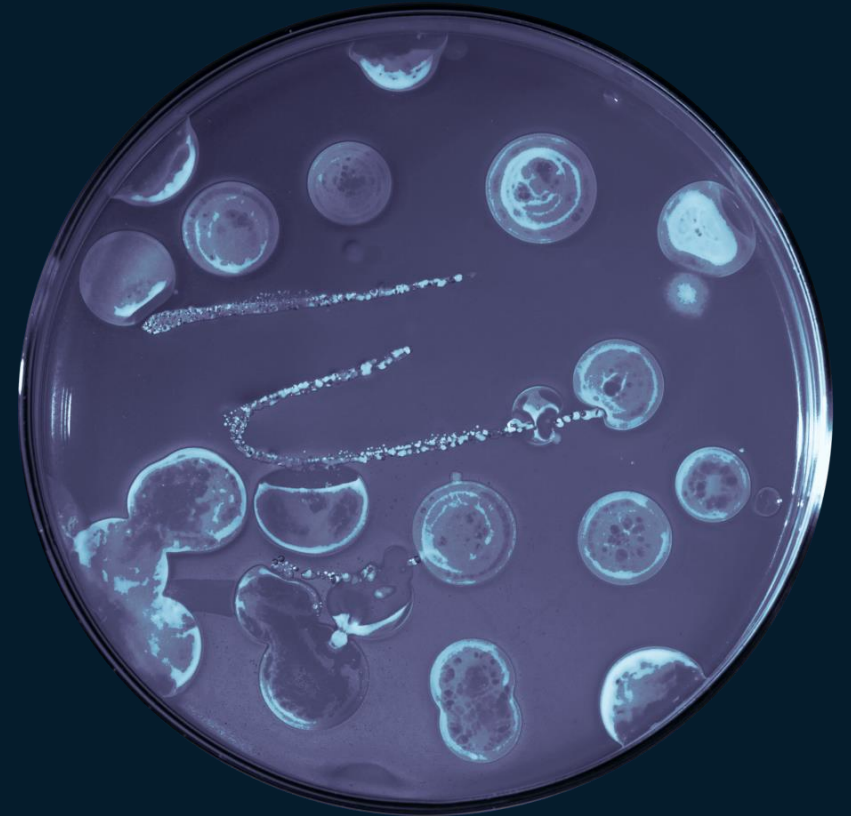
Our discreet wearable wristband offers immediate relief for the eight million Americans with hand tremors caused by essential tremor (ET) and Parkinson's disease (PD). Physiologic proof of concept has shown our device to be as effective as the pharmacologic standard of care (ineffective drugs and invasive brain surgery) but without the unwanted side effects. Our primary competitor is developing the \$23 billion market with regulators and payers for our superior product to follow. Our wristband has immediate effect (versus the 40-minute delay of our competitor) and no adverse effects. (Eighteen percent of people who use our competitor experience skin irritation or burns.)

Website: <http://encoratherapeutics.com/>

Contact Name: Daniel Carballo

Contact Email: daniel@encoratherapeutics.com

Biotech



Biotech Introduction

Evolving biotechnology continues to **advance the improvement and assessment of diagnosis and treatment using cutting-edge medications**

Key 2022 themes in this industry:

- Cell therapy and next-generation gene therapy
- AI-based/ ML-enabled drug discovery
- Precision medicine
- New delivery methods
- Next generation therapeutics (e.g., turning “undruggable” targets “druggable”)

The pages that follow contain details on this track’s ten presenting companies. Additional Biotech companies can be found in the Healthcare section later in this conference program



Biotech Agenda

Time (ET)	Event	Speaker
16:00 – 16:05 pm	Kick-off and welcome – Today’s objectives and themes	Lydia The
16:05 – 16:20 pm	Panelist introductions – Their work, how it relates to their theme and forward-looking perspectives	Panelists
16:20 – 18:20 pm	Company presentations and panelist Q&A	Companies + Panelists
18:20 – 18:30 pm	Closing – Share reflections and parting words	Lydia The + Panelists

Agenda subject to change

Panelists



Chris Garabedian

Chairman and CEO | Xontogeny

Chris Garabedian founded Xontogeny in June of 2016 to support multiple promising technologies from early development through clinical proof of concept. In 2017, Chris joined Perceptive Advisors to develop their Venture Fund strategy and is Portfolio Manager of the Perceptive Xontogeny Ventures Fund which supports early stage companies with Series A investments across biotech, medtech and healthtech.

Chris has a broad base of experience and a track record of success over his decades long experience in the biopharma industry. Chris served as the President and CEO of Sarepta Therapeutics from 2011 to 2015, overseeing the turnaround of a company that is now a commercial stage leader in the genetic technology space after leading the development of the company's Duchenne Muscular Dystrophy program. Prior to Sarepta, Chris led Corporate Strategy for Celgene from 2007 to 2010. Prior to Celgene, Chris served in a number of global commercial and corporate development leadership roles at Gilead from 1997 to 2005.

Chris serves on a number of Boards of life sciences companies and speaks at industry conferences on a wide range of important issues. Chris is also on the Board of Directors of MassBio, has served as a Senior Advisor for the Boston Consulting Group and is a member of the Corporate Relations Board for the Keck Graduate Institute.

Panelists



Ethan Sarnoski

Healthspan Therapeutics

Ethan is a Venture Director at Cambrian Biopharma, a portfolio biotech company developing therapies to extend healthy lifespan by modulating the aging process. In this role Ethan partners with exceptional scientists and entrepreneurs to advance promising biomedical discoveries toward the clinic. This can take the form of a "zero-to-one" build of a new company, or investment into an existing company supported by collaborative refinement of the business strategy and R&D plan. One recent example of Ethan's work is the formation of Tornado Therapeutics to develop small molecule mTOR inhibitors licensed from Novartis. Prior to Cambrian, Ethan was an Engagement Manager at McKinsey & Company, where he led teams of consultants to develop and implement strategy for organizations across the life science ecosystem. Ethan previously completed his PhD in Molecular, Cellular, and Developmental Biology at Yale University as a Gruber Fellow and National Science Foundation Graduate Research Fellow.

Panelists



Yuan-Ping Huang

Principal | Applied Ventures

Yuan-Ping (YP) Huang is a Principal at Applied Ventures where he focuses on the intersection of Life Sciences and semiconductor manufacturing. He aspires to help accelerate development of next-generation diagnostic and research tools as well as novel therapeutic modalities by bridging capabilities of Applied Materials and emerging biotechnologies from portfolio companies.

Prior to joining Applied Ventures, YP was an early member of Lam Capital, where he built comprehensive proteomics product strategy and led investments in molecular profiling space. He also worked as an associate at McKinsey & Company, where he advised global pharmaceutical clients on R&D and operations.

YP holds a Ph.D. in biomedical sciences from Columbia University as well as an M.S. degree in molecular medicine and a B.S. degree in zoology from National Taiwan University.

Panelists



Tapan Maniar

VP of BCLS | Bain Capital

Tapan Maniar is a Vice President at Bain Capital Life Sciences(BCLS). He joined the investment team at BCLS in 2021, where his role is to identify, execute and manage investments in biotech and the broader life sciences arena. Prior to Bain Capital, Tapan spent nearly 5 years at Genentech/Roche, taking on the role of Genentech's Head of Business Development for drug discovery technology platforms. During his tenure, he led or oversaw 15+ transactions in the emerging areas of RNA-targeting therapeutics, GPCR modulators, AI-based drug discovery, protein degraders and others, thereby expanding Genentech's access to innovative approaches across therapeutic areas. Previously, he was a senior Engagement Manager at McKinsey & Co, where he advised biopharmaceutical and healthcare organizations on a range of strategic topics across BD, R&D and commercial value and access. Tapan earned his Ph.D. in Neuroscience at The Rockefeller University from Cori Bargmann's lab, where he investigated the genetic and molecular basis of neuronal development. He has published his research in leading Nature and Cell press journals. He received his B.A. in Biology from Bard College.

Panelists



John Xue

Healthcare Investor | SoftBank Investment Advisors

John is a healthcare investor at SoftBank Investment Advisors, focusing on venture-stage biotech, life sciences tools, diagnostics, and healthcare IT. John's recent investments include Clarify Health Solutions, Dewpoint Therapeutics, and Variant Bio, currently deploying out of SoftBank's \$56B Vision Fund II. To date, SoftBank has invested in 475 companies across Vision Funds I and II, aligned with its mission to accelerate global AI innovation. Prior to SoftBank, John was a consultant at McKinsey serving healthcare and institutional investor clients on R&D strategy, portfolio management, and advanced analytics. John has a PhD in Biochemistry from The Rockefeller University, where he studied mechanisms of cell division, and a BA in Natural Sciences from the University of Cambridge.

Moderator



Lydia The

Partner | McKinsey Bay Area Office

<https://www.linkedin.com/in/lydiathe>

Relevant project highlights

- Refreshed strategy for biotech client with cell therapy pipeline drugs to guide resource allocation
- Corporate strategy for cell therapy biotech to maximize value and impact for its drug platform
- Oncology franchise strategy for multiple major pharmacos
- Due diligence of an oncology biotech with 1 on-market product and pipeline of clinical assets
- PD-1 wargame of potential competitor market access actions and external market events to influence strategy
- Developed a 9-month capability building program on US, EU and JP market access for oncology
- Performed a diligence for a major pharmaco on an immuno-oncology target, including financial impact of various market access and pricing scenarios

Relevant publications

- Fulfilling the promise of advanced analytics in oncology (link)
- Realizing the promise of immunotherapy: A global plan for action (link)
- Biopharma portfolio strategy in the era of cell and gene therapy (link)
- Unlocking market access for gene therapies in the United States (link)

Education / Experience

- Member of Bloomberg New Economy Forum International Cancer Coalition (link)
- 7 years at McKinsey
- Cell & Molecular Biology Ph.D., UC Berkeley, studied the molecular mechanisms of atopic dermatitis
- National Science Foundation Fellow

Presenting Companies



Ariel Precision Medicine, Inc.

We are developing a phase two-ready new chemical entity for multiple billion-dollar indications. Drug development for complex diseases has previously failed because diagnoses and treatments focus on symptoms rather than dysfunctions. Instead, Ariel is reverse engineering from problem to solution with ADVANCE, our AI platform designed to deliver novel insights about druggable targets. Ariel's innovative approach addresses major barriers in drug development by aligning the pathobiology driving a patient's disease with the mechanism of action of specific therapeutic classes, while identifying the biomarkers of that disease's activity—allowing us to align problem and solution.

Website: www.arielmedicine.com

Contact Name: Jessica Gibson

Contact Email: jgibson@arielmedicine.com



Scailyte AG

First & best Artificial Intelligence single-cell analysis to address precision medicine challenges. Scailyte's core AI technology offers best-in-class performance analysis of single-cell data. We discovered diagnostic biomarkers in an oncology indication and demonstrated 90% accuracy in a blinded experiment. We have a portfolio of clinical projects & partner with global Biotech firms. Our superior biomarker discovery platform allows us to discover single-cell data signatures and develop the next generation of precision therapies & diagnostics. Qualified investors already invested over USD 12M in Scailyte, looking to be part of transformational technology for a great cause.

Website: <https://scailyte.com/>

Contact Name: Peter Nestorov

Contact Email: nestorov@scailyte.com



Arctoris

Right now, drug discovery is slow, expensive and error-prone - it takes \$2bn to bring a single new drug to market with <5% success rate. Arctoris leverages robotics and machine learning to accelerate drug discovery in its own pipeline and with biotech & pharma partners globally. Thanks to its unique technology platform, Arctoris moves from idea to new and better molecules in record time. At the core of its approach is end-to-end automation of the Design-Make-Test-Analyze (DMTA) cycle. Conventionally, a typical DMTA cycle in the industry takes several weeks to months. Arctoris has completely redesigned this process accelerating it fivefold - thanks to its integrated robotics/ ML platform.

Website: <https://www.arctoris.com/>

Contact Name: Martin-Immanuel Bittner

Contact Email: martin-immanuel.bittner@arctoris.com

Presenting Companies



TriAltus Bioscience

TriAltus is a Life Science Tools company. We design, make, and sell affinity resins and other consumables for protein production and purification, which make use of our platform affinity tag technology. We also use this technology to make and sell recombinant proteins. Our affinity tag system gives orders of magnitude yield advantage in production of recombinant proteins. This translates to a tremendous cost of goods advantage which can be a disruptor in a large market, accelerating adoption of engineered proteins in research, therapeutic, and industrial use.

Website: <https://trialtusbioscience.com>

Contact Name: Bob Shufflebarger

Contact Email: bob@trialtusbioscience.com



InSilicoTrials Technologies SpA

InSilicoTrials is an emerging startup founded in 2018 by a team of life science, cybersecurity and digital innovation experts, which aims to revolutionize Healthcare through an innovative digital simulation platform. We have developed a cloud-based platform where complex computational simulations run in an easy and cost-effective way to hyper-accelerate drug & medical device development. Our differentiator from other market players are the models provided by academics, researchers and regulators (such as the FDA). We offer Pharma and MedTech companies state-of-the-art simulation tools that can highly reduce the cost and time of medical products' development.

Website: <https://insilicotrials.com>

Contact Name: Luca Emili

Contact Email: administration@insilicotrials.com



Vivpro Corporation

Democratizing Data Intelligence for Pharma to Build a Winning Strategy Faster
 Vivpro R&D Intelligence Assistant (RIA) is helping 15 pharma, biotech & regulatory agency by synthesizing ready-to-consume intelligence from 750K+ complex regulatory & clinical trials. It is helping clients increase think-time by 2x and manage data Tsunami better with RIA's proprietary data model.
 In less than 18 months, RIA serves 15 pharma, biotech & regulatory agency clients. Vivpro has not only identified the need but delivered an innovative solution in a space where digital transformation was missing. RIA is allowing companies to get better intelligence from data.

Website: www.vivpro.ai Contact

Name: Pravin Jadhav

Contact Email: pravin@vivpro.ai

Presenting Companies



CELLBRICKS

Cellbricks GmbH

Cellbricks, based in Berlin, Germany, leverages synthetic biology, tissue engineering and 3D-bioprinting for fabrication of cell-laden products for pharma, clinics, and academia. Its key technology, a proprietary, patented biofabrication platform based on multi-material stereolithography, enables large-scale production of all soft-tissue implants and organ replacement parts for better treatments and superior human-like in-vitro models reducing animal testing. The company's core product will be a personalized, all-bio breast implant based on patient-derived fatty tissue as an innovative approach in cancer therapy.

Website: www.cellbricks.com

Contact Name: Alexander Leutner

Contact Email: al@cellbricks.com



Fluid-Screen, Inc.

Technology that helps enable lifesaving treatment for every cancer patient in two days
New cures for cancer offer a high chance of recovery, however they are expensive and take weeks before patients receive it. Many patients die waiting. Fluid-Screen developed a new microchip technology to enable next generation cancer treatments within 2-3 days at an affordable price.
Fluid-Screen was founded on ground-breaking DEP technology developed by Dr Monika Weber at Yale University. The extensive patent portfolio has 16 patents granted and 28 patent applications pending. Fluid-Screen technology can potentially enhance efficacy of multiple cancer therapies i.e. CAR-T.

Website: www.fluidscreen.com

Contact Name: Monika Weber

Contact Email: monika@fluidscreen.com



Polaris Quantum Biotech

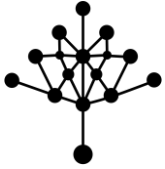
Polaris Quantum Biotech develops drug leads at scale to treat and cure diseases by using the latest innovations in quantum computing. Our platform, called Tachyon, uses quantum annealers to identify novel drug leads from billions of diverse virtual molecules, specific to the target protein, pocket, and property profile. Our technology uses automation for scalability and accuracy, and finds small molecule leads rapidly (in less than 3 months), and cost-effectively from larger chemical space (Greater numbers and of a more competitive nature). In Q1/2022 Polaris has worked on 6 new projects.

Website: www.polarisqb.com

Contact Name: Shahar Keinan

Contact Email: skeinan@polarisqb.com

Presenting Companies



The Collaboratory

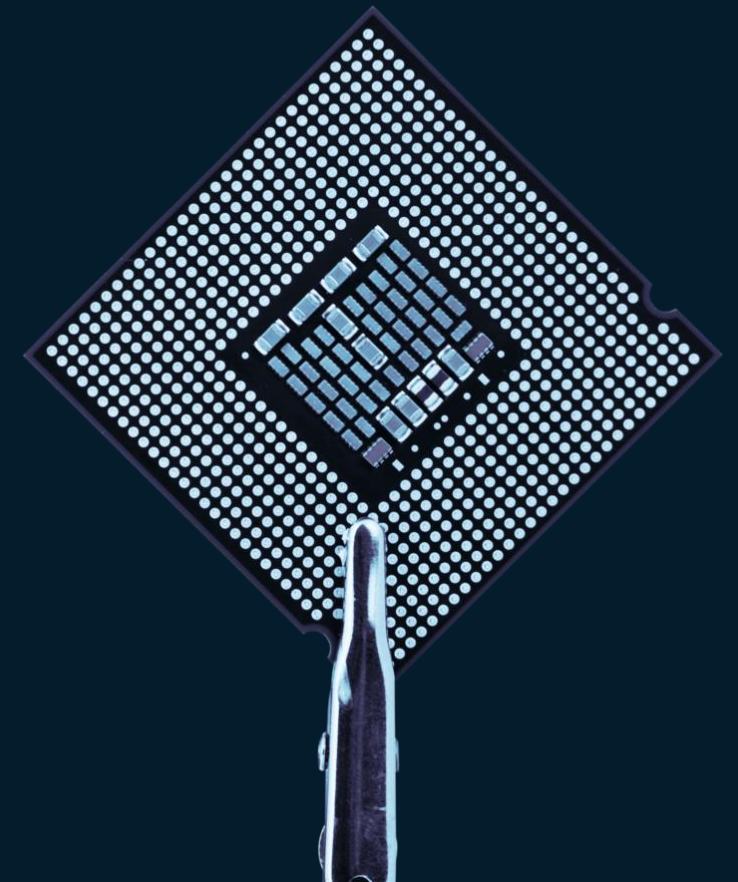
A document discovery platform helping biopharma better use their data. Our private AI-powered platform makes unstructured technical and scientific data throughout a company more discoverable and reusable. The platform also includes relevant public research, so that users always have the most useful information at their fingertips. Few products permit concurrent searches through both public research and a company proprietary documents, which we enable via an extensive public research data indexing effort. Also, our ML models are trained for complex technical and scientific text, which no other "insight engine" can claim.

Website: <https://thecollaboratory.ai/co>

Contact Name: Nick Lilovich

Contact Email: nick@thecollaboratory.ai

Fintech



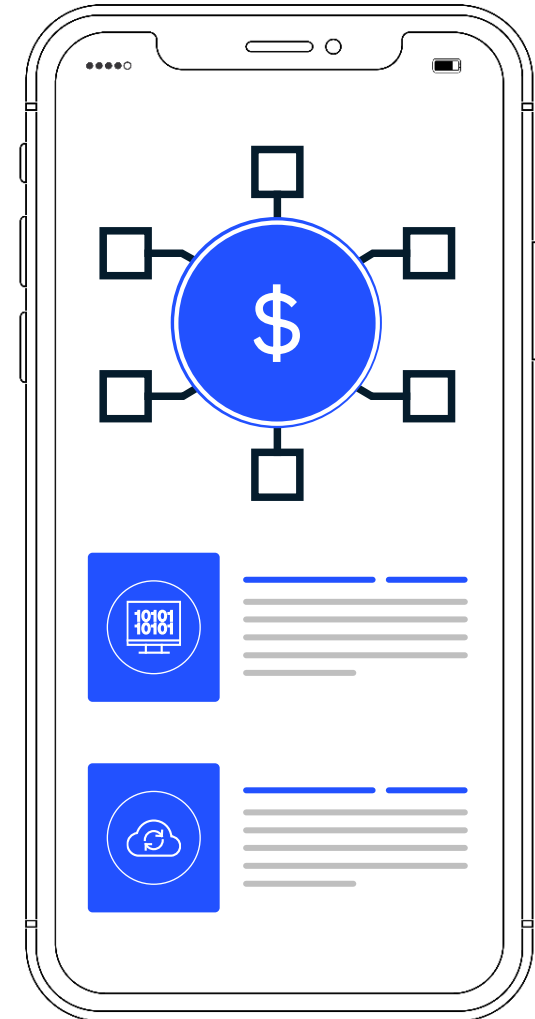
Fintech Introduction

Fintech continues to **push the boundaries of the use and delivery of financial services** for retail and commercial customers and has **the power to close gaps in economic inequality**

Key themes in the fintech space:

- Cryptocurrency (e.g., institutional adoption, regulatory scrutiny)
- Blockchain (e.g., DeFi application, NFT expansion)
- Embedded finance (e.g., B2B applications, POS financing)

The pages that follow contain details on this track's nine presenting companies. Additional Fintech companies can be found in the Connectivity section later in this conference program



Fintech Agenda

Time (ET)	Event	Speaker
12:15 – 12:20 pm	Kick-off and welcome – Today’s objectives and themes	Elizabeth Skovira
12:20 – 12:40 pm	Panelist introductions – Their work, how it relates to their theme and forward-looking perspectives	Panelists
12:40 – 14:20 pm	Company presentations and panelist Q&A	Companies + Panelists
14:20 – 14:35 pm	Closing – Share reflections and parting words	Elizabeth Skovira + Panelists

Agenda subject to change

Panelists



Ayesha Jaggi

Chief of Staff | Plaid

Ayesha is currently the Chief of Staff (CoS) at Plaid and an experienced operator and ex-consultant with deep expertise in digital business builds and scaling growth businesses.

At Plaid, prior to her CoS role, she built GTM and product operations for new products and new geographies (EU), led Plaid's commercial (pricing) and competitive strategy and built out their Strategic Initiatives team.

Prior to Plaid, she was an Associate Partner at McKinsey where she primarily served FinTechs and financial services players on strategy and agile business models and helped build two ground up digital businesses (in India and the US).

She is passionate about the financial services industry and helping companies make consumer's financial lives easier.

Ayesha and her family currently live in New York. For fun, she enjoys reading, cooking and spending time in Central Park with her 2yr puppy!

Panelists



William Nuelle

Investor | Galaxy Digital

Will Nuelle is an Investor for Galaxy Digital. Will focuses on protocol layer technologies, DeFi applications, and software products at the Seed and Series A stage for Galaxy Digital. Will has led 14 investments for Galaxy Digital and has joined the Board of Directors for portfolio companies. Before investing, Will built risk software for Galaxy Digital Trading, and he worked for blockchain-based location protocol FOAM studying protocol incentives in 2018. He graduated from Stanford University with a B.S. in Mathematics.



Richard Matus

Insight Partners

Moderator



Beth Skovira

Partner | McKinsey Boston Office

<https://www.linkedin.com/in/elizabethskovira>

Elizabeth is a Partner at McKinsey & Company in the Private Equity and Principal Investing Practice.

Her areas of expertise and experience include advising institutional investors (“LPS” such as sovereign wealth funds, endowments, pension funds), financial institutions and investment firms (“GPs” including private equity, real estate, hedge funds) on firm-level topics of investment strategy, asset allocation, risk management, organization and governance, as well as on investment opportunities.

Elizabeth investment opportunity expertise focuses on growth equity, software and digital assets/blockchain related transactions. Elizabeth coleads McKinsey’s work at the intersection of digital assets and investing — where she serves a broad range of sponsors on buy-side, sell-side diligence as well as portfolio company transformations.

Presenting Companies



Mondu

Mondu is a Berlin-based Fintech company in the B2B payments space whose purpose is to simplify the financial lives of SMBs so that they can focus on business. Mondu provides a Buy Now, Pay later for B2B solution. To date the company has raised \$57 million. Mondu has a team of over 100 incredibly talented professionals from diverse backgrounds, with experience from the best companies, in tech and elsewhere. The company was cofounded by serial entrepreneurs Philipp Povel and Malte Huffmann as well as Gil Danziger. Malte and Philipp previously founded and scaled Dafiti into Latin America's largest online fashion and lifestyle platform through its IPO in 2019 via Global Fashion Group (GFG:GR).

Website: <https://www.mondu.ai/>

Contact Name: Hasmik Avetisyan

Contact Email: hasmik.avetisyan@mondud.ai



AZZUR

We embed smart banking products into fintechs, banks and corporates user journeys. We provide infrastructure that allows our customers (primarily corporates and B2C fintechs) to embedded FS much faster and cheaper than using banking channels or connect APIs directly. We have solutions to problems. We heavily reduce the complexity for our customers. Example: providing credit card as a service requires 22 integrations/legal agreements (statement from BaaS providers CEO). Whilst delivering this solution through AAZZUR only require 2 contracts and one integration.

Website: www.aazzur.com

Contact Name: Philipp Buschmann

Contact Email: pb@aazzur.com



upSWOT

upSWOT is a fintech start-up that serves dozens of banks and financial institutions, helping them build loyalty among their small and medium-size-business (SMB) clients. The platform is a white-labeled portal. Using an approach similar to Plaid, business customers connect their data for continuous, API-enabled access to more than 160 business apps. Unlike our competitors, upSWOT offers personal and business credit score monitoring and boosting; our service is free, and there is no need to apply for a loan. It also offers insights-based marketing automation; banks don't spam their clients but send highly personalized offers to the right SMB at the right time.

Website: <https://upswot.com/>

Contact Name: Armine Movsesyan

Contact Email: a.movsesyan@upswot.com

Presenting Companies



Luther Systems

Luther's mission is to accelerate the advent of the automated enterprise, through Deep Process Automation (DPA). DPA is a new paradigm in automation, focusing on automating the operations of complex processes across siloed and separate participants. Processes with over multiple tasks, separate participants and software systems. DPA expands the reach/scale of automation beyond traditional workflow capabilities, in process complexity and range of operational tasks. DPA vertically integrates a stack of technologies including distributed systems and smart contracts to operate complex enterprise processes.

Website: <https://www.luthersystems.com/>

Contact Name: Hossein Kakavand

Contact Email: hossein.kakavand@luthersystems.com



OKY

OKY provides digital access to prepaid payment solutions to immigrants in the US. The platform allows immediate low-value cross-border payments from the marketplace at a fraction of the cost of a traditional money remittance service. The application allows the use of digital payment methods, but also receives cash providing access to the digital economy to unbanked population. This is a new service into a +\$700 billions a year cross border market opportunity.

Website: www.okyapp.com

Contact Name: santiago rossi

Contact Email: santi@okyapp.com



Covercy

Covercy is the first Commercial Real Estate investment management platform with embedded finance. The Covercy secure platform is an all-in-one software tool that streamlines investment management operations, automates fund distribution and empowers HNW and family office investors through a high-end investor portal. We built the first commercial bank for the CRE space that embeds financial services within an investment management administration software tool.

Website: covercy.com

Contact Name: Doron Cohen

Contact Email: tara.lavelle@covercy.com

Presenting Companies



Finmatics GmbH

Finmatics automates accounting transactions with the help of AI. Finmatics is a B2B SaaS platform for accounting departments that enables ERP and accounting software with accounting transaction automation, collaboration and integration capabilities. - Proven product market fit for accountants - Helping already > 10,000 accountants in their most important tasks. - Predictable growth to double digit million MRR in the next 4 years

Website: <https://www.finmatics.com/en/>

Contact Name: Christoph Prieler

Contact Email: christoph.prieler@finmatics.com



Swan Bitcoin

Swan is dedicated to helping the next billion people understand Bitcoin and what it represents. Swan is the best place to learn, buy, and save Bitcoin, the future of money. Beyond best-in-class educational content, Swan enables users to buy and hold Bitcoin in their personal and business accounts, including retirement, inheritance, payments, lending, business treasury, and financial advisor. Swan has a world-class team of Bitcoiners building unique solutions for the entire lifecycle of a Bitcoiner. Our laser-focused approach combined with a deep understanding of Bitcoiner needs and desires has attracted over 350,000 fans to our community.

Website: [Swan.com](https://www.swan.com)

Contact Name: Cory Klippsten

Contact Email: cory@swanbitcoin.com



Dinara Financial Technology, Inc.

Dinara will provide integrated crypto and fiat commercial banking services. Dinara is on a mission to remove friction for any business to hold or transact in both crypto and fiat by providing a superior customer experience in one integrated account for both crypto and fiat. Crypto commercial banking is a \$50B revenue opportunity. My co-founder and I have over 3 decades of regulated fin services and crypto expertise. Our strategic investment from Silicon Valley Bank, Archetype Fund, Castle island and North Island Ventures provides us with an unparalleled customer acquisition channel.

Website: www.dinara.com

Contact Name: Laurence Latimer

Contact Email: laurence@dinara.com

Travel



Travel Introduction

Travel may have been one of the hardest hit sectors during the COVID-19 pandemic, but, with **investment in travel startups at almost \$9B in 2021 (90% of 2019 levels)**, it's clear that both entrepreneurs and investors believe that **travel can and will come back better and stronger**.

In today's session, we have convened **10 startups** to present their companies, and **40+ additional travel-related startups** will be hosting booths at our startup fair.

Key 2022 themes for travel:

- Hospitality tech
- Alternative accommodations
- Business travel
- Travel retailing
- Accessible travel

These innovators are **reinventing experiences for travelers and enhancing commercial operations** for suppliers, all while **leveraging the power of advanced analytics, artificial intelligence, and even blockchain!**

The pages that follow contain details on this track's ten presenting companies. Additional Travel companies can be found in the Connectivity section later in this conference program



Travel Agenda

Time (ET)	Event	Speaker
12:00 – 12:05 pm	Kick-off and welcome – Today’s objectives and themes	Camilo Becdach
12:05 – 12:25 pm	Panelist introductions – Their work, how it relates to their theme and forward-looking perspectives	Panelists
12:25 – 14:20 pm	Company presentations and panelist Q&A	Companies + Panelists
14:20 – 14:30 pm	Closing – Share reflections and parting words	Camilo Becdach + Panelists

Agenda subject to change

Panelists



Mauricio Prieto

Founder and Partner | Travel Tech Essentialist

Mauricio Prieto is founder and partner at Travel Tech Essentialist, a travel innovation media platform working with financial intermediaries and industry players in the travel, hospitality and media ecosystems. He co-founded eDreams where he was CMO and board member until 2015, growing the company to one of the largest OTAs in the world with \$5.5 billion in bookings, \$550 million in revenue and \$140 million EBITDA. By the time of eDreams' IPO in 2014, eDreams became Spain's first unicorn and Europe's largest publicly traded eCommerce company. Mr. Prieto serves on the board of various eCommerce and SaaS companies. His newsletter on travel tech innovation reaches thousands of travel industry professionals every two weeks. He graduated from Princeton University and has an MBA from the University of California at Berkeley. He has also worked in product development at Charles Schwab & Company in San Francisco and as a consultant at Booz Allen & Hamilton in Mexico City. He has lived 1/3 of his life in the US, 1/3 in Spain and 1/3 in Mexico.

Panelists



Amir Amidi

Managing Partner | Plug and Play

Amir Amidi is the Managing Partner of Plug and Play's Travel and Hospitality Program. In this role, Amir is responsible for startup investments and corporate relationships including but not limited to Accor Hotels, Jetblue, Airbus, CWT, Changi Airport, Brussels Airport, Vienna International Airport, IATA, Swissport, etc... Plug and Play's mission is to invest in 20 Traveltech startups a year and bridge the gap between the innovators and industry leaders. Previously Amir was the Senior Director of Strategic Accounts at Nor1, the leader in upsell technologies for Hotels brands. In this role, Amir was responsible for strategic partnerships with brands like IHG, Fairmont, and Carlson.

Panelists



Taber MacCallum

Founder and Co-CEO | Space Perspective

As the Chief Technology Officer of Space Perspective, Taber heads up a team of world-class engineers. Early in his career, Taber created the analytical laboratory that monitored the air, water, and soil of Biosphere 2, where he and his partner Jane Poynter lived as part of the original eight-person crew.

Many of the insights learned in Biosphere 2 were the basis for future innovations. For example, Taber and Jane founded Paragon Space Development to create pioneering life support systems for extreme environments. These systems are used on the ISS by NASA, major aerospace companies, and the U.S. military. In 2014 Google executive Alan Eustace chose Paragon to realize his dream of breaking the world free-fall record in what was the StratEx project.

Taber is a board member and the former Chairman of the Commercial Spaceflight Federation. He holds a number of technology patents, most notably the atmospheric monitoring system used in the Biosphere, a hazardous water diving suit for the U.S. Navy, a wastewater recovery system now on the International Space Station, and several key Space Perspective technology patents for human balloon flight in the stratosphere..

Moderator



Camilo Becdach

Partner | McKinsey Southern California Office

<https://www.linkedin.com/in/camilo-esteban-becdach-7b711a18>

Camilo is a Partner in McKinsey & Company's Southern California office.

Camilo leads the Los Angeles Growth, Marketing & Sales location hub – focusing on the intersection of fast growth consumer brands, media, influence / talent content creators, and digital disruptors. He leads McKinsey's global live and social commerce practice.

Camilo is passionate about helping fast growth disruptors quickly scale. He works with leading entrepreneurs, private-equity investors, and global consumer brands across their portfolios.

He has worked with iconic consumer brands in scaling their business globally – from delivering groundbreaking new products, businesses and customer experiences through new platforms and channels.

Camilo is a native Angelino. He received his A.B. from Harvard College and his J.D. from the New York University School of Law. He currently resides in West Hollywood, CA.

Presenting Companies



Jetcamp B.V.

Bookingplatform for campings and holiday parks. Multilingual (10 languages) search, compare and booking platform. 23.000 campings and holiday parks. 4.000 bookable by end of 2022. Prime visitor markets: DE, NL, FR, IT, UK. 1000% visitor growth in 2021, 500% visitor growth in 2022. Aggregating multiple inventory sources. Fragmented market with no (thought) worldwide market leader. We have technically and content wise caught up with competitors in roughly 12 months.

Website: <https://www.jetcamp.com>

Contact Name: Erwin Hoevenaar

Contact Email: erwin@jetcamp.com



Xeniapp Inc.

Xeni is a Web 3.0 B2B travel tech platform that empowers resellers of travel. Users can instantly launch a self-branded booking engine with mark-up functionality, CRM, and ability to add sales agents. Our core customer already has a captive audience; we serve travel professionals or influencers looking to earn commissions, and organizations offering discounted travel to their communities. Our platform features a blockchain settlement engine called XeniPay. All transaction records are stored on a decentralized ledger, with the ability to pay and settle in crypto or fiat.

Website: www.xeni.com

Contact Name: Rachel Obenshain

Contact Email: rachel@xeniapp.com



Caravelo

Subscription and revenue optimization software for airlines. Caravelo is a travel-tech company that helps airlines become more customer-focused and profitable by creating stronger relationships with travelers and shifting away from purely transactional sales. We are the only company in the world to have successfully integrated subscriptions with the legacy technology used by airlines and have successfully deployed the solution.

Website: linkedin.com/in/ium

Contact Name: Iñaki Uriz

Contact Email: ium@caravelo.com

Presenting Companies



ZYTLYN Technologies

Predictive Travel Intelligence with ZYTLYN Demand Forecast

We help companies address their most important commercial challenges with ZYTLYN Demand Forecast, a unique product focused on providing predictive travel intelligence to airlines, travel agencies, airports, destinations, hotels, car rentals, retailers, and luxury brands. Our product disrupts the traditional way of forecasting demand, by capturing a wide range of signals, and leveraging our proprietary Machine Learning prediction platform, with materially better results, with a potential of up to 30% revenue uplift for our customers.

Website: zytlyn.com

Contact Name: Houman Goudarzi

Contact Email: houman@zytlyn.com



Tour Amigo

Tour Amigo's software as a system is an operational, reservation, and fintech system for the travel industry. It includes an itinerary builder, tour modeling, commercial and currency overlay, customer relationship management, global contracting, supplier payments, and management for tours and cruises. It's a global marketplace with a distribution network of more than 40 online and offline travel agencies that use Tour Amigo's plug-and-play booking journey. Tour Amigo is the first to market and the first to digitalize itinerary tours and cruise—with no direct competitors.

Website: <https://touramigo.com/>

Contact Name: Murray Decker

Contact Email: murraydecker@touramigo.com



Tripkicks

Tripkicks is an add-on to business travel programs that provides companies with the tools to influence traveler behavior and empower travelers with the knowledge they need for a successful trip. We work with travel managers and companies throughout the world to help them better support their travelers, make progress on corporate initiatives, and achieve their program goals. Tripkicks is experiencing huge momentum with the return of travel, and recently launched with some of the largest companies in the world. We partner with and integrate into SAP Concur, and many leading corporate travel agencies.

Website: www.tripkicks.com

Contact Name: Jeff Berk

Contact Email: jeff@tripkicks.com

Presenting Companies



Autio

Autio is an audio entertainment app for travelers that shares stories about the people, places, and history. We produce original IP in the form of 2-5 minute audio stories that play automatically based on your GPS location. We have an extensive content library of 9K+ audio stories across the US from professional narrators and storytellers, like our Co-Founder, Kevin Costner. We also have partnerships and investments from key travel companies like AAA, Camping World, Autocamp & others.

Website: <https://Autio.com>

Contact Name: Woody Sears

Contact Email: woody@hearhrere.com



RoomPriceGenie AG

Automated room pricing solution for independent hotels

Using different data points to calculate the perfect room prices for any day up to 18 months in the future. Set on auto upload (95% of client base) the solution runs the pricing algorithm several times daily and updates all prices on all channels almost instantly. Increases revenue by on average 20%

We offer the perfect solution for a market of 1.5m independent hotels globally. We are the most easy to use and complete room pricing solution on the market.

Website: <https://roompricegenie.com/>

Contact Name: Marvin Speh

Contact Email: marvin@roompricegenie.com

Hostaway

Hostaway

Hostaway offers scalable solutions to support fast-growing vacation rental property managers

Hostaway is the market leader in scalable solutions for marketing, sales, management, reporting, and communication for vacation rental property managers. It offers channel integrations with Vrbo, Booking.com and Airbnb and more, with the largest marketplace of software partners in the industry.

According to the major online travel agencies (Airbnb, Booking.com, Vrbo), our growth is outpacing the competition by miles (Hostaway grew by over 300% last year as the vacation rental market also boomed) and our net retention rate is phenomenal due to an extremely strong product-market fit.

Website: www.hostaway.com

Contact Name: Saber Kordestanci

Contact Email: saber@hostaway.com

Presenting Companies



Wheel the World Inc

Wheeltheworld.com is an online marketplace for travelers with disabilities and seniors to travel the world—an accessible Booking.com. By digitizing the accessibility information in detail, and through an AI recommendation system, Wheel the World (WTW) allows its users to book hotels and tours that match their accessibility needs. Our differentiators are data and the user experience. We are collecting the data points that define the accessibility needs of each user with disabilities and we are collecting the data points of accessibility of tourism services (that nobody else has) through our accessibility mapping system.

Website: wheeltheworld.com

Contact Name: Alvaro Silberstein

Contact Email: alvaro@wheeltheworld.com

Cybersecurity



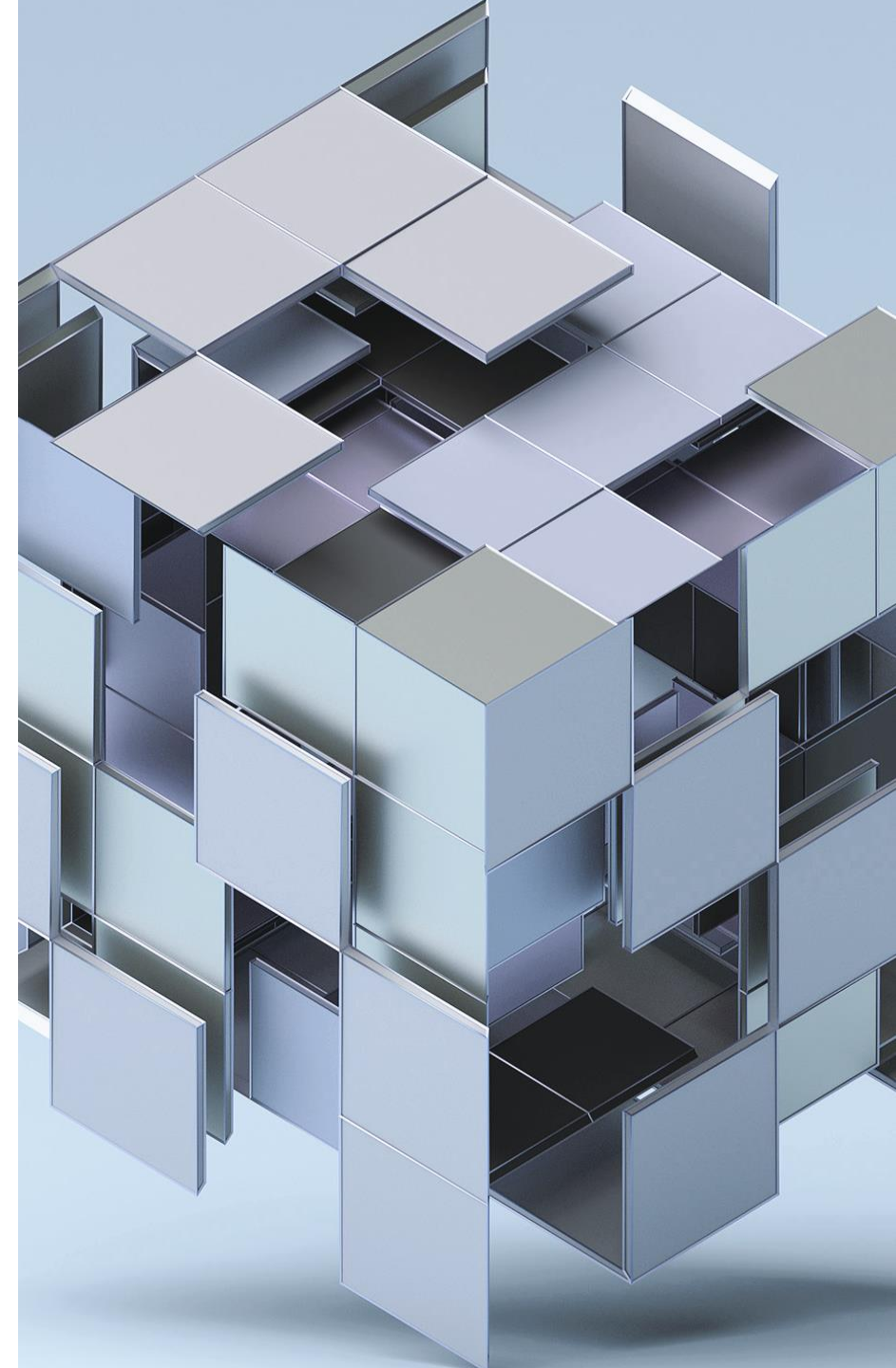
Cybersecurity Introduction

The cybersecurity track covers technologies designed to protect networks, devices, programs, and data, from attack, damage, or unauthorized access. It features start-ups with cutting-edge technologies and processes designed to improve identity management, cloud security, data security, risk and compliance, and endpoint security.

Key 2022 themes in this industry:

- Identity
- Cloud security
- Data security
- Risk & compliance
- Endpoint

The pages that follow contain details on this track's eight presenting companies. Additional Cybersecurity companies can be found in the Connectivity section later in this conference program.



Cybersecurity Agenda

Time (ET)	Event	Speaker
13:30 – 13:35 pm	Kick-off and welcome – Today's objectives and themes	Bharath Aiyer
13:35 – 13:45 pm	Panelist introductions – Their work and background	Panelists
13:45 – 15:55 pm	Company presentations and panelist Q&A	Companies + Panelists
15:55 – 16:00 pm	Closing – Share reflections and parting words	Bharath Aiyer+ Panelists

Agenda subject to change

Panelists



Eddy Zervigon

CEO | Quantum Xchange

Eddy Zervigon is CEO of Quantum Xchange, a role he has held for nearly two years. He is also a Special Advisor at Riverside Management Group and a Board Member at both Maxar Technologies and Bloom Energy. He earned his Bachelor of Accounting and Masters from Florida International University – College of Business and his MBA from The Tuck School of Business at Dartmouth.

Panelists



John Livingston

CEO | Verve Industrial Protection

John Livingston is CEO of Verve Industrial Protection based in Chicago, Illinois. He has held this leadership position for over 6 years. Previously, he was a Board Member at Brillio, Founder & Chairman at Connected Sensor Solutions, and a Senior Partner at McKinsey & Company. He received an AB, Economics from Princeton University as well as an MBA and JD from Northwestern University.

Panelists



Jay Leek

Managing Partner and Co-Founder | SYN Ventures

Jay Leek is Managing Partner & Co-Founder at SYN Ventures, with more than 20 years of experience in understanding risk management and cybersecurity topics. Before, he held senior leadership roles at Equifax and Nokia, as well as Blackstone as CISO. He is also a Board Director at ShiftLeft and Phosphorus Cybersecurity.

Panelists



Dayne Myers

CEO and Co-Founder | TalonX

Dayne Myers is Co-Founder & CEO at TalonX in Austin, Texas. Before founding TalonX in 2019, he was the Global Leader of Cyber Solutions at McKinsey & Company, Managing Partner at Boost Consulting, and held leadership roles at Elemental Security and Infinity I/O. He earned a B.A., Political Science, from the University of Michigan and a J.D. from Harvard Law School.

Panelists



John Livingston

Managing Partner and Co-Founder | SYN Ventures

Jay Leek is Managing Partner & Co-Founder at SYN Ventures, with more than 20 years of experience in understanding risk management and cybersecurity topics. Before, he held senior leadership roles at Equifax and Nokia, as well as Blackstone as CISO. He is also a Board Director at ShiftLeft and Phosphorus Cybersecurity.

Moderator



Marc Sorel

Partner | McKinsey Boston Office

www.mckinsey.com/our-people/marc-sorel

Marc A. Sorel is a Partner based out of McKinsey's Boston office, with 9+ years of experience serving public, private, and social sector clients at the intersection of strategy and technology, with an emphasis on cybersecurity. He helps lead the Firm's Private Equity and TMT practice joint venture in North America, including McKinsey's cybersecurity provider practice, which Marc co-founded

Experience and expertise

His recent client experience includes:

- Leading multiple phases of a cybersecurity growth strategy for a leading North American telco
- Conducting due diligence of: 1) A leading cloud security service provider; 2) An anti-phishing software services provider; 3) A vulnerability assessment provider; 3) a US cyber breach response company; 4) a DNS security service provider; 5) a leading US-based Managed Security Service Provider; 6) a leading fleet telematics application provider; 6) a provider of recruiting applicant tracking software
- Devising a growth strategy for one of the world's top three largest US Managed Security Services Provider, by topline revenue, identifying >\$500 million incremental topline growth
- Devising a security-driven growth strategy for a leading application software company
- Assessing cybersecurity performance of and recommended two-year program of initiatives to drive step change performance improvement for:
 - A leading US mid-market PE firm
 - Multiple global F200 consumer package goods companies
 - A major US-based healthcare information technology provider
 - A US-based hospital and health system operating room clinician services provider, employing >1400 clinicians and serving >900 locations nationwide
 - A US-based dental services clinic system, with >300 locations nationwide
 - A global asset manager with operations in >15 countries worldwide
- Supporting board reporting for several F500 institutions across CPG and financial services

Education

Prior to McKinsey, Marc worked in various U.S. national security roles. While at McKinsey, he deployed with Navy Special Warfare to the Middle East in support of Operation Inherent Resolve, where he supported Special Operations. He currently serves as a U.S. Navy Reserve Information Warfare Officer, where he is a Lieutenant

Marc holds a J.D. and M.S.F.S., with distinction, from Georgetown University. He also holds a B.A. in History, with distinction, from Yale University.

Moderator



Bharath Aiyer

Expert AP | McKinsey Southern California Office

<https://www.linkedin.com/in/bharathaiyer>

Bharath Aiyer is an Associate Partner based in San Francisco. His client service is focused on deep technology topics – serving both providers and investors. He is a core member of McKinsey’s Cyber and Private Equity Practices. Bharath has deep technology engineering expertise across the stack and has experience conducting penetration testing and infrastructure hardening

Experience and expertise

His recent client service experience includes:

- Serving the largest VC investors in the Valley, helping their portfolio companies deliver rapid, disruptive growth
- Multiple cyber security diligences and investment strategies for large institutional investors in the USA and Europe
- Development of cybersecurity provider product roadmap and growth strategies – clients in the Valley, Europe and Asia
- 50+ diligences across sectors including marquee cybersecurity providers, telecom infrastructure providers, enterprise software vendors, professional services, etc

Education

Prior to joining McKinsey, Bharath has worked extensively in industry – founded and led four high growth, successful technology businesses, and led the development, launch and profitable growth of two corporate incubator supported digital media businesses

Bharath has a B.Sc. in Electrical Engineering from the Georgia Institute of Technology, an M.Sc. In Electrical Engineering from the Hong Kong University, and an MBA from the Indian School of Business

Presenting Companies



NUTS Technologies Inc.

Zero Trust Data containers that simplify data protection and sharing anywhere

We offer standalone, all-in-one data management platforms for the Enterprise, SMB, and retail markets. APIs are offered for Enterprise integration with existing data management systems. Our mission is to simplify your workflow and your security by making your data Simply Private.

We offer technology and data management product(s) where the hybrid cloud storage market and the cybersecurity market intersect when it comes to data protection, privacy, storage, and management. Microsoft sees a total market opportunity for public cloud to be closer to a \$4T TAM.

Website: www.nutstechnologies.com

Contact Name: Sotirios Triantafillou

Contact Email: sotir@nutstechnologies.com



Sedicii

Sedicii enables confidential data collaborations between organisations without any data being shared. It is a collaborative data processing engine that uses advanced cryptography to enable financial institutions securely share insights they have, about clients or transactions, without disclosing any underlying data or information in order to identify potentially suspicious transactions or clients. We have developed new technology that enables rapid computation of data held by multiple parties at up to 1 billion times faster than the previous state of the art. This makes previously unfeasible computations feasible. McKinsey estimates this market could generate trillions of dollars in new value.

Website: <https://www.sedicii.com>

Contact Name: Rob Leslie

Contact Email: rob.leslie@sedicii.com



Active Cypher Inc.

Active Cypher is a Data Loss Prevention solution specializing in protecting & securing data. Active Cypher provides complete access control, end-to-end encryption with less complexity and less cost for businesses that run on Microsoft technology. We make it possible for organizations to proactively secure their data from hacking, ransomware, and accidental disclosure at the business level.

Unlike other DLP solutions, we do this using high-level policy frameworks rather than complicated service rules or time-consuming classification. As a result, employees are free to carry out their work efficiently rather than jumping through hoops to prevent the loss or exposure of sensitive data.

Website: www.activecypher.com

Contact Name: Michael Quinn

Contact Email: mquinn@activecypher.com

Presenting Companies

TROJ.AI

TrojAI Inc.

The Leading Robustness & Security Platform for AI/ML Teams. We protect AI systems from adversarial data poisoning and model evasion attacks that malicious actors can use to influence model behaviors. We are one of the original AI/ML protection companies and have expertise protecting computer vision, natural language processing and structured tabular models.

Website: www.troj.ai

Contact Name: James Stewart

Contact Email: james.stewart@troj.ai



Wabbi

We enable enterprises to deliver secure code continuously. Wabbi's Continuous Security software platform automates and integrates security processes in existing development workflows to empower development teams to own AppSec, while security gets accountability. Wabbi is the only true platform that bridges the gap between security and development. Other solutions approach the issue from one side or the other, and some even require methodology or tool lock-in, whereas Wabbi is methodology- and tool-agnostic.

Website: <https://wabbisoft.com/>

Contact Name: Brittany Greenfield

Contact Email: wabbi@guyergroup.com



TalonX, Inc

Cloud security teams are overwhelmed due to the increasing complexity of the public cloud and plethora of noisy detection, a problem made worse by a shortage of talent. Using a proprietary technology to analyze 1000+ contextual risk factors, TalonX has developed an innovative solution to automate contextual enrichment, risk analysis, and remediation planning - enabling enterprises to derive greater value from their existing tech stack and secure their public cloud with less manual work and fewer analysts

Website: <https://www.talonx.io/>

Contact Name: Dayne Myers

Contact Email: dmyers@talonx.io

Presenting Companies



Stash Global Inc.

Transformative, Proactive, Zero-Trust, Quantum-Resistant Data Protection and Resilience Solution. Until now, there has not been an effective way to close the defense security gap. By adding protection of the new perimeter, the data itself, to every security posture, data compromise becomes the exception rather than the rule. When STASH is deployed, it works in the background agnostically, autonomously, with no user dependencies or workflow changes to protect data in the entire lifecycle: creation>active use at endpoints>in transit>when sharing>at rest, worldwide. It even prevents data corruption and ransom extortion from Ransomware. Snap it on and get back to work. When data is protected datacentrically by STASH in this way, organizations recapture time and resources to spend on making protected valuable data more profitable, instead of worrying about data breach & compromise. The Breach Stops Here.

Website: www.stash.global

Contact Name: Janine Darling

Contact Email: janine@stash.global



KeyCaliber

Cyber risk prioritization platform that leverages machine learning to provide an automated, real-time view of which cyber assets have the highest business impact. This empowers cybersecurity and infrastructure programs with the business context needed to effectively manage cyber risk, prioritize team efforts, optimize resources, and ensure operational resilience.

Website: [linkedin.com/in/rosellesafran/](https://www.linkedin.com/in/rosellesafran/)

Contact Name: Roselle Safran

Contact Email: roselle@keycaliber.com

Logistics



Logistics Introduction

The logistics track covers start-ups using technology to innovate within the logistics and supply-chain ecosystem. Investment in logistics startups have been growing rapidly, doubling from 2020 to 2021, with multiple disruptors developing solutions to improve current logistics and supply chain shortages and pain points

Key 2022 themes in this industry:

- Last-mile
- Brokerage
- Contract logistics
- Enablers - tech, sustainability

The pages that follow contain details on this track's 10 presenting companies. Additional cybersecurity companies can be found in the Connectivity section later in this conference program



Logistics Agenda

Time (ET)	Event	Speaker
15:00 – 15:05 pm	Kick-off and welcome – Today’s objectives and themes	Maite Pena Alcaraz
15:05 – 15:20 pm	Panelist introductions – Provide background + what they would create/fix if they had a magic wand or what they think will be the next be thing	Panelists
15:20 – 17:20 pm	Company presentations and panelist Q&A	Companies + Panelists
17:20 – 17:30 pm	Closing – Share reflections and parting words	Maite Pena Alcaraz + Panelists

Agenda subject to change

Panelists



Bart De Muynck

CIO | project44

Bart De Muynck is a logistics industry expert and thought leader with 30 years of supply chain experience.

He spent the last 8 years at Gartner, as a VP of Research focusing on logistics strategy, delivery processes and innovative technologies that impact transportation.

Prior to Gartner, he has 20+ years of supply chain, logistics, and technology experience across North America and Europe, working for shippers as well as 3PL/asset based companies including PepsiCo, Elemica, Penske Logistics, GE Capital, EY and more.

Recently Bart joined project44 as the Chief Industry Officer to drive thought leadership, support the strategy and support current and future customers.

Mr. De Muynck is a sought after speaker at industry events and frequent contributor to publications such as WSJ, Inbound Logistics, Logistics Management, DC Velocity, Transport Topics, Bloomberg and many others.

Mr. De Muynck studied Business in Leuven, Belgium and currently resides in Texas with his wife and 2 kids.

Panelists



Ty Findley

Co-Founder and General Partner | Ironspring Ventures

Ty Findley is a Co-founder and General Partner for digital industrial venture capital fund, Ironspring Ventures, where he leads investments in innovative companies changing the way our world designs, builds, distributes, and operates sustainably within legacy industries. As both an operator and investor, he brings a decade of digital industrial experience from his time at Boeing, GE Ventures, and Pritzker Group Venture Capital supporting innovative companies, including FreightWaves, Project44, Plus One Robotics, among others. He is also a member of the Kauffman Fellows venture capital program.

Ty graduated from Baylor University with a B.S. in mechanical engineering, where he was also a letterman member of the football team and a senior captain. He earned his M.B.A. from the Kellogg School of Management.

Panelists



Francisco Simao

Managing Director | Perceptive Advisors

Francisco is the former CEO of the Portuguese Post (CTT) Mail division, as well as overall COO and CTO. Led the company's digital transformation, guiding it through the changes needed to respond to the double digitization and eCommerce challenge and drove the operations transformation to make the incumbent player into a modern, highly competitive entity.

Moderator



Maite Pena-Alcaraz

Associate Partner | McKinsey Boston Office

<https://www.linkedin.com/in/mpalcaraz/en>

Maite Pena is an Associate Partner based in Boston. She is a core member of our Travel, Logistics, and Infrastructure practice, focused on Logistics, particularly on e-commerce and last mile delivery. Maite leads Logistics Fuel, our service line working with disruptor and startups in logistics, in North America.

Relevant project highlights

- Supporting energy company evaluating e-commerce market in LatAm, run due diligence on potential player, and identify and size sources of synergies leveraging their prime real estate
- Lead commercial, transportation, and alternative business models workstreams of large growth transformation to enable large e-commerce fulfillment player to triple EV, EBITDA, and double revenue by 2026
- Supported freight forwarding company design and launch implementation of their growth plan to enable doubling size of company in 3 years
- Supported large construction materials company design new digital logistics market place focused on construction materials as a growth engine for business
- Lead analytics growth transformation at specialty trucking that enabled company to double market size and EBITDA in core business line in 2 years
- Lead engagement to support hazardous materials waste management company to design new direct to consumer business and operations
- Supported distribution company transform their operations and identified, designed, and implemented interventions to increase EBITDA by \$150M in 2 years; including designing a frontline supervisor role transformation, and designing & launching implementation of initiatives to optimize operations including last mile routing, rezoning, and freight sharing
- Lead engagement to determine drivers of employee injuries for railway company, design interventions to address systemic drivers, and develop a predictive model to identify employees at higher risk of getting injured

Background

Prior to joining McKinsey, Maite worked at The World Bank

Maite has a PhD in transportation analytics from MIT, an MS in Systems Engineering, and BS degrees in Industrial Engineering and Mathematics. Maite is also an active member at different committees at the Transportation Research Board

Presenting Companies



Enroute AI

EnrouteAI is a AI-driven transportation SaaS solution for first, middle, and last mile logistics. Applying AI to solve supply chain logistics problems for B2B & B2C companies. We ensure products get delivered on time, every time. Applying AI and machine learning to a vast amount of geographical and supply chain data sources to develop optimized routes. Our SaaS solution typically has a 90-120 day payback period.

Website: <https://enroute.ai/>

Contact Name: Michael Anthony

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ODWEN Inc

ODWEN enables India's 60 million small and medium-size enterprises (SMEs) to find curated warehouses in minutes at prices below current market prices and transport their inventory in and out with just a few clicks. With more than 1,400 warehouses across 160 locations, ODWEN is India's largest warehouse fulfilment network.

ODWEN is making Warehousing – Simple, Secure & Affordable.

Website: <https://www.odwen.co.in>

Contact Name: VIJAY ANAND BHAGAVATULA

Contact Email: vijay@odwen.co.in



Manna Drone Delivery

Manna is a drone-delivery-as-a-service business whose mission is to improve the world by making lightning-fast suburban deliveries affordable, green, and safe. Drone delivery can replace road-based delivery in the last mile. We can operate a delivery within a three-mile radius that costs less than €1 at scale and takes three minutes for outbound journeys. This is cheaper, faster, more private, quieter, and greener than alternative road-based systems.

Website: <https://manna.aero>

Contact Name: Bobby Healy

Contact Email: bobby@manna.aero

Presenting Companies



Spark EV Technology

Spark EV Technology offers an AI range-prediction software for zero-emissions vehicles (ZEV). Spark personalizes range-prediction software for ZEVs of all sizes. Working with OEM, tier-one, and mobility providers, Spark gives drivers the trust and confidence to use ZEVs to their full potential, alleviating range and charge-point anxiety and enhancing fleet utilization. Our patented AI prediction system has outperformed every OEM in testing—in some cases by an order of magnitude. Spark provides data so user interfaces can show drivers range numbers, journey predictions, or map overlays that can be deployed as part of the in-vehicle human-machine interface (HMI).

Website: www.sparkevtechnology.com

Contact Name: Justin Ott

Contact Email: justin.ott@sparkevtechnology.com



Nextuple Inc

OMNI Retailers can enable faster shipping in fewer packages at lower costs with the Nextuple platform. Connect all stores in a given market to pool inventory (Vs. building a metro fulfillment centers) Making any product available anywhere in a metro market Ship more products from stores in fewer packages, reducing shipping complexity, costs, and improving sustainability Our software platform allows retailers to pool inventory across a cluster of stores thereby expanding online assortment availability, faster shipping in fewer packages helping drive more revenue at lower costs. It is a unique offering that reduces operational complexity dramatically.

Website: www.nextuple.com

Contact Name: Chap Achen

Contact Email: chap.achen@nextuple.com



Onfleet

Last mile delivery management software
Onfleet's mission is to power the future of commerce by enabling businesses of all sizes to deliver goods efficiently and delightfully. We power millions of deliveries every week for thousands of businesses around the world including Kroger, Sweetgreen, Total Wine & More, and Alto Pharmacy.

Our software connects operations managers and dispatchers, drivers and end customers seamlessly with powerful dashboards and APIs, AI-based route optimization and accurate ETAs, and an intuitive driver app to ensure streamlined communications that enable businesses to scale their operations.

Website: [linkedin.com/in/knaim](https://www.linkedin.com/in/knaim)

Contact Name: Khaled Naim

Contact Email: khaled@onfleet.com

Presenting Companies



Cargo Chief

There are 28,000+ freight brokers that buy \$200B+ in services from 960,000+ trucking carriers. Nearly all of these entities seek data and tools to remain competitive. Cargo Chief knows better than anyone else which carriers go between what cities on what days. We combine this capacity data with a more precise costing engine that our nearly 1,000 users say is more accurate than alternatives and pervasive Transportation Management System integrations to provide highly targeted digital freight matching that our customers say is 3X more effective than other DFM approaches. The founders have started many firms and enjoyed \$10Ms in exits.

Website: www.CargoChief.com

Contact Name: Russell Jones

Contact Email: rjones@cargochief.com



Minnow Technologies, Inc.

We're building a network of fast delivery hubs to make food delivery as efficient as package delivery. Our delivery hubs make food delivery to high-density locations like office buildings, apartment complexes, hospitals, and universities more efficient for delivery companies and more convenient for consumers by ensuring that the dropoff and pickup experience is consistent and reliable. Our IoT-enabled hubs can reduce the cost of delivering food up to 90% by enabling order consolidation and asynchronous delivery/pickup. Our growing network of hubs has handled tens of thousands of deliveries from every major delivery provider.

Website: <https://minnowpod.com>

Contact Name: Steven Sperry

Contact Email: steven@minnowpod.com



Hopstack, Inc.

Hopstack is an end-to-end warehouse operating system to automate and optimize management, execution, and control. Hopstack empowers warehouses and fulfillment centers to take full control of all their activities and gain granular visibility into every step performed in the fulfillment life cycle. The platform provides advanced algorithms to optimize and execute all inbound and outbound operations. Hopstack's core differentiating factors involve real-time multichannel order consolidation, inventory and resource allocation, a powerful no-code rule engine, and life cycle optimization that address the biggest pain points in the growing third-party logistics (3PL) and e-commerce segments.

Website: <https://hopstack.io>

Contact Name: Vivek Singh

Contact Email: vivek@hopstack.io

Presenting Companies



DeepVu

Autonomous supply chain planning solutions to optimize efficiencies, resilience and sustainability. DeepVu's AI/(Reinforcement Learning) decision models are trained on top of digital twins that simulate shocked environments such as COVID delays, demand spikes, port congestions, and supply/labor shortages. It then recommends decisions based on multiple scenarios along with their impact on KPIs. Our models are further enriched by the world context represent by external signals from our supply chain knowledge graph. These include macro and micro-economic signals (CPI, PPI, Interest Rates,) commodities, tariffs, shipping rates, as well as satellite images. Uniquely differentiated "Decision Intelligence" + Knowledge Graph product that's well timed with case studies at leading F250 manufacturers.

Website: <https://deepvu.co>

Contact Name: Moataz Rashad

Contact Email: mr@deepvu.co



autosled

Autosled was created to disrupt the old automotive transport market and make shipping a vehicle as stress-free as possible for transporters, dealers and consumers. Conceived by two brothers, third-generation retail automotive veterans, with the support of a former Tesla executive, Autosled's platform marketplace between qualified drivers and shippers bring speeds, transparency and cost effectiveness to individual or truckload shipments..

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Startup Fairs



Start-up Fairs Introduction

The ESIC start-up fair offers a **gathering space** for the many conference attendees interested in each of our track areas to **meet and interact with start-up leaders**.

This includes a free “**virtual “booth”**” space for selected start-ups to **share materials, information, and meet up in real-time**.

Day 1 - ESG

June 21st 4:30-6:30p EDT

Social Impact, Sustainability

Day 2 - Healthcare

June 22nd 11:30-1:30p EDT

Healthtech, Medtech, Biotech

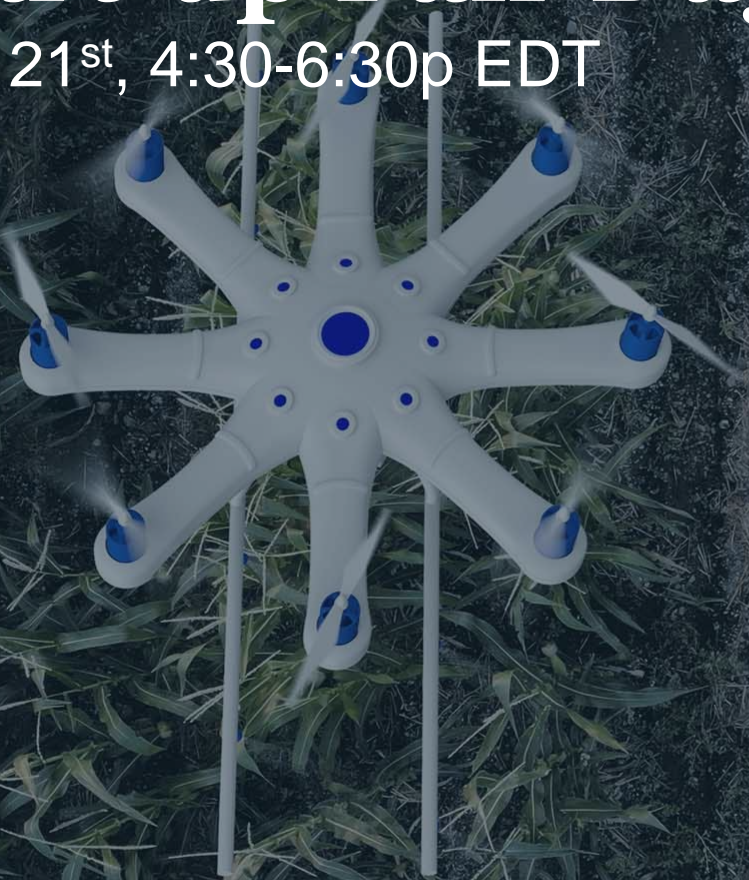
Day 3 - Connectivity

June 23rd 9:00-11:00a EDT

**Fintech, Travel, Cybersecurity,
Logistics**

Start-up Fair Day 1 – ESG

June 21st, 4:30-6:30p EDT



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Social Impact

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Sustainability

Social Impact



HOMEQUBE

Homeqube

AI Home Building Platform

Homeqube is a homebuilding app powered by AI, enabling users to build their future home through a built-in network of Web3 agents, empowering the entire industry at scale, demistifying A/E/C for everyone.

Its an industrial outlook not a market driven product, its a market maker product platform strategy.

Website:
www.homeqube.com

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iDesk Global Limited

Building World's Local Educational Social Network
Building an Educational Social Network with the integration of all kinds of Learners, Educators and Enterprises to do all works in digital space with the in-built apps. This Network will give the complete solution for digitally transformed local and borderless education. To Build world class standard products and take it to global market.

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PadSplit

Co-living marketplace for affordable housing: PadSplit is a co-living marketplace that works with investors to create fully-furnished room rentals for the workforce. Traction (largest co-living platform in the country with over 4,500 units in 10 markets), asset-light model (core marketplace offering is akin to an Airbnb for room rentals vs. the bundled ownership and property management offerings, a la WeWork, that competitors rely on), and deep expertise.

Website:
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Social Impact



Rwazi

A market intelligence platform that provides companies with offline data from developing markets.

We provide multinational companies with offline, on-ground data from developing markets on who is buying what, for how much, from where, when, and why, to help them drive revenue. We utilize a network of 15,000+ locals across 40 African countries to collect data using our mobile app.

We are the first and only company in the world with a network of 15,000+ mappers (i.e. data collectors) spread across urban and rural areas in 40 African countries as well as India, to collect data from their localities. We bootstrapped ourselves to this growth and became a Techstars-backed startup.

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<https://rwazi.com/>

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Auspice Social

Herbs, Spices and Seasonings

We produce over 60 different varieties of naturally dried culinary herbs, spices and seasonings. Our products are sustainably sourced, minimally processed and without any additives or preservatives. We adhere to ISO 22000:2018 and BSI PAS 2060 certified. Our CO2 emissions are .37t / person / year.

All our products are crafted by persons with autism. We do not employ non autistic people for our food processing activities. Auspice is engaged in skill development and employment of autistic persons and fostering their economic, financial and social inclusion in the mainstream society.

Website:
<https://www.auspice.org>

Contact Name:
Parag Ghosh

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parag_ghosh@yahoo.com



Vara Safety

Vara Safety is revolutionizing gun safety to keep homes and children safe from firearms. The company launched an innovative gun locking device which has sold over 7000 units and generated \$2M in revenue. Vara's technology ensures only authorized users can unlock the firearm and is leading the way in suicide prevention solutions.

Website:
varasafety.com

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Learn to Win

Learn to Win is a software platform that unlocks the untapped expertise in every organization. Our platform makes it simple for anyone to build a lesson, quickly and easily. And our technology draws from proven learning science principles to make training more effective for everyone. Our learners consume content in bite-sized chunks - in the flow of work, and on any device. We developed our agile training methodology with professional athletic teams (NFL, NHL, PGA) and the US military, and have taken that training to 100+ organizations, including the US Air Force, Navy, Space Force, Marine Corps, Regeneron, Novartis, Chick-fil-A, and K Hovnanian, among others.

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Social Impact



Wequity

A SaaS tool automating internal and external ESG reporting and analysis of any company

Our platform enables investors, banks, corporates & consultants to extract, centralise & visualise ESG data from a large amount of structured & unstructured sources, and automate the whole process in minutes using pre-built AI and data templates, such as ESG Reporting, ESG Controversy Monitoring

Our tool was specifically designed for collaborative & integrated ESG use cases and offers automated data consolidation & analysis.

Wequity offers a wider range of industry & regulatory ESG frameworks.

Wequity offers more trustworthy datasets based on both internal & external information.

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True Alpha

True Alpha is an ESG investment management platform which enables small- and mid-sized asset managers participate in the sustainable finance revolution, democratizing it away from the sole domain of bulge-bracket banks like Blackrock, Goldman etc. The platform is dual-sided with an asset management functionality to create and curate portfolios of sustainable public equities as well as a sophisticated ESG reporting suite capable of company-, portfolio-, and market-level analysis and reporting. We currently have above-market asset management returns as well as paying pilot customers for the ESG reporting suite and are raising a Seed-round to build-out platform and API-delivery capabilities to customers.

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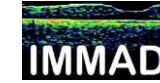
Earth Warriors Global

Earth Warriors is the world's first ed tech platform for climate education. Climate education has the potential to reduce future carbon emissions and 9/10 teachers want to teach their students about it but don't know how. Earth Warriors fills this gap by providing ready-to-use lessons plans and resources that can be accessed on our tech platform through a subscription. Our curriculum is high quality and uses a unique empowering approach to inspire climate action. Earth Warriors is the 1st of its kind globally, has proven scalability & has been recognised by UNESCO for its work. For 2022/23 we have already secured £115k in revenue and have a potential sales pipeline of 300+ schools.

Website:
www.earthwarriorsglobal.com

Contact Name:
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Denise A. Valenti DBA IMMAD LLC

IMMAD measures marijuana impairment and is for roadside use by law enforcement.

IMMAD-VR is a technology using off the shelf gaming Virtual Reality goggles to display small striped squares of variable contrast. IMMAD-VR measures the subset of amacrine cells made dysfunctional with marijuana use. The science behind IMMAD-VR (not our work) has been published in JAMA.

IMMAD-VR is patented and measures peripheral visual field loss with marijuana use. 34 states and all of Canada already have laws related to impairment of visual field and driving licensure. IMMAD-VR measures functions known to be critical for safe driving. No other technology measures directly.

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Social Impact



BRIDGES

99Bridges, Inc.

99Bridges created a software platform called Mosaic, a Sustainability-OS that powers the reusables.

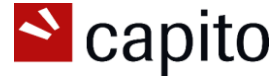
The world produces 300 million tons of plastic a year, almost half of that is for single-use items. Mosaic is designed to help end the single-use paradigm by enabling the world of reusables. To consumers, Mosaic is a tool to help them reuse and recirculate reusables. To businesses, Mosaic is an OS.

Mosaic is the first of its kind, a new software category. For single-use plastic bag alone, the world uses over 5 trillion plastic bags a year. Mosaic is the first platform to enable the distribution, use, reuse, and recirculation tracking.

Website:
www.99bridges.com

Contact Name:
Derek Mak

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dmak@99bridges.com



CFS – Consulting, Franchise & Sales GmbH.

capito.digital, AI based software for automated text simplification

capito.digital 'translates' complex information to better understandable language levels without loss of content. capito.digital builds up on 20 years experience and data of language simplification done as brain work and was selected for the Accelerator program of the European Innovation Council.

Comprehensible information is crucial to solve societal problems which need the commitment of a broad public. The digital solution of capito cuts down the price for easy-to-understand information to less than half of the actual one and has a head start against competitors due to its data-pool.

Website:
[linkedin.com/in/walburga-froeh](https://www.linkedin.com/in/walburga-froeh)

Contact Name:
Walburga Fröhlich

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walburga.froehlich@atempo.at



MADE WITH BLACK CULTURE

Ethical trade technology for commercializing culture

MADE registers products made with Black creativity, likeness or influence. The minting platform authenticates consumer products and distributes royalties to ensure recognition and financial inclusion for Creatives/Product Makers/Community Stakeholders.

We prevent appropriation.

MADE is a blockchain record-keeping system for consumer products providing a verifiable database of cultural assets and intellectual property.

Website:
madewithblackculture.com

Contact Name:
tommy Johnson

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tommyj@madewithblackculture.com



B4AFC - Business for Aging Friendly Community

B4AFC is a builder and advocator of Age-friendly environments by guiding and connecting on web site

We have established a marketplace composed of vendors of age-friendly products, services those accessible, equitable, inclusive, safe and secure, and supportive and promote healthy aging that suits perfectly the needs of elderly. We have designed Consultancy and Training Programs for the businesses.

B4AFC aims to have a role in bridging interdisciplinary collaborations and interactions among society stakeholders. We are committed to creating, practicing, and Advocating an Age-Friendly Ecosystem globally.

Website:
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Fatma Akgun

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fatma.akgun@b4afc.com

Social Impact



Power N Technocon Solutions Pvt. Ltd

A Social Media Platform aggregating problem statements of common man. With its innovative algorithm, HuKeHu, can monitor each granuel of problem, meter the solutions and measure the impact on the society as a whole. The objective is to popularise the perfect problem untill a Incessant Drive is initiated for sustainable solution. With a dynamic GTM strategy, HuKeHu is estimated to reach 20% Indian Population of diversified demography and generate revenue US \$ 200m in first year and with a projected revenue of US\$ 500m by 2024 by adding 10% population every quarter through its emerging technologies and features.

Website:
<https://www.linkedin.com/in/or>

Contact Name:
Guru Rath

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StoryTiling

Worried about losing your family stories? Instead of storing a multitude of photos and videos without context and emotion, capture the essence of your memories through a guided process that is fun and engaging for the whole family. Our app uses anthropological science to help families record and share life stories through video. In contrast to competitors, which require the user to figure out the best way to tell their own story, StoryTiling features a guided storytelling process that is rooted in science. Combined with our data-driven approach, this unique value proposition puts us ahead of the competition.

Website:
<https://storytiling.com>

Contact Name:
Aliaa Remtilla

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aliaa@storytiling.com



Briink Intelligence GmbH

AI-powered digital technology to prepare and present EU Taxonomy reports.

Our tool harnesses natural language processing to collect and sort through large volumes of primary and secondary source documents to find the relevant insights for companies and connect this data directly to their sustainability workflows to prepare and present their EU Taxonomy report.

Our product is based on the premise that technology is there to help climate transition, therefore we are replacing the manual evaluation of sustainable financing reports for AI NLP trained modules that can do the work faster, better and cheaper at a larger scale for companies and portfolios.

Website:
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16J Global, Inc.

Smart digital stores that help creators earn more by connecting them with businesses. Professionals get to promote their causes and expertise using 16J's smart digital tools. Verified businesses pay to become 16J Members, who showcase their offerings and expand their customer base using mShop, a proprietary digital store with embedded Artificial Intelligence technology. 16J's smart digital tools are easy to use, self-selling and have proven to be popular among businesses. 16J is generating positive revenue with no paid advertisement. It is targeting a large growth opportunity in the modern economy that will generate multi-billion in annual revenue.

Website:
[16j.com](https://www.16j.com)

Contact Name:
Jin Zhao

Contact Email:
jzhao@16j.com

Social Impact



Cereses

Cereses provides world-class, personalized, affordable professional development for early, remote & diverse talent. Cereses's beautiful platform engages early & diverse talent in professional growth and personal transformation. Assessments, 360 feedback and goal-setting help deepen self-awareness and drive our personalization engine. People learn from on-demand content, peer community, optional group coaching or optional 1-1 mentoring. Learning with Cereses is highly interactive, personalized, human and inclusive. Our virtual, multi-modal approach (coaching/mentoring/expert training/peer learning) enables highly affordable learning without sacrificing impact or quality. We have proven demand and impact, working with leading companies globally.

Website:
ceresa.com

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reach52 Pte. Ltd.

reach52 runs targeted data-driven health campaigns for global organisations in emerging markets. Our local Agent network collects data on their communities health needs through our platform. Our campaign builder targets residents based on this data and Agents then execute campaigns (awareness, education, screening and sales activities) with their residents, allowing our business partners to grow their business and impact in new markets. We reach a completely new segment, that is traditionally 'digitally dark' and hard to engage at scale. We have a platform and 'online to offline' approach that penetrates this barrier and opens new opportunity for pharmaceutical, consumer health, FMCG, insurance and multilateral foundations to enter previously inaccessible markets. We're in five markets, with almost 10,000 Agents.

Website:
<http://reach52.com>

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Edward Booty

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Kaktus.ai Ltd

Mapping mental wellbeing in the workplace to boost productivity Kaktus AI is an innovative cloud-based workplace mental health analytics platform that focuses on the key asset of any organization - people. Kaktus AI enables early prediction diagnosis of mental health related challenges in the workforce. Beside our AI technology Competitive advantage. Our commercial USP is that we combine all four domains of the mental health landscape in one platform.

Website:
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Contact Name:
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mohamed@kaktus.ai



Pandatron

Pandatron supports the adoption of digital, agile, cultural transformations by 1000s of employees with conversational AI coaching (instead of 100s of trainers). Scalable and personalized 1-on-1 coaching also allows us to collect data on systemic issues. Our clients include SAP, Universal Pictures, and Skanska.

Our aim is to democratize coaching. We are building a Chatbot Coach, a chatbot that automates business coaching and makes it 100 times cheaper than traditional coaching while providing comparable results. We integrate with Teams and Slack for easier adoption by organizations. To the end-user, the employee, the main value is assistance in goal setting, space to reflect, structure for the learning process, support from the coach, and the commitment with a coach expecting him/her to perform. For the management, the value is in driving strategy, the support of the employees, the collection of critical data, and alignment of the organizational and individual goals.

Website:
<http://pandatron.ai/>

Contact Name:
Dima Syrotkin

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dima.syrotkin@pandatron.ai

Social Impact



Guardhat, Inc.

Our mission is to improve the lives of the more than 2B deskless workers globally, starting with industrial frontline workers. The Guardhat platform is an Industrial Internet of People platform, with the ability to integrate with various devices and applications to offer the widest pipeline to capture, manage and act on human-centric data, providing customers with a single view of their workforce. Guardhat is pioneering a new and unique category in the industrial market - the Industrial Internet of People. Our history and our extensive product journey, from wearables to platform to applications has enabled us to be THE only company that can handle human-centric data end-to-end, keeping in mind all of the factors that make human-generated data unique from machine-generated data.

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Saikat Dey

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saikat.dey@guardhat.com



The Climate App CIC

The Climate App is an environmental-social app creating a global movement of climate action. It makes climate action easy, fun & social - leveraging positive peer-pressure - to create a movement of action to protect our planet from climate collapse. Simply, it's a combination of Duolingo, Strava and Instagram but for saving the world. The team is made from 30 passionate climate experts, with experience from NASA, Airbus, Whatsapp, Facebook, Sky, IMB, XR, the NHS, Climate scientists, Olympians, Guinness-World record holders - all on a mission to create the global change that is needed.

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Traveling Tummies

We make culturally appropriate, multi-ingredient, quality, nutritious baby food for infants. Traveling Tummies makes culturally relevant baby food purees from diverse ingredients packaged into 4 oz pouches. We envision a world where parents of all cultures will be able to find representations of their cultural dishes in any retail baby food aisle. Traveling Tummies holds a competitive advantage by offering products with a cultural emphasis. Building strong relationships with our customers through values of safety, transparency, and diversity helps ensure our long-term viability.

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Sparkwise

Impactful skills training is costly because it relies on expert instructors. Scalable alternatives, such as click-click eLearning, are too ineffective. It's a \$350B industry ripe for the next software disruption: we've cracked how to productize expert-led training from service to SaaS. Sparkwise automates live multiplayer learning without live instructors, enabling organizations to close skill gaps at will. Participants build skills by solving problems real-time in teams. Managers and L&D leaders can run live training built by domain experts any time, at any scale. We see 90%+ learner completion and satisfaction, far better than traditional training software.

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Social Impact



Evercity

Evercity is an end-to-end platform streamlining green debt and carbon origination. It automates the three main stages of sustainable finance - management, issuance and monitoring. It makes sustainable finance easier, more efficient and transparent for institutional impact investors and SMEs. We cover the full cycle of impact investment, providing everything impact investors may need in one window. Being established within the UN Ecosystem allows us to gain market insights by the UN and key players. Our team combines unique expertise in both sustainable finance and digital technologies.

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Treats

Treats is a marketplace for consumers and restaurants valuing healthy and sustainable food. Treats matches consumers with restaurants based on their values and offering (local, seasonal, organic, circular,...), unavailable on other platforms. This supports our freemium business model. Users can also reserve and order, allowing for commissions. We offer purpose, pleasure, AND convenience. Europe+US: ~150m conscious consumers and growing. Valuation est.: USD 1bn per 10m users captured. Vision: eco-system incl. sustainable delivery and blockchain transparency. Treats is a scalable platform with purpose, and a high potential to disrupt. Strong support from restaurants so far! MVP dev ongoing.

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Crowdcoach AG - CitizenTalk

Make faster decisions more effectively and make better use of your time, money, and resources! The app generates an unbiased overview of your target group's opinions in real-time. Simply enter your problem into the app. Your target group provides its opinions and ideas interactively via an open, democratic dialogue within the app. These are evaluated by all participants simultaneously. The "loudest" have no platform. No opinion dominance and bias. All participants are equal and independent. Belief in authority is eliminated and psychological security is guaranteed. Herd behaviour does not occur. Participants are not influenced in their decision-making by disclosed likes/dislikes.

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TrakitNow, Inc

Mosquito-borne diseases prevention and control using Artificial Intelligence(AI) & sensors(IoT). Moskeet platform joins the real-time sensor data concerning virus or parasite presence and specific mosquito data with other disease-relevant and publicly available data. It enables the use of analytical tools to help public agencies, NGOs, and communities to make data-driven decisions. Moskeet has a sustainable and cost-effective approach of using real-time data on mosquitoes and disease transmission using AI & Sensors, to solve the problem of diseases impacting up to 750 million people and causing millions of deaths annually. Moskeet has a global market covering B2B & B2G segments.

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Social Impact



BrainAlive Research Private Limited

FOCII is a video intelligence solution for virtual classroom, webinar and meeting to help hosts get true feedback on audience engagement. Video and Signal AI is modeled to understand the audience's behavioral and emotional engagement in real-time and thus help engage them better. FOCII is the only scalable solution that provides engagement in real-time and is least disruptive to learning. Existing methods including survey/questionnaires/assessment are disruptive and are a post hoc measurement of student engagement. FOCII's machine learning algorithms are trained over 1000+ learner data over 250+ different lecture media through mapping learner's facial expression and movement analysis. Engagement estimate is devoid of human bias and is completely automated.

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Wytopia

Global mobile application available on-line and off-line for 5-12 years old children to safely and easily access in their native language the best selection of content (serious games, tutorials, education materials) to learn and develop 21st century skills in a playful manner. Supported by AI to track progress and challenge to new learnings, Wytopia is leveraging latest technologies to make possible to automate such an aggregation of content (meta search engine, auto translation, automatic formatting, no-code game creation, cloud technologies)

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CredKin inc.

CredKin is a Digital Bank for 250 Million Migrants and their families.

CredKin is the first Global Bank for 250 Million Migrants providing cross-border banking services for them and their families. It is free, instant, & helps migrants build their credit scores for financial inclusion. A Bank for migrants created by fellow migrants.

Traditional banks are dying. Family banking is non-existent for 45 million migrants in USA providing a \$1.5 Trillion opportunity.

Millions are underbanked & forced to waste >\$60B annually on predatory financial services. Our platform creates impact & attractive monetization. We fill the gap.

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Babelos Ltd

African language translation services, language learning app, translation API and culture platform. Babelos' suite of localization offerings includes a service translating and localizing content (software, multimedia, documents...) into African languages, an Africa specific language learning app, language API for enterprise use, and an Afrocentric culture platform - securing inclusion for Africa. Our offering is full-cycle and encompasses multiple integrated elements, each part profitable on its own, and employing the efficiencies of vertical integration to deliver on inclusion for Africa. Our amalgam of business experience, technical know-how & a progressive vision gives us a distinct edge.

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Social Impact



Lumi.Network

Lumi is a digital open-innovation platform combining sustainability, ed-tech and future of work for 10- to 17-year-olds globally to help them shape their own future. Our moderated, entrepreneurial Quests introduce participants to the biggest challenges facing humanity and guide them in developing innovative solutions. By building critical skills and global networks, quest participants prepare to become purpose-driven entrepreneurs and changemakers in the future. Lumi is relevant for all parents, schools, and corporates worldwide. Join us as an investor, partner or sponsor to help develop 1 million "luminaries" globally.

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LooksGoodAI

Good-looking slides in 1-click. Save hours, elevate your slides, enjoy work. LooksGoodAI is currently distributed as PPTX add-in. Users measure up to 10% of net productivity gains on slide formatting on 5K slides produced per week. Large addressable market of 150M users, 60Bn USD. Exclusive access to AI training data-set. Top AI talent (35% PhD). 2.5M USD in R&D. VC + Angel funding backed

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Inclusivv

Inclusivv brings people together for courageous conversations with content, technology and training. Inclusivv is an engagement platform designed to help companies, universities, and communities increase understanding and drive collective action around important topics in a way that mitigates risk, saves time and resources, captures valuable insights, and creates a more inclusive culture. First to market, and deemed "Top 10 Innovative Companies in Georgia" as well as one of the top 4 finalists for Global 2022 SHRM Better Workplaces Challenge Cup, Inclusivv is positioned to disrupt the engagement market estimated to be \$7B with a content library of over 60 topics covering DEI, Social Impact & ESG.

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Joyful Pets, Inc.

Joyful Pets offers a loving alternative for people who need to rehome their pets. We connect families who need to rehome their pets with families who are looking to adopt through our peer-to-peer platform. We also help pet parents take care of their pets through our pet parenting app, Social Petwork. This is a unique opportunity to invest in a company creating disruptive technology to change the animal welfare system for good. We successfully exited our first company through acquisition and have years of experience creating value for investors.

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Social Impact



Relish Life

Comprehensive Medical Weight Loss Focusing on Treating Mental Health with a Core Team of Real Humans A fully integrated weight loss system - medications, health coaching and psychological counselling, modelled on the most successful obesity program ever created - the Kaiser Obesity Clinics Founded by Relish Drs. Felitti, Alman and Ray. Relish has translated this program into a virtual system. Our patients are losing weight at more than twice the industry average and maintaining this weight loss because our program is designed from decades of clinical experience and published research making our approach significantly more cost effective than other programs for employers and payers.

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Ontopical Inc.

Sales Intelligence Platform, focusing on public sector contracts.

Our B2B Enterprise SaaS platform leverages machine learning technologies to provide our customers with the earliest possible signals (leads) of upcoming government contracts, extracted from public records such as meeting agendas, minutes, videos, budgets and strategic plans.

We are the only industry-agnostic public sector sales intelligence solution that is truly globally scalable. Our early adopters include some impressive enterprise customers including names like Telus, Bell, Stantec, Jacobs, Graham Construction, Xplornet, Fortis, and EPCOR to name a few.

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CHOYS

CHOYS is a digital Chief Wellbeing Officer empowering organisations and employees with personalised care. By offering customised benefits via a single-entry tech platform, CHOYS is here to make workplaces more humanised by taking care of people's holistic wellbeing. The solution adopters could then focus on the other aspects of their businesses. Our solution is based on personalised data and technologies. CHOYS will replace the stagnant existing solution how companies distribute employee benefits and truly make organisations more humanised in a world that is digital.

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The Continent

The Continent (TC) is building "LinkedIn for Africa", a mobile-first, social, self development community app for Africans to showcase their identity and connect with new opportunities, skills, mindsets and collaborators. TC is built for the African context, a region with an average age of 19 where talented individuals are in informal or vulnerable employment and lack CV friendly credentials. Through a content mechanic (akin to TikTok) workers build social-proof by sharing their goals and organically showcasing their credential with rich content. Previously hidden opportunities become accessible through community crowd-sourcing; and job seeking get scouted by those who know them best.

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Social Impact



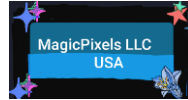
Participant Inc, (dba Motivote)

Participant Inc builds B2B SaaS platforms that make it simple to manage & measure social impact. CSR & Social Impact sectors are maturing & becoming mainstream, while the scale of our most pressing global issues is painfully urgent. Against this backdrop, stakeholders increasingly demand positive impact where they work, learn, shop & play and leaders across sectors feel pressure to deliver. We've entered the Decade of Purpose. Investors want support companies that drive social good, at their core, and are increasingly skeptical of "impact-washing." Our model uses proven behavioral strategies and real-time data analytics to drive true impact.

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MagicPixels, LLC

We are MagicPixels, LLC USA us, a Start-Up Company, building a disruptive-type, dual-features, Social Networking/Social Chat/E-Commerce services, and Cloud datacenter Storage feature Mobile App, that aims to save a maximum of up to 90% in user-cost data bandwidth and airtime expenses, depending on the host device available memory storage space. This will make internet access and usage, universally affordable to the approximately 2.8 billion people worldwide, according to the United Nations Social Development Goals(SDGs) Estimates, who are economically and financially disadvantaged, or otherwise marginalised, like millions of women and girls, racial minorities, refugees communities, religious minorities, disabled people, 100s of millions of mom-and-pop businesses globally, 100s of millions of small-scale farmers worldwide, 100s of millions of disadvantaged students globally; who cannot therefore afford the data bandwidth and airtime costs presently being charged by telecoms and other internet network services providers.¹

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GROW MY TREE GmbH (in process of changing to IMPACT HERO GmbH)

Tree planting & gifting solutions were just the beginning for "Grow My Tree" - soon to become "ImpactHero". ImpactHero is a B2B2C Impact Solutions Provider & Marketplace (for tree-planting, plastic collection and more). We support individuals, and more importantly companies (who we believe can act as powerful multipliers) in integrating positive impact solutions into their business that drive the SDG's forward. Additionally, we're developing cutting edge B2B2C "impact item" distribution technology that serves to create standardization & increase transparency in the industry. We have a horizontal integration with various impact items that we source on the market, and we are moving into a vertical integration, creating our own supply and building a highly standardized approach to impact item production based on SDG-orientated outputs.

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Marketyard Agrisolutions Pvt Ltd

Marketyard Digital Platform for Farmers to sell their Agri produce. Through Marketyard AgriMart stores we supply quality inputs & provide farm related services. Have 4.5 Lakh registered user base

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1. Our App Product Innovations also help datacenters save many megawatts of electricity power, used to run the datacenter digital hardware server computer networks and memory systems racks, plus the cooling networks, in order to operate efficiently when transmitting and storing data. This helps mitigate environmental and climatic degradation resulting from the enormous amounts of electricity power used to operate datacenters efficiently, that is derived from fossil fuels and other non renewable energy sources, which contribute to environmental and climatic degradation.

Sustainability



Greenly

Greenly makes carbon management easy and intuitive for SMEs

Greenly offers SMEs a software that makes carbon management easy and intuitive, reducing the friction to collect and analyze emissions data, by integrating with over 100 data sources, including accounting, travel software, cloud consumption data, electricity vendors etc.

With over 400 customers signed on in less than a year, Greenly is delivering on the promise that carbon management will become as pervasive as financial accounting, and will merge with it.

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Greenore Cleantech LLC

Generate valuable chemical products by recycling steel slag.

Greenore provides disruptive solutions by reducing and reusing both solid wastes and carbon emissions for industrial sectors. In particular, Greenore converts iron&steel-making by-product, slag, into valuable chemical products while consuming CO2 as a reactant.

Greenore turns the challenges of industrial solid waste into opportunities. From iron & steel slag to copper slag, and from fly ash to construction waste, Greenore helps clients convert dust to gold.

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Re-Fresh Global

We turn textile waste into three high-quality raw materials

Our technology can convert almost any kind of textile waste into three groups of raw materials: ethanol, nanocellulose and sanitized textile pulp, which can all be applied either back in the fashion or in other industries. We are developing automation in every step of the textile recycling process.

1. The uniqueness of our solution to repurpose almost any kind of textiles
2. Our patent-pending technology
3. The fast ROI from our high quality products
4. The solution for all affected by the upcoming EPR regulation in the EU

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iponia agtech

We offer IoT-based sensors, equipments and software for IRRIGATION and FERTIGATION management in CEA, greenhouses, and high-value crops, using cutting-edge low-cost microprocessors to provide irrigation equipment and intelligence affordable to small farmers. We use IoT, AI, and chatbots to create simple-to-use technology that saves water, fertilizers and avoid soil eutrophication

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Sustainability



Chloris Geospatial Inc.

Satellite-based solutions to assess natural capital impact of business at scale. Chloris uses cutting edge remote sensing, machine learning, and ecological science to measure natural capital assets with global scale and high accuracy. Our technology is able to directly measure biomass stock, gains and losses at operational resolution with quantified uncertainty at pixel level. We have a founding team with deep tech and market expertise, a globally operational prototype launched on Microsoft's Planetary Computer, and are running commercial pilots with industry leaders in the voluntary carbon markets.

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SALUBATA

SALUBATA

Niche of customisable shoes repurposed from plastic wastes.

At SALUBATA, our mission is to invent lifestyle technologies that help people and the planet. We presently occupy a proprietary niche where we repurposed shoes from plastic wastes.

Rothy's and Adidas also make shoes from recycled plastics while ACBC produces modular shoes that are not made from recycled plastics. Salubata is a merge of Rothy's + Adidas and ACBC; our shoes are not only made from recycled plastic wastes but also modular -we own a patent on this invention.

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BOATMAN SHOES

Boatman Shoes LLC

100% luxury sustainable shoes and accessories made in the USA. Boatman Shoes is creating a luxurious sustainable brand that will include the use of many different eco-friendly materials. We will use sustainable materials to make handbags, wallets, shoes (men & woman), and belts plus much more., all being made in the USA with fully sustainable practices. Boatman Shoes is the only luxury company using all sustainable materials to make quality goods. Other companies may use eco-friendly materials but none with the craftsmanship and feel for luxury as Boatman does.

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MYCOCYCLE

Mycocycle, Inc.

Mycocycle has trained mushrooms to eat trash.

Mycocycle offers a patent-pending approach that leverages fungal root structures (mycelium) to consume toxins from waste, creating new biobased raw materials. We create value from waste using nature.

Our service lowers greenhouse gases associated with the waste management sector, improves reuse through circularity, and benefits human and environmental health long term. We are a disruptive innovation that operates a two-sided business model that promotes the circular economy.

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Sustainability

Arkive.

Arkive

A circular solution for your excess stock

Arkive digitizes the beauty supply chain by taking over excess inventory at all levels. Our data model delivers a unique sales approach to make the unsellable sellable, and what we can't sell, we repurpose. By using our marketplace, suppliers are able to fetch sales- and footprint insights.

We are the first company in the world to deliver circularity to the beauty industry.

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Purcell

Purcell

Simplified refill dispensers for plastic-free shopping. Purcell changes the way groceries are sold; offering higher profits, lower prices, and reducing food-related waste. Reducing the amount of plastic produced by the average household relies heavily on the elimination of food packaging. The S1 Dispenser makes plastic-free shopping simple, convenient, and affordable. We are the only plastic-free option that offers higher margins than traditional packaging.

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Shelf Engine

Shelf Engine leverages AI to accurately forecast and order highly perishable foods for grocers. Shelf Engine's platform predicts consumer demand for highly perishable foods with great precision and automates customer ordering every day, in every store. Shelf Engine simplifies grocery operations, reduces labor needs, eliminates inventory risk, and guarantees profit expansion. Shelf Engine is a pioneer in the Results-as-a-Service category. We are the only company in the space to guarantee sales by paying vendors for everything they deliver and charging retailers only for items that sell. Our performance-based objectives are aligned with customers: sell more, waste less.

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amberjack

Revival

The world's first shoe made from old shoes and clothing. Each year, in the US alone, 17 million tons of clothing and 300 million pairs of shoes are dumped into landfills; less than 1% of which is recycled. Our mission is to create a truly full-loop footwear brand that upcycles old shoes and landfill waste and turns it into new shoes. Our shoes are made up of ~80% recycled and upcycled components. This is a first of its kind, revolutionary process.

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Doesn't let me paste full addr

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Sustainability



samplistick GmbH

Beauty sampling reinvented: We unlock the whole beauty universe for the best consumer experience. In beauty sampling resources are wasted: billions of samples made from non-recyclable material, failed targeting, disproportionate conversion into sales. samplistick breaks the system and provides a scalable service with quadruple win for consumer, beauty consultant, retail and brand. samplistick combines different perspectives into a new offering that cannot be built by individual market participants. Female founder with >15years experience in cosmetics, committed to the idea of what truly empowered beauty can bring to people's lives. Bootstrapped, successfully market tested.

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R8tech

R8tech take buildings' technical management to the next generation by adding AI on top of existing automation systems. AI-driven SaaS, R8 Digital Operator is your 1st digital and the most effective team member. It enables to take intelligent and automated control over HVAC systems 24/7, cut total energy costs up to 30% and improve HVAC stability with novel fault diagnostics features without adding any hardware to the existing infrastructure! 4 main USPs supporting core values (indoor climate comfort, energy&CO2 savings, equipment longer lifespan): -connecting all the data silos; -optimizing and writing settings automatically; - providing actual results instead of just monitoring/analytics.

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ChargeNet Stations

An e commerce platform to build online marketplaces.

Zeew offers a turn-key solution for B2B businesses to launch and operate with a marketplace. Solution also includes including apps for better usability. What puts Zeew apart from the competition are the possible options that clients can select. Among others, Zeew offers to make Voice Order etc

lack of all-in-one solutions. You can find different modules of Zeew as a separate companies. There are multiple companies, who are doing ONLY delivery/no code builder/stock management/apps/etc.

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Linear to Circular Pte. Ltd.

Lendor is a circular platform for tech devices.

Whether consumers are looking to rent the latest technology or end-of-life devices, Lendor has something for everyone on any budget with a flexible schedule. The Lendor platform would take care of all the moving parts end to end including inventory management, insurance, logistics & contracts.

Lendor takes an inclusive approach by operating in a marketplace model where it is able to work with multiple merchants including retailers, re-sellers and suppliers. This allows access to a large range of device offerings from brand new tech to end of life, therefore, closing the circularity loop.

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Sustainability



TROES Corp.

TROES Corp. is a fast-growing company based in Canada serving two rapidly growing markets – the Battery Energy Storage Market and the emerging Microgrid market! Within today's society, the need for grid modernization, the rising trend of low-carbon emissions, the shrinking demand for fossil fuel-based economies and the ongoing renewable energy transition globally has pushed for this growth. TROES offers one-stop intelligent battery energy storage and microgrid control technology to commercial and industrial sector. TROES' unique technologies help provide a right size solution with a lower than market price at timely delivery.

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SMAPP LAB SMAPPLAB Ltd.

Digitized pheromone and light trap networks against pests, pest monitoring & decision support.

At SMAPPLAB, we develop digitized, smart trap networks against pests and provide pest monitoring & decision support to farmers (with a focus on row crops) in order to help minimise yield losses and make plant protection more sustainable by deploying the power of precision agriculture worldwide.

Our solution is an AI powered, low maintenance cost smart insect trap, which is unique in the market. We are not only monitoring crop's pests, but also making predictions based on our data and by creating additional algorithms and heat maps, these predictions become more and more accurate.

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Reewild

We enable responsible businesses and conscious consumers to track, reduce and remove their emissions. We reward users for buying low impact products. This helps contribute to the reduction of Co2 by influencing consumers diets and purchasing behaviour. In addition, we direct carbon offsets to some of the worlds best climate solutions. Our competitors are using open banking technology to score financials transactions. Fundamentally, this just isn't the most accurate way of understanding your footprint. We use digital receipt technology, barcode scanning and offline POS API's to track payments on an itemised level at retail.

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Physis Investment

Physis leverages data to help investors understand, and track the impact of their investments. Physis measures the impact of investments on the planet from the day of the first investment, tracking over 1500 sustainable data points for 17,000 companies, like CO2 emission, waste produced and recycled, percentage of women employed, sustainable products and services, UN SDG alignment and more. While everyone focuses on ESG scores, Physis delivers unique data that others can't to measure real-time impact of investments. The addressable market is over \$10B and growing due to reinforcement of new regulations by the SEC and EU.

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Sustainability



Econic Technologies

Econic creates value from waste CO₂, making essential everyday products better. Econic provides a disruptive, ready-now catalyst technology that enables existing polymer producers to use low-cost captured CO₂ as a raw material, replacing expensive oil-based feedstocks. These polymers have a wide range of applications, from polyurethane and surfactants to films and adhesives. The added-value solution comes through incorporation of CO₂ as a low-cost raw material and higher productivity, without the need for extra energy. The products are higher performing through tunable CO₂ content for optimum cost and performance. Commercial products made with the Econic process have up to a 30 percent reduced carbon footprint.

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Fairventures Social Forestry

Fairventures developed a scalable approach for reforestation of degraded land in the tropics, and the conservation of existing forests. This is implemented in cooperation with the local population to provide sustainable and legal sources of income and thus prevent illegal and environmentally harmful activities. The development of our project pipeline is backed by an innovative blended finance structure that offers ample investment opportunities with different risk-return profiles and exit opportunities after the implementation phase. Our business model is cash flow positive from year 6 with a payback period of up to 10 years and an expected levered IRR between 12%-20%.

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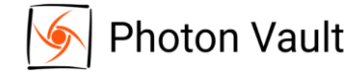
Wave Dragon ApS

Wave Dragon is a highly cost-competitive and fully scalable offshore wave & wind power plant. Wave Dragon units range from 3 to 38 MW - far larger than others, making it easy to build utility-size power plants. It is constructed from proven technologies. 7-year ocean testing has been successfully completed. Wave Dragon is the most competitive wave & wind power plant due to its full scalability, and grid compliant power production. It will initially be offered as a floating wind foundation that earns money, as it produces energy. Conventional floating wind foundations only cost money. Wave Dragon's market is global.

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Photon Vault

We provide energy storage services to the grid

We use a novel hybrid process that combines thermal energy from heat pumps with a heat source and stores the energy in a proprietary media. The solution can scale to store sufficient energy for a full day of grid demand with materials sourced from existing worldwide supply chains.

The system delivers the lowest cost per kwh for storage from 4 to 100 hours and leverages mature energy generation and manufacturing technologies for the core components.

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Sustainability



COLORGRAIL

Color Grail Research

Digitalization of color measures&communication for global brands: better, faster, cheaper, greener We compute the absolute color of an object independently of external light with iPhones (color radar) Super easy to use, super accurate, super communicative (cloud, vc, messenger) Use cases: dev time reduced by 15%, less travels/wastes, more recycled, color consistency with multiple suppliers Unique deeptech SaaS solution addressing directly a 2+ bn EUR global market, 5 patents granted worldwide Successful product market fit in 2021 with 0.5ME ARR+1.5ME qualified pipe (L'Oreal, LVMH...), 90% GM Ambition: build a 50-100ME rev company in 5 years+multiple partnership/exit opportunities

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Aabshar

Water scarcity is a global issue and the daily cost of water usage in Asia is a \$5.4T opportunity that is growing and spawning over 4.1 B people across Asia who are actively looking to save their monthly water costs. Aabshar has developed a patent-pending retrofit nozzle to save up to 98% water & utility bills. Anyone can upgrade their existing water taps within 30 seconds and save 98% more water than traditional water taps. Aabshar also saves Electricity up to 60% & Reduces carbon footprint. No compromise on usage & experience. A most affordable way to make your business's Water and Energy Sustainable. In 2021, we have saved 227M Liters of Water, Reduced 887K Ton CO2, and Impacted 906K Lives.

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75F

75F designs and manufactures the world's leading IoT-based Building Management System, an out-of-the-box, vertically-integrated solution that is more affordable and easier to deploy than anything on the market today. The company leverages IoT, Cloud Computing and Machine Learning for data-driven, proactive building intelligence and controls for HVAC optimization.

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Livestock Water Recycling

Operating at the intersection of agtech, watertech and energy tech, LWR transforms waste into revenue for protein producers with a patented, data-driven, AI enabled, climate-smart technology platform that converts manure into high value products that can be sold into the circular economy. As the first company in the world to digitize manure, LWR allows producers to increase the sustainability and transparency of animal agriculture by decarbonizing the food chain with insights around fertilizer sales, nutrient trading, clean water, carbon credits and the rapidly expanding biogas sector.

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Sustainability



ICARUS RT™
Icarus RT, Inc.

Icarus Quartet is a Hybrid Photovoltaic/Thermal Solar Plus Storage Cogeneration System that uses new design & fabrication techniques (i.e., 3D printing), materials (i.e., nano-fluids) and technology (i.e., smart controls) not available a few years ago to provide a highly effective hybrid PV/thermal solution. The system substantially improves the energy output/sq ft of a PV array and adds energy storage. Quartet improves PV output while charging. Competitive systems consume PV output to charge. Passionate, committed team. Advisory Board from industry and startup experts. Momentum demonstrated thru Shell Gamechanger by NREL, Berkely Haas C2M, Halliburton Labs, mHub and CA Energy Commission programs.

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Key ESG

Key ESG management software for Private Markets streamlines and automates ESG measurement and reporting, as well as ESG initiative tracking. Our distinct General Partner and Portfolio Company solutions are tailored to their respective ESG business needs and can seamlessly integrate across portfolios. Our team combines engineering excellence, ESG expertise and a business-first mindset.

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Borrurum Energy Solutions

Do it yourself installation - Microgeneration wind turbine & tower generating clean renewable energy

Sold and ship as a kit (IKEA model) No need for crane or heavy equipment

Hi Safety: Meet international standards for tower and turbine

Hi Reliability: No electronics on / off the turbine for RPM control

Higher electricity yield

Lower total acquisition cost

Product supported by superb IP

Designed and tested for harsh environments (-50c, 190km gust wind) -- Will operate reliably anywhere.

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Stoicheia, Inc.

We offer the world's most powerful materials discovery platform to drive a more sustainable future. Much like the revolution in genomics with high-throughput sequencing, Stoicheia is transforming materials discovery by unlocking synthesis, screening, and intelligent design of materials on an unparalleled scale to solve the world's most difficult materials challenges. Stoicheia is redefining "high throughput" in materials discovery by shrinking the time of evaluating millions of material candidates from years to days. By mining unprecedentedly big data, Stoicheia opens the possibility of building large-scale predictive models for accelerating discovery.

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Sustainability



SOLAR MATERIALS

SOLAR MATERIALS GmbH

We recycle solar panels as a service and sell the recovered raw materials. We recover all raw materials in high purity, confirmed by independent industrial partners and laboratories. Increasing the raw material revenue by 150 % enables us to offer the recycling at 50% lower costs than competitors. Our patented process is energy-efficient, doesn't use chemicals and is very economical. We submitted 3 patents, 2 more will follow. Total material value until 2050 is over 50 billion USD.

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kWh analytics

kWh Analytics, Inc.

kWh Analytics underwrites insurance for climate-forward assets. We use data analytics to move the trillions of dollars of insurance capital into supporting clean energy deployment, starting with renewable energy. We invented the Solar Revenue Put production insurance, which helps owners raise more capital for their assets, and will begin insuring against property loss later this year. kWh Analytics has the industry's largest database of renewable energy assets, which our team uses to help large insurance companies deploy their risk capital into this emerging and growing market by underwriting on their behalf.

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Clean Energy Global GmbH

Clean Energy Global enables B2B customers to offer Battery-as-a-Service (BaaS)

Clean Energy Global GmbH is developing a smart swappable battery system for purchase or licencing to enable its B2B corporate customers to use or offer Battery-as-a-Service (BaaS) white-label under their own name. This adaptable battery system is based on 3 pillars: Clean Energy Pack, Link and Net.

Smart swappable battery module system for mobile and stationary application for L6e and L7e vehicles, cars, LCVs and boats as well as home / industrial stationary storage, certified automotive ISO 26262 ASIL Level 5 BMS.

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American Bantam Car Corp.

American Bantam manufactures Plug-In Hybrid-Electric Street-Legal Off-Road vehicles eliminating 95% of ATV emissions. Every year USA sales of 1.25 Million ATVs produce more emissions than 15 Million new USA automobiles; we will eliminate the other hidden half of vehicle emissions. In 1940 American Bantam invented the original WW2 jeep; in 2023 we will manufacture vehicles in the USA. Our P2 hybrid technology produces 500NM of torque for unparalleled off-road performance. As a Public Benefit Corporation we positively impact society by: 1. Reducing vehicle emissions 2. Creating well-paid USA manufacturing jobs 3. Improving employees lives through training 4. Sustainable manufacturing using recyclable materials.

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Sustainability



Nature's Vault Pte Ltd

Nature's Vault is a green-tech Web 3.0 company rooted in the principles of sustainability. Our first project, the Legacy Token, tackles the issue of unnecessary and environmentally harmful gold mining through our methodology to monetize gold preserved in the ground. Rather than mining the gold, we commit to leaving it untouched and tokenize the quantified gold reserves into Legacy Tokens. Using the proceeds of the Legacy Token, we acquire more mining rights to protect. Our mission is to broaden accessibility and accelerate funding of impactful initiatives combating climate change and environment damage, advancing us to a net-zero future.

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Inoviea Ventures Pvt Ltd

ipanelKlean is a disruptive, patented technology, in waterless solar panels self cleaning system that can upto Double the power generation of existing and new solar plants, even without any additional rooftop space or land area, creating large economic, environmental and social Impact by 8 bil USD, save 100 bil litres of water, save 60 mil tons of carbon emissions and numerous human lives. It's fully automatic, manpowerless, does'nt have moving parts on solar panels, reduces payback period upto 40% and provides 15 times extra return from your solar investments.

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Sustainable

Sustainable is a circular design surface material made from post consumer recycled PET and a mineral.

Sustainable can be used for kitchen countertops, table tops, furniture, wall panels.

It is the most sustainable and strongest stone-like surface material on the market.

The cutting waste and post-consumer material can be recycled into our own process.

It's affordable and has endless designs.

Use of post-consumer recycled PET as sole binder material.

Lowest Carbon Footprint.

Lightweight.

Free of hazardous chemicals.

Affordable.

Endless signs possibilities.

Recyclable.

Website:
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HODLNG, a blockchain for LNG

An innovative business model to create the differentiated-product carbon-neutrality LNG

With our digital asset, we incentivize sustainable LNG with a premium, and we value non-tangible assets. Creating a digital asset captures all the information needed across carbon-neutral LNG transactions, including intangible assets. Sellers and buyers can trade, share, split, sell, and leverage.

The process facilitates a multi-actors model that allows multiple stakeholders to interact with the volume and intangible value in real-time. Because our solution allows for volume splitting, "lock-in/lock-out" offsetting, and delivery of a carbon-neutral volume as needed by the buyer.

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Sustainability



Embion Technologies

Embion's mission is to maximize the use of our planet's resources. We aim to harness the best of nature and accelerate next-gen nutrition innovation, empowered by our platform technology, while addressing sustainable development through cutting-edge innovation in plant-based technology. Our patented processing and catalyst technologies enable highly tunable hydrolysis of biomass to yield functional nutrients for animal nutrition, food & beverages, nutraceuticals, cosmetics and beyond. This novel technology accelerates the development of functional nutrition while significantly reducing cost and time-to-market. Embion works with industry partners to deploy its breakthrough processes and enable the transition to a more sustainable, waste-free economy.

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Secalfloor GmbH

Our Panels consists of purely natural ingredients that boost the soil and act as a water reservoir.

We develop, produce and distribute Secalfloor planting panel, a product made of purely natural ingredients, which, depending on climatic and soil conditions, allows water savings of up to 50% and contributes to a fundamental soil improvement.

No product on the market combines all the positive properties in a simple and sustainable product that is successful in so many areas of application. Wherever vegetation needs to be supported under harsh conditions, our product can be used.

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Kenkoshoku cambodia

We are an agritech company. We aim to double the revenue of Cambodian farmers by using agriculture technology. We have exclusive IP for Cambodia, Japonica rice, and anti-aging bananas from Japan. We also help farmers build their capabilities to increase output and reduce costs to double revenue. We link traceability and expected inventory. We also let a buyer book the product before it ships.

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Edge Foods

Edge Foods is developing biomaterials that allow for the scalable production of cultivated meat. Our bioprocess allows for a reduction in input costs and a higher output, thanks to a threefold approach. We're applying the same basic principles used in tissue engineering to the production of cultivated meat, while only using edible biomaterials that are included in our final food product. We also aim to harnessing our waste products as high value ingredients that allow for additional revenue and less waste.

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Sustainability



Panhwar Jet

We are designing and building the world's first all electric self-charging luxury aircraft for passengers, cargo and medical supplies. Our proprietary technology makes us clear leader. We are focused in bringing innovation in aerospace industry by our unique sustainable environmental friendly technology. We are working to revolutionize the travel, transport of cargo and medical supplies in easy, fast and affordable way.

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Carbominer

Carbominer offers clean CO2 for growers at an alternative to fossil-based CO2 they use now. Carbominer is a Ukrainian CleanTech startup developing technology to efficiently capture CO2 from the open air (Direct Air Capture). We are about to change the conventional CO2 supply chain for growers and offer them a more cost-efficient and climate-friendly option, by sourcing CO2 from the air. There is less than 10 companies all over the globe, who are committed to do the same. Our competitive advantages are sustainability of the CO2 captured and ability to set the affordable price due to the transportability of our capturing modules (by cutting a significant part of CO2 total cost).

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LEEF

We are a Manufacturer for carbon-neutral, compostable packaging and single use products made from leaves. We are the global pioneer for leaf-based products and have become the largest manufacturer, developer, process manager and patent holder in this fast growing industry. We offer multiple product portfolios for the segments of HoReCa, retail, take away and packaging items. We have built experience and know how in manufacturing and quality control in India and developing countries for over 8years. All our products are natively carbon neutral, non-resource intensive, without problematic chemicals, naturally compostable and made from the fastest regrowing raw material - leaves.

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Ocery

Team of floating wind pioneers who have been designing and installing innovative floaters since 2003. Incorporated in 2019 by industry veterans with the proven drive and experience to create the industry technology leader in commercial floating wind. Inventors and technical team behind the Principle Power WindFloat, the team led the Windfloat 1 prototype development (2008-2011) and all subsequent WindFloat projects until their exit in 2019; design of the Connextere marine ecology monitoring buoy (2019-2019). Their new product, the OCG-Wind offers low levelized cost of energy, experienced leadership team, and focus on risk management. Strong business model, developing two relevant technologies , OCG-Data and OCG-Wind.

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Sustainability



SoMax

Converting Organic Waste Into Green Solutions With HTC, we transform organic waste into circular carbon products for energy generation, to replace coke in steel and aggregate in concrete, sequestering CO2 for millenia, reducing GHG emissions, and potential for carbon removal credits. This is a \$500B+ opportunity. SoMax is the first to market Hydrothermal Carbonization (HTC) in USA, with paying customers in two industries and \$2.7M revenue in 2021. Company is cashflow positive with multiple market products fits in the construction industry.

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<https://somaxhtc.com/>

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Mushroom Material

We have developed a mushroom based packaging material that is 100% sustainable, home compostable and outperforms traditional non renewable materials. We will completely replace non degradable plastics e.g. Styrofoam with mushroom materials within the next 10 years. We have developed a novel manufacturing techniques that allow us to truly scale our production.

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Vutility

Vutility delivers state-of-the-art, scalable IoT and cloud-enabled energy monitoring solutions to help the built world get "in shape". The HotDrop is a wirelessly powered, cost-effective, edge-intelligent sensor that easily installs in minutes to measure real-time energy usage in a range of commercial and industrial settings. The HotDrop inductively (wirelessly) powers itself and measures energy usage by simply clasp around a wire inside any electric panel, which means no external power sources or intrusive installation. The HotDrop provides a completely non-invasive way to deliver "behind-the-meter" insights into energy usage, helping address a wide range of essential sustainability and operational optimization applications..

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Sprig Foods Ltd

Quality, carbon negative, dried food. MVP is dried herbs sourced through UK vertical farms

1. Quality: higher nutrient retention, impactful flavor, local produce.
2. Sustainability: reduced food miles, carbon negative, compostable/recyclable packaging with refill pots & subscription-option model.
3. Design: Innovative, exciting and modular to match modern consumer trends and needs

There's two sources of innovation: the supply side and the consumer side. Firstly, supply chain innovation through sourcing local, quality produce; and secondly creating an innovative and sustainable consumer brand to capture as-of-yet untapped market value.

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Sustainability



inoqo GmbH

We support retailers by providing their customers with impact insights on their F&B products.

With our inoqo retail technology, we enable grocery retailers to provide their customers with rich insights on the Product Environmental Footprint of their thousands of F&B products, as well as support consumers to transition towards a healthier and more sustainable diet.

So far our technology is the only one in the market that enables grocery retailers to accurately estimate the product carbon footprint of tens of thousands of F&B products purely based on publicly available product data (without requiring additional input from their suppliers) in a scalable way.

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PDA Ecolab

PDA Ecolab offers patent-pending, low-impact, natural fiber composite materials and complementary technologies to build sustainable, high-performance products. Our solutions could potentially reduce greenhouse gas emissions by 60-90% versus fiberglass while also providing opportunities to improve performance. The natural fiber composites industry was built by farming co-operatives and companies advocating for specific fibers, this limits innovation and performance. PDA is materials-agnostic, enabling us to achieve higher performance and meet a wider range of potential applications, opening up a market opportunity forecast to reach \$14bn+ in the next 5 years.

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Luya Foods Ltd.

We create a new generation of alternative protein using a proprietary mycelium fermentation: We upcycle okara, a by-product from tofu and soymilk production, to create incredibly juicy, highly versatile center of the plate with great standalone taste and no additives. Besides superior juiciness and versatility of our products, we do not rely on costly raw ingredients, but use abundantly available okara (>14 M t p.a. globally) that would otherwise go to waste.

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Quantifier sp. z o.o.

Envirly empowers companies to manage their carbon footprint.

Envirly's mission is to empower companies to reduce their carbon footprint through digital transformation. Envirly's innovative approach is based on 3 fundamentals: smart data analytics, establishing company's Emission twin and processes optimization to reduce the level of CO2 emissions.

AI-based emission scoring and personalized reduction recommendations based on the emission twin that address needs and specification of different sectors and size of companies.

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Sustainability

Power

Facade

Power Facade

Our prefabricated unitized building-integrated photovoltaics (BIPV) wall systems for building facades help developers and stakeholders generate renewable energy on facades, reduce carbon emission through a fast and easy installation, and offset building energy consumption with high design flexibility in colors and patterns. Our flagship products, the all-in-one prefab BIPV walls, have run for more than one year in Singapore. The performance is validated, harvesting more energy and having higher efficiency than other color PV products in the market.

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Marman Climate-Smart Finance Inc.

A lending fintech and marketplace, Marman offers climate-smart financing to help companies transition to net zero. Based in India's \$60 billion market, Marman offers a unique blend of cash-flow-based lending and a services marketplace for climate-tech vendors and consumers. India's climate-tech segments offer enormous opportunities, and our model is scalable across countries and will help countries achieve global climate goals. Together, the founders have more than 50 years of experience in climate finance and building marketplaces and are ready to execute with a \$50 million loan book pipeline in year one.

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Start-up Fair Day 2 – Healthcare

June 22nd, 11:30-1:30p EDT

p. 148-171

Healthtech

p. 172-187

Medtech

p. 188-197

Biotech

Healthtech

Pelex

Pelex Health

Digital health platform enabling home treatment of pelvic floor disorders.

Pelex is a holistic digital health platform built on three components: its connected diagnostic & treatment device, a telehealth platform for specialized provider engagement, and a community of patients, providers, and advocates.

The current journey for patients with pelvic floor disorders is an overly complex one, requiring patients to find the correct doctor and then travel repeatedly for treatment. We move treatment of pelvic floor disorders out of the clinic and into the home.

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imvaria

The Digital Biomarker Lab drives better and earlier diagnosis in serious diseases

The Digital Biomarker Lab is an artificial intelligence and data platform driving software-as-medical-device tools in serious diseases. The platform's first use case, an artificial intelligence driving better diagnosis in interstitial lung disease (ILD), is an FDA Breakthrough Device.

The company's lead product improves noninvasive detection of pulmonary fibrosis compared to a highly-trained expert panel by >3x, driving a starting market opportunity >\$1B and proving the value of the platform. The company's pipeline of data and research partnerships demonstrate the future promise.

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Autismo Lab

Autismo Lab is mixed-reality (MR) platform to help kids with autism spectrum disorder (ASD) and researchers. We are offering three products: a VR kit for parents of kids with ASD, a professional MR kit for therapeutic centers and organizations, and data and analytics reports for researchers. We have the beta version ready and implemented in Mada Center, and we are now planning to simulate different scenarios to help kids and families.

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Popit

Popit makes medication connected so patients miss fewer doses and data can be used for services. We track automatically how patients take their medications by using patented technology. Data is sent to the medically certified app and to the cloud. Cloud gathers the data and sends support messages based on the patient's behaviour and stage in treatment journey. On the market with some of the world's biggest pharma companies on 3 continents.

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Healthtech



Chojuu

Chojuu personalizes and digitizes breathwork to help people live better and longer. Chojuu is a behavioural longevity company. The first product - personalized breathwork - is simple yet powerful. Simple - it can be used on any mobile & desktop device without the need for additional hardware. Powerful - it can be used anytime & anywhere, hereby allowing business & private application. Chojuu builds on +5 years of research at ETH Zurich, providing evidence for the effectiveness of software-based breathwork. Chojuu operates with validated means to successfully increase engagement and long-term user adherence.

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CardioLync

Improve chronic disease care via access to data
CardioLync is a medical interpretation and reporting platform that crosses institutions,
that puts all of the patient's relevant diagnostic information in a useful manner in front
of a doctor when the patient is sitting in front of them.
Our technology brings a 40% workflow improvement to specialists to interpreting and reporting cardiovascular imaging studies.

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REULAY

Reulay

Reulay is a research-backed mental health platform founded by leading Harvard-trained psychiatrists and MIT-trained computer scientists. Using AI, the recommendation platform matches a mental state to targeted brain-based digital therapeutics to reduce anxiety, stress, and increase mental focus. Initially validated at Mayo Clinic, Reulay's measurable approach to mental performance is being rapidly adopted across Fortune 100 Organizations, Professional Sports, and First Responders.

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True North Solutions

Use of Natural Language / AI to predict Clinical Trials Trends in Oncology Our early stage solution uses NLP based on Breast Cancer, Lung Cancer, Prostate, and Ovarian cancers to identify emerging outcomes, gene combinations, enrollment challenges, sponsors, and trends. The purpose is to accelerate high quality research within Pharma / Biotech firms as well as researchers This is the first solution using a 21 node 2,450 sub node taxonomy structure allowing for highly targeted research in 2.5 seconds or less. The systems also includes scientific abstracts, publications, and full clinical trial records.

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Healthtech



LEVY Health

Each day 25M people struggle to conceive, but only 10% seek medical advice. Mainly due to stigma, lack of information and high costs. LEVY Health aims to change that. LEVY Health is a virtual fertility clinic for women and couples struggling to conceive. The LEVY Fertility Code, a CE-compliant medical device, shortens the average time for comprehensive diagnosis from an average of 4.5 years to two weeks, employing proprietary algorithms, virtual anamnesis and precision diagnostics. Based on clinical guidelines, individualized therapy approaches are recommended and in 70% of cases LEVY can improve a woman's fertility through non-invasive therapy.

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KimboCare

KimboCare enables transparency in the payment and delivery of quality medical services. Our Swiss-made technology platform enables our customers worldwide to purchase medical care in the form of "Health Credits", our innovative concept, for patients with limited financial means; those patients in turn use those health credits at dedicated medical partners in developing regions. Our health credits provide customers with transparency, peace of mind and flexibility; all attributes not available with other existing solutions (remittances or insurance). With KimboCare's end-to-end digital platform, customers support access to care as often and as reliably as they desire.

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Altimate Healthcare

Altimate's first product is a proprietary, data-driven clinical intervention for people with serious mental illnesses (such as schizophrenia and bipolar disorder) that improves both psychiatric and general health. It is expected to reduce healthcare costs for payers by half. The single biggest driver of poor outcomes in high-acuity mental illness is comorbidities caused by tobacco. Our program has been proven in two randomized controlled trials (RCTs) to be seven times more effective than the standard level of care. The program was invented by the world's leading expert at Harvard Medical School.

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Isaac Health

Isaac Health is a next-generation platform for dementia diagnosis and management: We offer specialist clinical assessment and diagnosis for dementia and cognitive impairment, as well as treatment, cognitive therapy and care management. We partner with payers, health systems and senior living communities to address the \$75B+ US market for dementia diagnosis and treatment

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Healthtech



Good Scan, LLC (dba Smart Scan)

We are a MSO providing screening CT exams for the early detection of cancer and heart disease. Currently there is no national brand for our service. The U.S. market is 160 million and the European market is 375 million. In the U.S. 30% of woman over 40 have mammograms and 62% of men and woman over 40 have colonoscopies. We believe we can be on tract for a multi billion dollar valuation by the end of 2023. I think ColoGuard is a reasonable example of our potential future valuation...there are 55k colon cancer deaths per year vs 1.3 million cancer and heart disease deaths and our tests are annual! We can scale very very very quickly. The founder has been in the direct to consumer marketing space for 30 years.

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Virtonomy GmbH

Virtonomy introduces v-Patients, enabling medical device developers to perform development and testing in a virtual environment, thereby accelerating development, reducing risks, expenses, and regulatory burden. Our end-to-end digital twin and simulation solution is based on an ever-expanding database of thousands of clinical evidence data of humans and animals to reflect anatomical variability, demographic diversity and pathological conditions. Using our library of anatomical and physiological variations it is then possible to conduct virtual studies of how these variations may affect the performance and safety of new devices, a process heavily supported by the FDA and EU regulatory agencies.

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nQ Medical, Inc.

A computational biotechnology company with a Digital Biomarker Discovery Platform that phenotypes neurodegenerative diseases through passive, AI-aided analysis of personal device interactions. Leverages passive data collection from personal devices for early disease detection, remote monitoring of disease progression, and measuring the impact of therapy. FDA Breakthrough designation. De novo clearance pending. 2022 revenues USD \$5.5M (projected).

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Ceres Tag

Ceres Tag is a global platform for monitoring the health, welfare, and location of livestock, wildlife and pets for use by producers, conservationists and pet enthusiasts. We are the most comprehensive animal monitoring company in the world. The technology includes direct-to-satellite unlimited range monitoring for knowing where animals are, how many, and what condition they are in. These three fundamentals allow for improvement in care, finance, treatment, theft reduction, environmental, social, sustainability, conservation, performance and governance (ESG) considerations.

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Healthtech



BrightPlan

Healthcare Now, Pay Later targeting 300+ Mn Indians. With 63% Out-of-pocket expenditure compared to the world average of 18%, Indians are in need of better healthcare financing as health insurance is barely of any use. BrightPe is BNPL for Healthcare, providing simple, convenient & transparent financing options for all health needs, whether it is a quality specialist consultation, diagnostic services or elective treatments like dental or cosmetic care. With a unique medical underwriting model, healthcare shopping experience and partnership with large provider networks, BrightPe is aiming to make the \$50B medical debt in India, more organised, consumer friendly and convenient for Indians.

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NeuriTec

1 Billion humans are suffering from neurological disorders worldwide, which costs 2.4 Trillion Dollars every year only in the EU and US. Our mission at NeuriTec is to reduce this global burden. We are building the modern pacemaker of the brain. Our AI-enabled brain-computer-interface (BCI) treats brain disorders without open-brain surgery. Our BCI actively records neural activity and applies customized stimulation to enhance brain healing and to control prosthesis with the power of your mind.

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saludtools

Saludtools

Saludtools is the first AI-based Electronic Health Record in Latam We allow healthcare providers to treat their patients better, while greatly reducing the amount of time typing on the keyboard. Our AI-based technology transcribes provider-patient natural interactions into structured medical records automatically, saving our users up to two hours of time per day.

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PEGASI

PEGASI

PEGASI is on a mission to accelerate Oncology treatment via clinical and administrative data structuring, processing, aggregation and analysis. We created an Oncology Information System (OIS), PEGASI MED, that allows the management of the four stages of an oncological patient's journey: suspicion, diagnosis, treatment and follow-up, while connecting them with physicians and service providers through a multi-channel platform. Our competitors in the OIS market segment are mainly from the US and European markets (Varian, Elekta, and Flatiron Health), with expensive intellectual property that doesn't adapt to regional use cases where we have already proven product-market fit with over USD\$640,000 in sales to date and an 200,000\$ ARR.

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Healthtech



Virtuleap

Virtuleap combines neuroscience and virtual reality to help increase attention levels, and address cognitive illnesses, disorders, and learning challenges. We have created a library of VR games designed by neuroscientists in order to test and train a range of cognitive abilities and make that data accessible through our enterprise platform. We're working with leading institutions, like Roche, the VA Health Care System, and the Pacific Brain Health Center to validate our solution as an effective diagnostic and treatment for attention deficit and cognitive decline.

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inveox GmbH

Inveox offers digitalization and automation of Histopathology workflows, covering sample collection through to pre-analysis processing in the Laboratory. Our products mitigate the risks and inefficiency created through traditional manual processes. Patient Data is securely transmitted via our software platform and proprietary hardware and consumables allows Medical Practitioners and Pathologists to deliver faster and more accurate cancer diagnosis. Inveox is a first mover and pioneer in this new market of pre-analysis automation. Our goal is to significantly reduce risk of cancer misdiagnosis, boost laboratory efficiency and give medical practitioners power to improve quality of patient care.

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DasLab

We develop and operate a digital infrastructure & interoperability platform in Europe. DasLab's vendor-neutral platform bridges the gap between medical diagnostic tests and the latest approaches to healthcare at-distance, enabling seamless integration of physical and virtual processes to achieve improved health outcomes. Due to the fragmented landscape and inconsistent data standards labs currently cannot connect with digital healthcare ecosystems. So far, no vendor-neutral, API first technology infrastructure platform like ours exists.

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Train Fitness Inc

Automatic tracking of gym workouts using AI and wearables (smartwatch). Train Fitness can accurately track what you are doing and when you're doing it using wearables AI.

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Healthtech



Dermtest GmbH

Dermtest is a digital toolbox for interdisciplinary dermatology. Dermtest helps care providers to manage complex dermatological conditions in interdisciplinary way. A highly functional yet easy-to-implement digital toolbox, including AI-integration for support for patients/doctors at relevant steps of care processes. We solve dermatological disease management system-wide. We enable cross-care-level management, in real life covering whole patient pathway (not just saying), we have all the necessary tools to manage body surface related conditions, especially which are long term or very complex and deadly. We have reimbursement with 2 public insurances.

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Canomiks

Canomiks' genomics and AI-based platform enables companies to develop safe, efficacious products. Canomiks' three solutions: Product Validation, Ingredient Certification, & Product Innovation - bring cutting-edge technology to companies within the \$500 B functional food and beverage and dietary supplement industry. These solutions are powered by our genomics, bioinformatics, and AI-based platform. Canomiks is the only company with end-to-end solutions based on the latest genomics and AI technologies. Our technology has been developed over several years with deep know-how and was recently awarded a National Science Foundation grant.

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ViewMind

Digital Biomarkers for the precision diagnosis and management of neurodegenerative disorders. ViewMind technology incorporates visual stimuli, eye tracking and AI. ViewMind can assess in a 15-20min evaluation, cognition and pathological brain health by region. The solution can be used to provide physicians with objective data to make clinical decisions. The technology has been independently clinically validated, published, peer reviewed - and delivers higher sensitivity and specificity than any technology available globally by a big margin.

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Nodr

Smart, mobile, and digital to-do list designed for healthcare professionals to manage clinical tasks

The Nodr app aims to help healthcare providers transition from paper to-do lists to mobile. It allows easy task management, including registration and prioritisation, and has a backend that allows collaboration between colleagues, such as task re-assignment.

The 3 core USPs are: Security (compliant with NHS health regulations and GDPR), Smart (EHR integration powered by Natural Language Processing), and Analytics (data generated can be used to inform healthcare providers on workforce optimisation and staff burnout risk).

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Healthtech



Friendly

Life / Disability / Employee Benefits automation for underwriting and claims

Friendly is a robotic cognition company designed to provide an alternative to an old guard 19B Third Party Administration market. Using deep learning technology, Friendly processes and summarizes lengthy medical documents, enabling underwriters and benefit administrators to make quick decisions.

Traction: 1M in revenue in the first 2 years of operation

Team: top notch talent in data science and insurance

Technology: won several RFPs against well established players and got several industry awards

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Climedo

Software platform for decentralized, patient-centric clinical trials.

Climedo is a digital trial platform for a completely new type of clinical data capture: decentralized and with the patient at its core. Our electronic patient reported outcome (ePRO) solution improves patient engagement and retention significantly, as well as overall post-market monitoring.

In the past year, Climedo was used by 1 in 100 people in Germany thanks to our COVID-19 project with the government. Highly customer centric, customizable and integratable to any study design, our holistic platform enables clients to set up post-market clinical trials in no time.

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tenacio

Decision Support Tool to optimize treatment of patients with cardiovascular diseases which combines a proprietary, validated risk prediction algorithm with personalized, guideline-based treatment recommendations. Our modular, precision medicine platform (US patent pending) has demonstrated in a 52,000 patient study a 23% risk reduction in outcome events vs current practice. We are in advanced FDA 510(k) review and our solution is seamlessly integrated into the workflow through Redox EHR API. The platform is highly scalable into new indications and through integration of new tools. tenacio is managed by a senior, very experienced team.

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General Prognostics (GPx)

GPx is pioneering bloodless blood tests by leveraging AI to calibrate wearable-collected digital biomarkers to vital blood biomarkers and delivering clinically actionable information about heart failure (HF) related blood biomarker changes on a timely and cost-effective basis. Unlike all other HF remote patient monitoring platforms, we pair the simplicity and cost effectiveness of noninvasive biomarkers with the high accuracy of and deep insight from blood biomarkers. As more data is collected, the blood test will be eliminated to achieve a fully digital bloodless blood test.

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Healthtech



ExactCure

Personalized Drug Simulations as a Service

ExactCure develops a disruptive software solution for a proper use of drugs. Our Digital Twin simulates the concentration of medicines in the blood of a patient based on his/her personal characteristics (e.g. weight, kidney status, genotype, etc.)

Only solution in the world to 1/ aggregate mathematical drug models from the literature into 1 single meta-model per drug, 2/ model 3700+ drugs already, 3/ provide an API to integrate our simulations into 3rd party platforms, 4/ provide simulations for both patients and healthcare providers.

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Bisu

We enable affordable access to actionable health data at home, through easy, accurate urine and saliva tests. Our product is a home health lab that provides personalized, preventative health advice, through nutrition and hormone tests using microfluidics and machine learning. Results are interpreted taking into account your profile, dietary and exercise habits, and can be shared and discussed with a trusted person. Our product is the only solution that provides instant, actionable feedback with accurate, reliable results, tracks a wide range of biomarkers, and does not require FDA approval to launch. We have a \$30bn market opportunity across nutrition, sports performance, and pet, baby and mother health.

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XOresearch

AI-based platform for affordable remote medical-grade cardiac diagnostics

Cardio.AI cloud-based platform is a drop-in replacement for any Holter software on the market, uses AI to pass over data before the ECG technician kicks in, so the human only validates and corrects the mistakes (if any) instead of manual markup as it is done in today's solutions.

We differ from the competition by incorporating a much wider (5x-10x) amount of detected arrhythmia types compared to the FDA-cleared solutions, most of which are capable only of detecting a very basic arrhythmia and providing very low practical value to clinicians in automatic mode.

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MyndBlue

MyndBlue builds the first Predictive Biomarkers in PTSD & MDD thanks to new AI technologies

MyndBlue develops a predictive AI system generating prognosis biomarkers to significantly cure twice the number of patients with consistent savings. Then, we'll tackle the mental health epidemics threatened by the shortage of MDs. Our Technology is Awarded by the US Office of Naval Research.

We offer a scientific leadership with clinical and commercial advantages : we develop objective markers while current mental-health platforms are evaluated by subjective assessment, then are not able to deliver efficiently long term impacts. Objective prognosis constitutes a critical breakthrough.

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Healthtech



Wave Therapeutics

affordable & effective smart cushioning technology to prevent and treat bedsores & save lives

Our technology combines multiple clinically proven therapies & a powerful analytics platform to help patients & clinicians make better treatment decisions. It can be utilized in wheelchair cushions, hospital mattresses, surgical beds & numerous consumer, automotive, and airline applications.

Our products are significantly more effective than the competition & a fraction of the cost. It can save lives & reduce a significant healthcare burden for families & facilities alike. Annually, 3 million Americans are impacted by bedsores & they claim the lives of 60,000 more, costing almost \$11B.

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DoMore Diagnostics

DoMore Diagnostics is a pioneer in utilizing artificial intelligence to increase the prognostic value of cancer tissue biopsies, and is a leader in digital pathology outcome prediction. The fully automated histotyping provide precise prognostic information that enable personalized therapy and increase likelihood of success in drug development. Based on true deep learning, a scalable solution with low marginal cost and a faster turnaround time than genetic profiling.

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Innovative Wellness Systems Inc

Innovative Wellness Systems Inc. (IWS) is building a future where shoes are smart and optimize human movement, health, and performance with data. IWS is individualizing human movement and changing the way clinicians manage mobility injuries with the WellSol smart insole which records the story of mobility disorders outside of the office. Mobility disorders and injuries are complex and expensive, costing over \$781 billion per year. Our team of world class clinicians, technologists, entrepreneurs, and footwear leaders are partnered with UMass Amherst with nondilutive funding to validate and calibrate the data from the WellSol. Join us on this mission!

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Mobio Interactive

To address the exploding demand for efficacious mental healthcare globally, Mobio Interactive has developed and commercialised an AI-powered digital theragnostic platform that delivers clinically validated psychotherapy programmes personalised to every patient using digital biomarkers that quantify human brain states without relying on a wearable.

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Healthtech



Lyfegen

We have built the first tech-led service to align drug prices with their value for payers and pharma. In less than 5 years the spend on personalized healthcare therapies will exceed 50bn USD. At Lyfegen we believe that every patient has the right to access innovative therapies. And with our Lyfegen Platform we help manufacturers and payers to provide these new therapies to patients - only VBHC Platform that works with and creates value for payers and we already work with 7 out of the top 10 pharma companies in Europe & USA - network platform - valuable financial/clinical data as competitive advantage

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AmberFlux EdgeAI Private Limited

AmberFlux provides a non-intrusive, simple to use AI software solution called retinEdge for instant analysis of retinal images to detect diseases like diabetic retinopathy etc. Over 530 million people are affected by diabetes across the globe and diabetes can affect eyesight. Using retinEdge, any technician can drag & drop a retinal image running on a mobile or browser and our solution provides instant analysis. This helps in saving time & costs. retinEdge is available as a B2B SaaS to hospitals, clinics, and medical device makers. Our Plan is to extend retinEdge to detect other lifestyle and eye related illnesses.

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Crossscope Inc.

Medical AI software for microscopic cancer detection for accurate, efficient, and cheaper diagnosis.

Crossscope is building an integrated system for pathologists with a portfolio of AI-based clinical decision support tools to automate image analysis, organize, evaluate, share, and store their work. The platform is PHI safe and provides seamless integration with no disruption to clinical workflow.

Crossscope's proprietary algorithm helps pathologists reduce time to diagnosis and lower rates of unnecessary tests ordered, meaning faster turnaround. Crossscope is cloud-based, making the software fast to deploy with minimal ongoing maintenance needs while offering a secure and scalable solution.

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Relay Response

At Relay Response, we enable accessible, effective CPR everywhere. Using the sensors in consumer mobile devices, our proprietary algorithms deliver compression feedback and CPR coaching. With our solution, a rescuer practices and performs CPR on demand with real-time support and data-rich insights.

Relay Response is the only solution that holistically spans CPR training, emergency response, and data reporting in an accessible, always-ready mobile solution. With our technology, we can make anyone quickly proficient in CPR without classroom-based instruction or expensive specialized mannequins.

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Healthtech



eMoodie Limited

eMoodie is a mental health platform providing diagnostics and data-driven symptom-management. Our USP is a validated screening algorithm, which can detect symptoms of depression, anxiety, social anxiety, and disordered sleep at a 95% accuracy level. We are expanding our screening technology to use voice and facial expression data to assess a user's current mood, stress and burnout level. Using ongoing screening to monitor a user's symptoms, we map the results to recommend digitized therapies. This feedback loop ensures that the user always gets the most appropriate advice. eMoodie is also a digital-first triaging API capable of being integrated into other digital therapeutics.

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Khyria

Khyria is a personal health toolkit for every woman in midlife and menopause. It offers daily actionable wellness based on each woman's unique biology so she can feel her best self. By using an evidence-based approach, behavior change science, and harnessing the power of data, Khyria helps women improve overall symptoms, reduce chronic disease risk factors and achieve their true potential.

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VitruvianMD

VitruvianMD makes AI-powered, medical diagnostic assistance tools for doctors in emerging markets. We have developed a camera that digitises any microscope, and a software suite that enables telepathology and AI-powered diagnosis. It is highly affordable, robust to challenges in emerging markets, fits into existing operating procedures and is easy to use. While applicable to any field of microscopy based diagnostics, we are currently running pilots in Histopathology, haematology and fertility. Within fertility we have pioneered a world first technique for sperm selection using our AI.

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VividMind

We have developed a proprietary sound-processing technology using sound objects (partials) combined with the use of AI (neural networks using transfer learning) that is an accurate, simple, and inexpensive way to identify (in close to real time) dementia and mild cognitive impairment (MCI). Diagnosing dementia early is a big unresolved problem. Our smartphone-based product is able to be self-administered and our point-of-care accuracy is already above 80 percent—and will be improved to 95 percent. We have high early interest from pharmaceutical companies, neurologists, and specialist clinics.

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Healthtech



Krew

Gaming fitness. Live and on-demand classes which can be taken solo or in a watch party with friends.

The product is built on our own, proprietary Web3 distributed computation engine. Every workout is gamified with computer vision that would normally require super specialised, bulky hardware, in order to deliver real-time insights like accuracy, effort levels, technique, etc.

- Our distributed, dynamic, edge computing tech allows us to offer a truly social fitness experience *during* a session. Your workouts can be taken in real time with your friends, whom you see, and you are all being ranked on the quality of your execution. We also offer video highlights, avatars.

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krew.live

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Selfit Medical Ltd.

Selfit is a digital robotic care company focusing on aging population. Selfit has developed a unique human-machine operating system, based on a therapist robot, for common age-related disorders. It is a new way of interaction which is used in various settings from hospital care to home care and replaces human therapists when needed.

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SNAQ AG

Reveal the impact of food on health by using meal and biosensor data

SNAQ supports people living with diabetes to take the guesswork out of mealtime decisions. The award-winning app helps to count the carbs, protein, and fat content of meals by snapping a photo and supports learning what keeps glucose levels in target range after meals.

With 25k users and a 4.7 star Appstore rating SNAQ is one of the highest rated diabetes apps in the US. A 10x better retention than average health/medical apps and initial clinical data showing a 10% improvement in postprandial glucose levels.

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Satsang Seniorcare

Satsang Senior Care

A high touch online/offline fractional concierge service and community serving seniors.

Our solution is comprised of a fractional concierge service, offline experiential spaces called Satsang Cafes, and a rich community of volunteers and service providers. Providing finance, travel, insurance and healthcare services.

The solution is designed with a serve seniors first mindset by leveraging a high-tech backend to achieve national scale, while delivering hyperlocal, high-touch experiences. We are focused on this growing under-served segment with a solution that serves broader lifestyle needs beyond healthcare.

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Healthtech



Raya Diagnostics GmbH

Raya Diagnostics is an innovative platform for radiological teleradiology. We see ourselves as a virtual radiology by flexibly supporting clinics and practices in ensuring their patient care via our large digital expert network of radiologists. We are the first teleradiology platform to integrate AI algorithms for image analysis and intelligent reporting software into the diagnostic workflow.

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Chronicles

Chronicles Health

Chronicles is building an inflammatory bowel disease (IBD) solution that combines at-home continual monitoring and a digitally enabled care management service. Chronicles empowers patients to thrive physically and emotionally, HCPs and GIs to improve their medical practice and payers to better manage the increasing cost of autoimmune care. Digital solutions are lagging for most autoimmune diseases due to historically limited treatment options and disease complexity. As more therapy options arise, decision-making is becoming more complex driving the need for care management and clinical decision support tools. Chronicles addresses these needs and provides people with IBD a trusted navigator.

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Famedly GmbH

A secure messenger for healthcare professionals and the digitalisation of medical workflows.

The product is an easy to use messenger with industry grade encryption combined with a backend that uses the healthcare data standard FHIR, which focuses on interoperability and medical workflows.

Famedly combines data security with newest medical data standards. This way, Famedly solves the inherent problem of heterogeneous IT systems and provides an interoperable platform for secure medical workflows and the integration of niche digital health solutions.

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BuddyApp

BuddyApp is a virtual space where we support people with depression on their journey to become physically active. On the app, two users are matched and become "buddies"; they can plan their weekly activities, track their progress, and support each other. The first prototype has been developed & tested at Charité - University Medicine Berlin. It is the only tool that brings physical activity for a particular user group into practical digital support. It offers physical activity as additional therapy & aftercare, and enables peer support, helping them ease feelings of shame and loneliness.

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Healthtech



Juniver

We make eating disorder recovery more accessible and effective. Our subscription-based digital program, rooted in neuroscience, includes personalized tools and support to help people find power in understanding patterns and get proactive about their eating behaviors. Eating disorders cost the US \$65 bn annually. Covid exacerbated the problem and legacy treatment is inaccessible: over 90% of sufferers do not access help, stating cost and effort as barriers. Yet, symptoms gravely affect their lives. We meet people where they are and empower them to get better.

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medwise.ai

Medwise AI Ltd

Customisable AI-powered search engine that doctors use to find information and provide better care

The medwise.ai search platform combines trusted professional resources and local documents into a single search for clinicians. Our users save 2 minutes per search and make better decisions for patients. Healthcare organisations have access to anonymised search data and control on content sources.

Our platform's real-time search data is not captured anywhere else. This enables healthcare providers to identify information needs and reduce costs due to unwarranted variation in care. Life science industry can use this data to provide meaningful, targeted materials to better engage with HCPs.

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杭林科学

Harley Street Life Science Ltd

We are a 5G AI pharma platform that outlicense from China to 1.9billion muslim population.

We reallocate the oversupply of China's pharma sector to muslim region that lack regional pharm manufacturing and supply chain safety, saving 40% of China's pharma sector from bankruptcy as hit by price ceilings. Capital leverage can increase such goods turnover.

We are the only international CRO from China that has international clinical trial site management and PI recruitment capability, that actually serve generics and TCM clients. We aim to capture the 3% of MENA region's 600billion USD pharma market in 5 years.

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PreComb Therapeutics AG

In recent years, it has become evident that genetics can improve cancer management for only a minority of cancer patients. PreComb is developing 3DTwin technology to enable the use of patient-specific solid tumor tissue for ex vivo drug profiling for drug discovery and therapy guidance. The 3DtwIn technology is the first complete solution for scalable and physiological clinical testing of patient-specific drug responses comprising a dedicated testing device, AI-based data analysis, and an online platform for data access.

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Healthtech



Visana Health

Virtual first women's health providing specialty gynecology care for complex, costly conditions.

Clinical care includes personalized care plan with specially trained clinicians, RX, labs, imaging, coaching, mental health support, and care coordination.

Data generated via clinical trial work at Mayo, UNC+ plus claims analysis show excellent clinical outcomes and savings; we partner with payers/employers to ID undiagnosed, untreated patients and work together to close gaps with specialty care & personalized treatments.

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Pilleve

We help manage controlled substances with our hardware dispenser, software, and patient outreach.

The goal is prevention and intervening early. With our texting platform and device, we can get accurate pill counts and our own clinical staff monitors the data and alerts care providers when needed. We've developed a care escalation pathway that helps clinicians provide appropriate levels of care.

There are many other smart pill techs, but few have any traction because of a low ROI and a lack of workflow integration. Our focus has been accessibility, design, and integration and after a slight pivot two months ago, we have proven our revenue model: at .5% of opioid scripts, that's \$25M+ ARR

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XUND

Healthcare systems across the globe are under growing pressure, which means the time of doctors and nurses needs to be spent more efficiently. This is where XUND comes into play. Our API enables healthcare companies to easily build digital patient interactions, like symptom checks, or risk assessments. This allows them to collect, structure and analyse patient data through automated conversations that help to focus medical resources. Our tech advantage stems from an AI-powered analysis of over 2 million medical articles. This approach enabled us to build a market leading Class II medical device that outperforms comparable solutions in terms of accuracy and product quality.

Website:
xund.ai

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Bento

An engagement platform that improves the health + wellbeing of at risk populations. We use SMS text messaging to create trust with food insecure people by connecting them with nutritious, stigma-free meals (at nearby restaurants and grocery stores). Our care coordinators further engage at-risk health and social services to support reduction in healthcare utilization. Bento closes the gaps for healthcare systems + plans. Our solution reduces food insecurity in a way that preserves dignity, builds trust, & ensures nutritional needs are met for each member.

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Healthtech



motus

Motus Health GmbH i.G.

Motus Health is a digital healthcare startup that is developing an application for rehabilitation and socialization after a stroke, made to offer everything a patient and their caregiver need in one place. By using AI, we personalize patients' therapy, track their progress and ease their everyday lives. Created with the knowledge of medical experts and validated by stroke survivors, Motus Health delivers top-tier quality product to the market with the goal of creating a digital healthcare ecosystem for neurological and neurodivergent diseases.

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oxehealth

Oxehealth

Oxevision is a contact-free vision based patient monitoring and management system supporting staff delivering inpatient psychiatric and neurodegenerative care. Enables staff visually to confirm a patient is safe through a non-intrusive 15 second visual check that also measures pulse & breathing rate. Displays patient location information to staff enabling more proactive care. First mover in new category; strong clinical evidence & health economics / provider ROI; unique technology - Oxehealth Vital Signs is an FDA Class II De Novo medical device; 3 years of 100% ARR growth (ARR>\$5mm); 50% of England's Mental Health providers contracted, 12% of the nation's rooms; strong patents

Website:
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MedInnoScan Kft.

Virtual tissue bank: AI geometry matching for knee cartilage transplantation

Knee cartilage degradation affects 30% of people over 55. Sometimes (partial) transplantation can be the answer. Geometry must match. Our solution stores recipient geometries and matches donor tissue once it becomes available. The tissue can travel directly to the recipient institution.

Instant matching by deep learning cuts down on ex-vivo time, increasing graft survival rates. Sub-72 hour time is optimal and made possible by our technology. This creates a lot of value for recipient patients.

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EIO Diagnostics, Inc.

Infrared image analysis to improve the health of dairy animals worldwide

EIO Diagnostics uses computer vision and machine learning to identify early indications of mastitis in the udders of dairy cows. This allows us to automate mastitis detection, allowing workers to be reassigned to other roles in the dairy, improving animal health and saving farmers money.

There are over 700 million dairy animals in production worldwide and mastitis is a universal issue for dairy farmers. EIO's technology improves animal health, addresses farm labor issues, improves farm profitability and improves milk quality. Mastitis detection is just the first step in our mission.

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Healthtech



Nixxi

Nixxi's maternal health platform, PopNatal, is a digital pregnancy offering that promotes health equity in pregnancy care. PopNatal provides first-in-class digital risk assessment for multiple adverse pregnancy outcomes paired with curated patient care guidance and telemedicine support. Our service fits into clinical workflows and is billable by existing CPT codes to promote access for all women. PopNatal fills a care gap in early pregnancy by providing the first truly individualized risk assessment for maternal complications. This information is fundamental to healthcare utilization management and reducing pregnancy-related costs in anticipation of value based care contracting with payors.

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Bastion Health

Bastion Health is the first specialty telehealth for men's reproductive and prostate health. We help men take control of their health from the comfort of their homes. Our virtual men's health clinic is changing the lives of 35M US men with Fertility and Prostate issues and reducing male employee benefit costs by 50% through cutting-edge at-home programmatic telehealth that enables at-home testing, assessment, and treatment all from the comfort of men's homes. The current men's healthcare doesn't meet men's health needs due to complexity, fragmentation, access, and stigma - we solve for unmet men's health needs, a \$9B serviceable market.

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Lambent Data, Inc.

Collaborative SaaS engagement platform & app, with data analytics, for healthcare & social services: The OurREACH™ collaborative platform & app is HIPAA-compliant. It equips healthcare & social service providers & empowers families in health & social determinants of health. The improved patient/client outcomes lead to lower healthcare costs, key in value-based care. No other tech engages families as fully on pain points in health & SDoH while still equipping providers with enterprise tools; we're first-movers. OurREACH™ also generates very granular data that providers don't have now, on how patients/clients are progressing. We fit into clinical workflows, including connecting to EHRs.

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The Jannick Group, LLC DBA SPARK Solutions for Growth

Pulse is the world's only fully integrated solution to dramatically elevate consumer experience when using lotions, oils, gels, and other liquids. Modern in design, Pulse solves 10 valued consumer unmet needs offering touchless delivery of comfortably warmed, and hygienically dispensed, formulations in mess-free and measured portions. Formulations in Pulse Pods are ideal for recurring revenue and subscription. Pulse Pods are recyclable.

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Healthtech



Vigor Medical Systems, Inc.

Comprehensive digital health platform and services to improve chronic respiratory disease outcomes. Digital-first, mobile solutions scalable through technology to deliver remote patient management, monitoring, and pulmonary rehabilitation by a personalized, multidisciplinary team of healthcare professionals wherever a cellular or internet connection exists. Vigor's co-founders have multiple successful digital health company exits and multiple patents for our current device and software platform. Vigor's medical advisors have proven its methods and solutions, and no other company has Vigor's breadth and quality of service and technology offering.

Website:
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www.xperthealth.com and www.cory.care

We make it easier to analyze symptoms, triage, and direct clients to the right channels. More than 80 percent of people look online if they have any symptoms. They then often receive the wrong diagnosis and treatment. We collect data from the symptoms, chats, advice, and medical diagnoses so clients can be helped earlier, making virtual diagnosis so reliable that in-patient medical care is not necessary. This platform is unique in that it is set up to combine medical expertise and the human experience.

Website:
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Beyond Lucid Technologies, Inc

HALCYON Post-Crash Intelligence: Gives Responders critical health context about the PEOPLE who were likely impacted by a crash. OnStar et al., offer data about vehicles -- GPS, airbag, velocity -- but they give Responders no information about the people involved, like special health needs, meds / allergies / directives...even the number of people likely involved (which impacts how many ambulances get dispatched). HALCYON helps ensure informed post-crash care. Infrastructure to connect vehicle --> ambulance --> hospital is deployable in 30 U.S. states now, with global regulatory tailwinds, and can be layered onto existing telematics systems (been called "OnStar on Steroids"). Multibillion-dollar TAM. Patented in the U.S.

Website:
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Healthcentrix

Prevvy improves and expands care through automation and data, empowers patients to manage their care and connects patients to their care teams during their healthcare journey. Providers can create virtual care teams, share information and communicate in groups. Patients are supported in their daily life with digital care plans, remote monitoring and education on their conditions. Prevvy is a complete solution for virtual care, focusing on strengthening the existing patient-doctor relationship, offering multiple services (all reimbursed in the US) and for multiple conditions. We focus on the hispanic market in the US, LatAm and Europe.

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Healthtech



AllClear ID Health, Inc.

AllClear Health ID is a mobile identity that delivers instant check-in for patients, complete medical records for physicians and clean claims for revenue cycle teams. It works with existing EHRs, portals and apps to create a unified brand experience where there are no forms to fill out, no passwords to remember, and no frustrating delays waiting for medical records to arrive. Health ID is a banking grade digital identity featuring mobile onboarding, high security authentication, digital signatures, and rich interoperability. Most importantly, Health ID pays for itself by eliminating the #1 reason for claims denials - patient misidentification.

Website:
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IVF Options Inc.

Backed by Merck, IVF Options is a digital healthcare company is disrupting the fertility industry to make treatment more affordable to the 7 million Americans with infertility. Right now it takes patients an average of 3 months and costs \$1,500 to get a diagnosis at a fertility clinic. We provide in-home testing and a diagnosis over telehealth in just 2 weeks, for only \$150 with any insurance.

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Peace of Mind (PoM) Inc.

Resilience coaching program that reduces employee burnout

pom offers mental and physical well-being programs for enterprises to build both individual employee and corporate resilience. pom's unique methodology is designed to treat stress and burnout with group coaching, holistic approach to well-being and skill building exercises

We provide 6 week mental resilience program through our pom app. Product includes program content, weekly live gatherings through health coach's facilitation, and community platform to communicate asynchronously with small group peers. Small group coaching with skill building is our unique approach.

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Neurametric

Highly precise digital biomarker using typing (our strongest habit) inconsistency to detect and monitor Neurological Diseases and Mental Disorders. When our brain becomes unhealthy, the habit deteriorates. Our biomarker can trace minute changes –which the patient would not sense and the doctor cannot observe. The NeuraMetric is software and internet only and works on any device. The person's own device is used for measurement without any test -only natural behavior. Data is uploaded periodically with the original sequence of the typing removed, protecting privacy. Doctors, researchers or patients can view inconsistency data over time through our dashboard.

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Healthtech



Dyad Medical

A cloud platform for multi-modality cardiac image analysis and interpretation using AI. We use AI aimed at enabling clinicians to more efficiently interpret medical image content. Our focus is in Cardiology. Our solutions will be offered in research, where image interpretation is done off-line, post-image-acquisition and in the clinic, supporting treatment decisions. We are the only organ-specific company, providing a single solution to multiple modalities. Our platform is accessible from anywhere, on any device via the internet.

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ONVY HealthTech Group GmbH

ONVY HealthTech has developed an AI-based private health-management platform with over 320+ wearable integrations. ONVY provides predictive health insights and analytics combined with science-based health programs. We empower users to stay in balance and improve their physical and mental well-being by merging the power of science and technology. Humanity is currently facing the world's greatest mental-health crisis. ONVY HealthTech operates at the intersection of quantifiable mental well-being and AI health management.

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Circadia Health

Circadia Health is an LA and London based MedTech company that have developed the world's first FDA cleared contactless patient monitoring system. Installed in elderly care facilities, the technology uses radar combined with AI to detect Sepsis, Pneumonia, COPD-E, CHF, and Falls several hours before which reduces preventable readmissions by up to 30% quarterly. Circadia is raising a Series B and has achieved the following to date: 1) a rapidly growing installed base tracking to \$4M ARR 2) a proven business model with reimbursement through Medicare and commercial insurers 3) an FDA cleared device with proven health outcomes (soon to be 2 clearances) 3) a clear path to \$50M ARR 4) 72 FTEs 5) 418% CMGR. Redmile and Headline co-led our \$13M Series A in July last year and early investors include, Village Global, Eric Yuan (Founder/CEO of Zoom) and Esther Dyson.

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Opsis Emotion AI

Emotion Detection for cognitive wellness based on facial, voice tone, posture with psychological annotation. The solution helps in monitoring, recognizing, and evaluating emotions for various medical conditions. We bridge by processing and interpreting human emotions for, cognitive treatment, screening, remote patient monitoring, medical emergency and remote consultation. This helps simplify the treatment 1st Neurophysiological AI analysis to manifest and extract concealed feelings for large crowd and individual in non-intrusive real-time with facial, voice tone and body language. Multi-awards with millions invested to trained psychometric data points

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Healthtech



Cerno Health Inc.

Personalized, comprehensive sleep health from home. Cerno is a virtual care management platform to help sleep-disordered patients take control of their sleep health by using wearable devices to navigate treatment pathways, track disease progression over time, optimize therapy, and engage clinical care when appropriate. Today's standard of care sleep studies offer only 1-3 nights visibility into patients' sleep in a lifetime, and there are no tools to understand daytime effects of poor sleep. Cerno offers the most comprehensive view into how sleep disorders present - 24 hour view and excessive daytime sleepiness.

Website:
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Galen Growth

Galen Growth is building the World leading HealthTech Insights Platform

We have built the world-leading Digital Health private market data, analytics and intel platform which enables our corporation and investor clients to be significantly more agile in their quest to discover, manage and own the information & insights required to make winning digital health strategies

More Digital Health curated data than anyone else, with better search results than even Google and immediate payback.

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Thydoc Private Limited

Shopify + WebMD for Indian healthcare providers and patients

ThyDoc is based upon the vision of digitising the Indian health space. Our SaaS platform empowers doctors to create as well as manage their digital reach. Our content module empowers patients to make informed healthcare decisions, and help them search, evaluate and book appointments with the doctors

ThyDoc is developed by EXPERIENCED DOCTORS with firsthand experience of healthtech problems.

Focus on organic growth by developing TRUST & CONTENT.

We EDUCATE and EMPOWER customers, building TRUST in ThyDoc.

CONTENT giving power of NETWORK EFFECTS, VIRALITY resulting in HIGH ORGANIC GROWTH

Website:
<https://www.thydoc.com/>

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Jaan Health

Jaan Health

AI-enabled SaaS platform that enables a new multi-million dollar revenue stream with 30%+ operating margins for healthcare providers. Our proprietary technology, Phamily, automates preventative care between office visits for patients with chronic conditions. Care managers using our platform can manage 500 patients vs. the national average of under 50.

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Healthtech



Meomind

Meomind is a new digital mental health benefit for employers and payers. Meomind provides a library of recorded audio therapy sessions for employees who are interested in receiving psychotherapy but may have difficulty accessing it due to limited provider availability, cost, and/or stigma. Listeners are matched to the most relevant sessions in the library. We are the first mental health product offering recorded therapy sessions on-demand. This is an effective way of addressing therapist shortage and excruciatingly long waiting times to see a therapist (21 days). Over 85% of our users report feeling better after listening to a session.

Website:
meomind.com

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anni.care

A platform that makes getting care aids as easy as buying a book on Amazon. ANNI features an AI-based assistant that helps users finding out which care aids (wheelchairs, care beds, medical devices, smart home devices etc.) they need. To make the experience as easy as possible, ANNI connects users with doctors, health insurances and care aid stores. ANNI is the first solution in the care aid market that allows online arrangement of care aids with all actors. ANNI works with large datasets of care aid specifications and expert assessments to give AI-driven recommendations. ANNI has many integrated multipliers for a traction advantage.

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Labfront

Labfront is a digital biomarker company decoding physiological signals to enable personalized healthcare. Labfront's first product offering is an all-in-one data tool that helps health researchers utilize digital biomarkers in their studies. Using our data analytics engine, doctors, scientists, and professors can transform raw data like accelerometer and RRI into more useful metrics like stress, HRV, sleep staging, and more.

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PainDrainer AB

An AI based tool for Self management of Chronic Pain, accessible directly in your phone

PainDrainer is a digital tool for patients with chronic pain, powered by AI. It is patient-centric and will coach the patients how to improve their quality of life, based on their individual data. PainDrainer has demonstrated clinical efficacy in pilot trials at UCSD Health Science.

Paindrainer is based on patient centric data with clinical efficacy that adapts to individual needs. Our peers in the area focus on population based input to give advice.

We have spend 4 years developing a clinical approved product, and are now going for international commercial expansion.

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Healthtech



Careteam Technologies

Collaborative platform to optimize care for patients with complex and chronic health issues. We empower clinical teams to 1) guide people with expertise and empathy on the best possible care pathway, 2) enable the health "system" to act as a system: collaborate across organizations and continuously improve using data 3) bring a smile to life's most challenging moments. We have proven that we solve in one solution several massive related problems: the need to deliver proactive personalized care at a person and population levels, to engage patients and families, to collaborate between clinicians and to use data to optimize as a learning health system.

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Healthgenics

Healthgenics is an actionable diabetes prevention program for anyone anywhere. We combine a digital behavioural change intervention that's shorter than other products, gamification and rewards that increase adherence and tailored medication to increase success. Our product is lower priced, provides medication and health kits, and is supported by data-driven behavioural change intervention. We build upon a combined 40 years of experience in some of the world's leading organizations among the 3 co-founders, two of which are doctors and another a software engineer. Our mission is to prevent diabetes take an unnecessary toll on millions of lives around the world.

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Calmsie Therapeutics

Calmsie develops prescription Digital Therapeutics for children's mental health. Mission Amygdala is a space game designed to deliver therapeutic support for children with depression and anxiety. We gamify Cognitive Behavioral Therapy (CBT) to engage children through interactive minigames and real-time therapeutic discussions with our innovative conversational videobots. Calmsie delivers therapeutic support through real-time therapeutic discussions with our cutting-edge conversational videobot avatars for which we received the 2021 Med-Tech World Product of the Year for Mental Health Award.

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Addinex Technologies, Inc.

Addinex offers a low-cost medication dispensing system to reduce the risks of misuse and addiction. Our patented dispenser limits dosage access and our mobile app collects patient data and treatment progress to allow a clinician to remotely manage a patient's treatment. We provide a DEA-approved mailer for easy medication disposal. Unlike other medication dispensers, Addinex's system is fully mechanical which offers low-cost, medication agnostic (pills, sublingual film, liquid bottles), off-line mode for people with limited internet access, easy excess pill disposal, and real-time patient management.

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Medtech



ResetDirect Corporation

ResetSmile is a direct-to-consumer, more affordable way to replace missing teeth without going to the dentist. It is intended to help the more than 130 million Americans currently missing one or more (but not all) teeth smile more and chew food better without metal dentures or dental implant surgery. With a fit rate of more than 95 percent, flexible ResetSmile technology conforms better to the teeth for greater comfort and wearability. It is noninvasive and doesn't involve grinding or surgery, and its proprietary manufacturing methods are more scalable than other dentures.

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The Flume Catheter Company Ltd

Indwelling urinary catheter. Alternative to 80 year old Foley catheter design, too often associated with infection, pain and distress for patients and \$ billions in potentially avoidable costs and antibiotics use. 28m units used annually in the US with estimated burden of complications c\$2bn. The patented FLUME design avoids the exposed tip of the Foley catheter and seeks to mitigate the associated patient discomfort, bladder trauma and infection risk. FDA 510(k) clearance secured in November 2021.

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Sharper Sense

Neural stimulation patch that enhances sensory acuity by optimizing brain state for clear perception. Sharper Sense activates neural circuitry that enhances sensory processing via targeted neural stimulation. This improves sensory acuity and reduces misperceptions and miscommunication. Multiple applications, first targeting seniors who struggle to understand speech in noisy environments. Current methods of improving sensory processing have major drawbacks: stimulants are addictive and therapy has delayed benefits. Sharper Sense is the first bioelectronic solution and provides instant sensory enhancement that can be switched on and off at will via noninvasive stimulation.

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ElastiMed

ElastiMed is the world's first robotic stocking, a wearable medical device for treating lymphatic and venous diseases. The device is a sleeve for the calf embedded with proprietary artificial muscle technology that continuously massages and monitors the patient's legs without disturbing the patient's daily routine. ElastiMed is five times more effective than standard treatment, according to an ongoing study. The device offers personalized treatment and remote monitoring. It is easy to wear, comfortable, and portable, and it operates quietly with a long battery life (five days of standard treatment).

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Medtech



Sonavex, Inc.

Sonavex's technology reduces dangerous and expensive catheter time for dialysis patients. Sonavex uses deep learning to improve arteriovenous fistula (AVF) maturation for patients with end stage renal disease. Sonavex's solution reduces significant catheter-based dialysis and associated bloodstream infections, costly hospitalizations and increased mortality, costing \$160+ per day. Our solution is the only technology that enables fistula assessments in dialysis clinics. The technology is patent-protected, a major validation study has been published, and the company has received initial 510(k) clearances from FDA. The dialysis market is large and growing with several major recent M&A transactions.

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Kipuwex Ltd

Complete remote monitoring and pain assessment device. We have developed the most affordable and smallest IoMT device that continuously and wirelessly measures 12 clinically relevant biomarkers vital to improving quality and access to healthcare. We are measuring more physiological parameters than any other device on the market. We also quantify pain of the babies and children under 7-years.

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GlucoActive

GlucoActive is a seed-stage MedTech startup developing the technology of non-invasive glucose measurement. The company was founded in January 2019 and is headquartered in Wroclaw (Poland). Currently, we hire 30 employees dealing mainly with R&D of new technology. Our first product - the non-invasive glucometer called GlucoStation - is a desktop device intended for home use by patients suffering from type II diabetes. Main features of our solution: -non-invasive, painless measurement, -no disposables, no replaceable sensors or strips = smaller cost for patients and healthcare providers, smaller pollution by medical wastes, -telemedical solution.

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Recornea Srl

Recornea Srl is a medical technology company developing therapeutic solutions for treating eye diseases. Our first product, the GROSSO Implant, is a nitinol cornea implant to reshape deformed corneas in people with keratoconus a disease that causes thinning and bulging of the cornea with predictable outcomes. With our device we shall be able to achieve improvement of vision and stopping progression of the disease in a single procedure while currently you need two procedures to achieve these two benefits. This is a more affordable treatment and prevent patients from under going two painful procedures.

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Medtech



MyoSwiss AG

Technological solutions that support and augment human movement.

Our first product, the Myosuit, is a wearable muscle (exomuscle) that combines robotics and functional textiles to support and augment its user in activities like walking, negotiating stairs, and standing up or sitting down.

The Myosuit is the lightest, most affordable, and easiest to use wearable robot to support the legs of its wearer. The device is further supported by cloud-based solutions which monitor the user's movements and can support patients in their rehabilitation journey.

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Nephrodite, Inc.

A patient inspired implantable and wearable kidney replacement device improving health and mobility

Nephrodite is developing Holly, a combined implantable and wearable device that represents a change in the way End-Stage Renal Disease and dialysis care is delivered. This is a true kidney replacement solution. Our device will offer mobility and independence to patients.

Kidney care has seen a paucity of innovation and investment since its inception in the 1950's. The costs to the US healthcare system are enormous with morbidity and mortality rates that are increasing. To date, a true renal replacement mechanism has not been realized.

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Sapyen

Although the cause of 40-50% of all infertility cases, male infertility is often underserved. Despite this, 88% of male infertility issues can be treated cost-effectively. Unlike FemTech, male fertility has seen sizably smaller innovations over the years; the primary reason for this revolves around the fragility of sperm samples, which are generally not suitable for testing 60 minutes after they're collected, causing issues around clinical accuracy and scalability. Sapyen built an at-home male fertility diagnostic that allows all men frictionless access to fertility care. To enable scalability, we discovered a stabilization process that allows us to transport sperm samples using existing postal infrastructure for 3 full days without compromising the standard of care.

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DrySee

DrySee is a waterproof bandage with built-in liquid intrusion technology.

Our waterproof adhesive bandage consists of a waterproof covering that protects the wound and a liquid indicating gauze that visually confirms the integrity of the bandage. When the gauze turns blue, the user is alerted that the waterproof seal has been broken, and can promptly change their bandage.

No other waterproof bandage on the market provides the security that DrySee offers through our liquid intrusion technology. Because users are alerted when their bandage has been compromised, they are able to preserve their wound, which is not possible when using bandages from other brands.

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Medtech



Radiance Therapeutics

Medical Device to significantly reduce the high failure rates of glaucoma drainage surgery. A high percentage of glaucoma drainage surgery patients suffer scar tissue formation post surgery requiring further intervention. The device being developed applies a small source of radiation transiently to the surface of the eye (brachytherapy) which results in a dramatic reduction of scarring. No similar products are available; thus our product could become the new standard to lower the risk of surgical failure. Reimbursement codes already exist for this category of intervention facilitating early market access. The product has a razor-razor blade design enabling the commercial model.

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Aurigen Medical

A combination LAA occluder & remote cardiac monitoring technology for complex CVD patients. Our lead device integrates a unique cardiac monitoring sensor system into our our custom LAA occlusion device, reducing the risk HF hospitalization, reducing the risk stroke, & ultimately reducing CVD deaths and healthcare costs. The devices utilize a minimally invasive implantation procedure AuriGen have been validated by the EU commission with over 12m Euros in grant funding to date, we have a team of 26, 10 patents (pending) and are ready to begin clinical trials this year.

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Kleiner Device Labs

Kleiner Device Labs was founded to simplify minimally invasive spine surgery and maintain the best outcomes for patients at a reduced cost. Our novel KG2 flow-through interbody satisfies these criteria by combining surgical steps, reducing nerve contact, and decreasing the costs for by eliminating reprocessing of instruments and reducing OR time. The system comes preassembled with the implant and cannula in a single-use sterile tray. The system enables surgeons to simultaneously distract the inter-vertebral space, position the "touch free" implant, and fill the disc space using the implant as a bone graft delivery conduit.

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Alertgy

We provide a patented non invasive wearable continuous blood glucose monitor and alert system.

We have completed 2 clinical trials with excellent results on our first generation of the product with excellent results, have further miniaturized it and are going to conduct regulatory trials soon. We have a patented wearable non invasive dielectric spectrometer that can measure glucose directly.

We are first non invasive glucometer for continuous blood glucose monitoring, we can also see other important bio markers, are inexpensive, easy to use, sensor last years not days and is wearable. We meet an unmet need in a mature market with a disruptive technology.

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Medtech



Sana Health

Audio-visual neuromodulation wearable for anxiety relief on demand - in pain and mental health Sana is an audiovisual neuro-modulation device. We have breakthrough status for Fibromyalgia and expect FDA approval in Q4 2022. We have a second RCT underway in Neuropathic pain at Mount Sinai, and expect that to be complete in Q3 2022. We have further studies in Anxiety and PTSD about to start. Applications across all areas of pain and mental health. 3 FDA approvals before the next finance raise - Fibromyalgia, neuropathic pain and anxiety. Breakthrough Device status for Fibro, 2 DoD grants for Pain/Sleep and PTSD. Novel non-drug approach where the drugs have bad side effects and risks.

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Aspisafe Solutions Inc.

MedTech startup disrupting the feeding space. A feeding tube that prevents Ventilator Pneumonia.

Aspisafe NG+: Hospital acquired pneumonia occurs in up to 40% of patients with feeding tubes. Our feeding tube prevents this complication resulting in better clinical outcomes and lower hospital costs

We have demonstrated safety and efficacy of our product. All we have to do now is run a formal animal study per FDA agreed upon protocol to get to an FDA cleared product. We would be the only feeding tube in the market that prevents stomach reflux and pneumonia in hospitalized patients.

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Blumio

Blumio is transforming pregnancy monitoring with a wearable to monitor the onset of preeclampsia. Blumio's patent-pending technology seamlessly measures blood pressure throughout the day. This enables Blumio's predictive analytics engine to characterize a woman's blood pressure fluctuations and monitor for deviations throughout the pregnancy. Our innovative device makes it possible to paint a complete picture of blood pressure fluctuations throughout a pregnancy. Such monitoring is especially important at night, when blood pressure cannot be easily monitored with current cuff-based solutions.

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Kobara Medical, Inc

Kobara Medical, Inc

Kobara Medical offers a patented pacing implant for the more than 3 million patients with diastolic heart failure (heart failure with preserved ejection fraction, or HFpEF), the largest growing, untapped heart-failure market. Our single extravascular solution makes novel use of the heart's anatomy to eliminate interatrial delay, which published clinical work identifies as needed therapy. Our pacing solution is a patented, unique therapy for a market of more than 3 million in the US alone. There is a history of comparable acquisitions for successful implant devices. Our primary competitor did not meet clinical efficacy targets, leaving the market untapped.

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Medtech



Avisi Technologies Inc

Avisi is developing VisiPlate, a nanotechnology-enabled ocular implant for treating glaucoma.

VisiPlate is a microfluidic drainage device that is 20x thinner than a human hair. VisiPlate works by shunting excess fluid via a network of microchannels to a subconjunctival pocket. By doing so, VisiPlate controls intraocular pressure and prevents the progression of blindness from glaucoma.

VisiPlate is over 30-300x thinner than competitors and designed to improve patient safety and comfort. Compared to current surgeries, VisiPlate aims to lower ocular pressure more effectively over time, reducing the need for medications and revision surgeries.

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Drill Surgeries Ltd.

An Artificial Intelligence precision guide for surgeons to operate without radiation in less time

Surgeons perform over 10m operations a year inserting a rod to bind broken bones.

They use an excessive amount of radiation to know where to perform the surgery.

Our patentable Artificial intelligence guides them in real-time to provide faster, safer and less invasive surgeries.

Big medical manufacturers offer heavy/inaccurate or electromagnetic systems that interfere with other equipment to guide this surgery, so no surgeon uses them.

Our technology disrupts this 10 billion + market while being universal to use in more surgeries, acquiring bigger markets during growth.

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Axoft

Soft and Scalable Implantable Brain-Machine Interface. Axoft develops implantable devices to communicate with the central nervous system in a long-term stable manner, and in a scalable way. Such systems are needed for functional neurosurgery and improve the quality of life of patients suffering from long-lasting neurological disorders such as paralysis. Axoft's solution relies on a strong experience and IP strategy in materials sciences, to bring soft materials in the fabrication of implantable devices. Axoft's depth electrodes are currently 10,000x than flexible electronics probes, and can record more neurons over longer periods of time.

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Madorra

Madorra is developing devices to replace pharmaceuticals with better solutions for women's health

Madorra's first product is a revolutionary, drug- and hormone-free device treatment for vaginal dryness. Our simple, easy-to-use, at-home device will empower 1.8M breast cancer survivors (\$2B market opportunity) and 43M post-menopausal women to improve their sexual health.

Today there are no good options for women. Only 7% of the market is using hormone therapy (yet this is a \$1.6B market). Everyone else is subsiding on OTC products (\$1.5B market) or using off-label products (like vaginal rejuvenation). Madorra brings a new approach, with strong clinical evidence.

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Medtech



PyAmes Inc.

Wearable devices to continuously and non-invasively monitor blood pressure. Our wearable devices provide a comfortable and easy-to-use alternative to intermittent cuff measurements with the timeliness and accuracy expected of invasive arterial catheters, at reduced cost and risk of pain and complications compared to today's standards of care. Our technology enables continuous blood pressure monitoring at home to guide the personalized treatment of >100 million adults who could benefit from better BP management. Passive measurements with a comfortable band and an easy-to-use app will improve compliance to provide more effective care.

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Braingrade

Deep-Brain-Stimulation implant that will gift Alzheimer's patients an additional decade of life.

Braingrade is building a next-generation Deep-Brain-Stimulation implant that will gift Alzheimer's patients an additional decade of healthy life. A next-generation brain-machine interface to enhance human cognition.

Only approved treatments are pharmaceuticals, but they are labeled insufficient by patients and physicians. Direct competitors rely on 20-year-old technology. We are the only company addressing the challenge of getting information into the brain through networked deep structure access.

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Nesa Medtech Pvt Ltd

Transforming women's health by developing a novel incision-less, safe, effective and uterus preserving technology to treat uterine fibroids.

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NELA BioDynamics

At NELA BioDynamics, we develop the next generation of orthopedic implants. We present a disruptive joint-replacement implant. This patented technology eliminates the need to fix the stem by hammering rasps or using bone cement. It reduces intervention time, traumatic damage, postoperative time, and healthcare costs. NELA's surgical technique is easier, faster, and more precise than conventional joint-replacement techniques. It is the only device that allows fixation force to be adapted to the bone density of each patient, personalizing the treatment.

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Medtech



Oxford Endovascular Ltd

OxiFlow is a next-generation flow diverter to treat intracranial aneurysms. Using Origami Engineering from Oxford University, a laser-cut nitinol frame surrounded by a nitinol sleeve perfectly conforms to brain blood vessels, causing aneurysm healing. It addresses the 35 percent of placement failures of existing devices, which often result in serious adverse events. OxiFlow meets unmet device placement needs by having accurate placement the first time, every time. This reliable device opens distally and proximally and conforms to blood vessel shape changes, reducing the risk of clot formation. We are entering a fast-growing market of over \$2 billion using existing codes.

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Able Innovations

Advancing quality of care, efficiency and safety in healthcare via user-centric, robotic innovation. Our first product, the ALTA Platform, solves the repetitive and labor-intensive task of patient transfer (between beds, stretchers, gurneys, etc.). The device allows a single healthcare worker to move supine individuals in a safe and hands-free manner, providing a dignified patient care experience. ALTA Platform is the only caregiver-validated, user-friendly robotic transfer device. Automation mitigates the prevalent issue of staff scarcity and burn-out in healthcare. While current standards of patient transfer require 4-8 staff, ALTA simplifies the task, allowing 1 staff to do more with less.

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PreGenerate GmbH

PreGenerate's service provides the doctor with personalized, objective data about their patient's unique arthritis profile. This enables the doctor to directly determine the treatment that produced the best results for a patient's own cells, avoiding those that are shown to aggravate their condition and bypassing the arduous trial and error process that marks modern arthritis care. Not only will this cut out months if not years of pain and frustration for patients, it will also promote better long term outcomes while helping to curb reliance on last resort joint replacement surgeries.

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Corfigo Inc

The HeartPad and HeartPad Mini are novel cryoablation tools that espouse the ultimate combination of potency and safety. Ablation is the intentional destruction of tissue, and is utilized in the treatment of important and common heart rhythm disorders like ventricular tachycardia and longstanding persistent atrial fibrillation. The more complex the ablation targets become, the harder they have been to successfully treat with industry-leading catheter ablation tools. Corfigo's patented minimally-invasive technology delivers unparalleled cooling power to overcome the resistance of cardiac targets that harbor significant scar tissue or are covered with fat, while actively protecting adjacent structures from injury.

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Medtech



Remmie, Inc

Remmie is building a 24/7 at-home examination-to-prescription platform for ear and upper respiratory conditions with connected ENT examination devices and real-time streaming with full telehealth services via Remmie Care. Patients use the Remmie Dolphin connected otoscope to collect and share visuals of their symptoms through Remmie Care. Clinicians examine symptoms with the Remmie cloud API, as if patients are in their office, and use Remmie AI for diagnostic aid. The Remmie App and open API is plug-and-play compatible with any telemedicine provider for straightforward care, and Remmie.ai is a deep-learning diagnosis engine easily deployable on the Remmie API.

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Geneticure

Patented Genetic test that lowers blood pressure by 36% more than trial-and-error with medications.

High Blood Pressure is caused by physiology and genetics. Genes control how hard the heart beats, how much sodium is reabsorbed into the renal system and how constricted the vessels get. We can use these same genetics to now guide therapy.

Patents, 4 completed clinical trials, 10 peer-reviewed publications, real/signed partnerships with Mayo Clinic/Medtronic/UnitedHealth Group

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IMMA health

Founded by doctors & engineers, women-led, IMMA enables women to perform their own transvaginal ultrasound by themselves from home. We aim at two revolutions: Technical, in ultrasound with a uniquely designed probe and image analysis software to put high quality tools literally in women's hand and behavioral, in Medical Fertility, patient-centric approach where women take an active part in their treatment. IMMA lets women take control throughout different life stages or conditions (contraception, fertility, PCOS, endometriosis, cancer screening or menopause), for better results and prevention, at a lower cost, focusing on access and autonomy, "her health, in her hands", literally.

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Oxford Medical Products

An oral, non-pharmaceutical, non-surgical, hydrogel that works like a gastric balloon.

The pill expands to fill 50% of the stomach volume for several weeks, reducing hunger, and leading to weight loss. It then passes naturally with re-dosing on a 2-4 weekly basis. We will combine this with a digital support platform to support initial weight loss and then ongoing weight maintenance.

Unlike bariatric surgery, we are completely non-invasive and come at a fraction of the cost. Currently, the overweight and simple obesity market (BMI25-35) is underserved with no effective products. We will be the accessible, affordable, and effective treatment this market so desperately needs.

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Medtech



QV Bioelectronics

Longer, better quality lives for brain tumour patients

QV Bioelectronics is developing an implantable medical device, GRACE, for the treatment of brain tumours using electrical fields. We aim to turn brain cancer into a chronic, manageable condition rather than something that kills people (young and old) very quickly.

QV Bio is developing a first of its kind electric field therapy implant that will improve patient survival and quality of life compared to current treatment. The only incumbent electrotherapy device (external to the body) made \$0.5bn in 2021 sales with inferior technology.

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NewUro B.V.

Single-session non-drug non-implant RF-based intervention aiming to revolutionize the \$4B OAB Market. Overactive Bladder (OAB), affects over 100M patients world-wide, and costs tax payers billions of dollars. Despite a market of \$4B annually, current solutions are unsatisfactory. Uzap is the only treatment directly targeting the underlying mechanism in OAB: excessive intrinsic activity. A single-session, catheter-based intervention, the Uzap brings hope of eliminating OAB symptoms without drugs or implants. NewUro has completed product development, safety and performance testing, and received eight patents.

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Harmonic Bionics

Harmonic Bionics aims to empower patients and their care providers by designing intelligent technology that facilitates data-driven treatment for neurological and musculoskeletal movement impairments. Our flagship product, Harmony SHR, is a bilateral upper extremity exoskeleton dynamically designed to provide unique value in three areas of practice: neuroscience and movement science research, movement disorder assessment, and rehabilitation.

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Neotes GmbH

Neotes is the first horizontal longevity platform in Europe. Neotes makes the latest findings of longevity research available to everyone for the first time in Germany in the form of the world's most accurate epigenetic age test, special nutritional supplements against age-related deficiency symptoms, a medical and nutritional (online) consultation. The longevity platform offers everything from a single source.

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Medtech



Vaccine Systems, LLC

Automated Vaccine Reconstitution for accuracy & speed at point of care, saves lives & money. Patented technology to replace error-prone manual process for preparing vaccines at point of care. For 5 vials of vaccine, for example, 45 manual steps are reduced to one automated step. The manual process wastes up to 50% of vaccines, and errors reduce efficacy - and are sometimes deadly. We have IP granted that claims any automated reconstitution of multiple vials of medication at point of care (pharmacies, hospitals, clinics, campaigns). Users want it (100+ validation interviews) & two large organizations want to look at it. Impact: Save millions of lives, billions of dollars

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Occuity Ltd

Revolutionary optical technology changing the way diseases such as diabetes are detected & managed. Our mission is to provide solutions to some of humanity's greatest healthcare challenges through the development of revolutionary optical technologies. Our devices will improve the screening & monitoring of chronic health conditions such as diabetes & Alzheimer's through a simple scan of the eye. Occuity has novel patented (9 granted, 5 submitted) optical technology and a pipeline of products that deliver considerable advantages - being non-contact, handheld, accurate and cost-effective. We're addressing \$35Bn/year markets and have a strong leadership team with multiple successful exits.

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MediSieve Limited

MediSieve has developed a revolutionary platform therapy that physically removes specific substances from the bloodstream. It uses functionalised magnetic beads which bind to targets, and magnetic forces to extract them. It can be used (1) as a direct treatment, (2) to increase the safety and efficacy of other therapies, or (3) to enable personalised medicine. Unique differentiators include high specificity and efficacy, removal of several targets simultaneously, equipment compatibility, and flexibility. There are several multi-billion-dollar markets available for this product in oncology, infectious diseases, auto-immune diseases, poisoning, drug overdose and others, with hospitals and large pharma/biotech companies as target customers.

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TriAgenics

Zero3 TBA eliminates wisdom tooth extractions by preventing wisdom teeth from ever forming

Our 60-90 second microablation procedure for children age 6-12 eliminates wisdom teeth extractions by preventing these troublesome teeth from ever forming. There is no patient recovery time and any general dentist can get the same results as an oral surgery specialist.

Parents are demanding a safer alternative to surgical removal of wisdom teeth for their children. Our Zero3 TBA minimally invasive procedure delivers better life-long clinical outcomes and has no significant risk or recovery time compared to surgically extracting wisdom teeth in teens.

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Medtech



OnLume Inc.

OnLume is advancing surgical precision by providing surgeons the ability to see anatomy and function that is otherwise not visible. We are an innovative imaging company with a patented platform for fluorescence-guided surgery (FGS). FGS provides visualization of critical structures such as vessels, nerves, and tumor margins to guide surgical procedures to improve outcomes, reduce costs, and optimize patient care. The ability to spare critical structures and identify residual cancer has applications across a broad range of surgical specialties. Unlike traditional medical imaging technology, OnLume's product offerings enable data-driven decision-making in real-time during surgery with simple integration into surgical workflows.

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OxiWear Inc

OxiWear is an ear-wearable pulse oximeter for continuous oxygen monitoring and low oxygen and emergency alerting. It helps detect and prevent silent-hypoxic episodes caused by cardiovascular diseases, high altitude & high cardio activities, and COVID-19, to reduce healthcare costs and ultimately help save lives. Finger cuff pulse oximeters are currently the clinical standard for medical grade oxygen monitoring, but they are not well-suited for prolonged at-home usage and during daily activities. OxiWear will unobtrusively and accurately monitor oxygen levels and provide timely low oxygen alerting.

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Lazurite Holdings LLC

Lazurite designs safer, more efficient devices for today's operating rooms. Lazurite's ArthroFree System is the only wireless camera for minimally invasive surgery with FDA clearance. For 50 years, the cables of conventional surgical cameras have been implicated in the infections, burns, and costly postoperative care of patients. The ArthroFree system can eliminate this. By eliminating these cables, the ArthroFree System reduces patient risk, removes trip hazards from the operating room, and provides the comfort and efficiency of untethered motion to surgeons. The ArthroFree System is competitively priced, drop-in compatible, and FDA approved.

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NERv Technology Inc.

NERv developed a smart post-operative monitoring system, which augments existing wound drains and catheters, to detect early signs of anastomotic (gastrointestinal) leaks. NERv aims to create a paradigm shift in post-operative care, utilizing the plethora of data within the body, to help in the detection of post-operative complications at their onset. NERv's solution has been clinically tested, demonstrating its ability to identify anastomotic leaks ahead of the standard of care. This promises to save thousands of patients lives that are annually lost due to late detection of leaks.

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Medtech



nView medical

Surgical image guidance system and analytics. We produce instant 3D images during surgery for the use of guidance, surgical quality control and to provide analytics. Our technology is enabled by advanced reconstruction algorithms that use IA/ML and a novel scanner. The first clinical use of the technology is in complex surgeries such as scoliosis, orthopedics, and in lung biopsies. Our 3D images are obtained with orders of magnitude less radiation and less time compared to traditional 3D technologies..

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Encora Therapeutics

Our discreet wearable wristband offers immediate relief for the eight million Americans with hand tremors caused by essential tremor (ET) and Parkinson's disease (PD). Physiologic proof of concept has shown our device to be as effective as the pharmacologic standard of care (ineffective drugs and invasive brain surgery) but without the unwanted side effects. Our primary competitor is developing the \$23 billion market with regulators and payers for our superior product to follow. Our wristband has immediate effect (versus our competitor's 40 minutes) and no adverse effects. (Eighteen percent of people who use our competitor experience skin irritation or burns.)

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SenoGuard, Inc.

Radiation after lumpectomy for breast cancer in order to reduce the risk of recurrence, is the standard of care but causes heart disease, disfigurement, other cancers and is inconvenient and very expensive. SenoGuard offers a proven technology delivered in a patented method that also reduces the risk of recurrence but does not carry any side effects.

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Centese, Inc.

Centese has developed Thoraguard, a digital chest drain to help patients recover following cardiothoracic surgery. The system provides objective measurements of critical patient parameters and automated drainage management in order to reduce complications, shorten hospital stays, and reduce labor burden for nurses. Thoraguard can quickly become the standard of care in chest drainage due to its clear clinical benefits for patients and cost savings for hospitals. Centese has demonstrated strong traction at top-tier hospitals and is poised for rapid growth upon the close of its Series B round.

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Medtech



NurLabs

NurLabs is a noninvasive early-cancer detection platform. We use a small saliva, blood, or urine sample to provide a diagnosis back to your physician. Our patent-pending platform has been clinically validated in lung and gastric cancers. No reagents, no labels, low-cost, and single-cell accuracy.

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Advanced Scanners, Inc.

The ORVis optical scanner and data platform takes the guesswork out of digital surgery by creating dynamic data-rich 3D surface maps of patient anatomy during surgery. This allows surgical navigation, robotic, and visualization platforms to automatically maintain accuracy, addressing an FDA-recognized problem. With strong pull from neurosurgeons and growing relationships with multinational strategics in the Neuro, ENT, Spine, and Orthopedic domains, our MVP is ready to get productized, targeting an underserved \$1B+ ARR US beachhead opportunity in a \$25B TAM

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Fluid Biomed

Fluid Biomed, a VC-funded medical device start-up founded by neurosurgeons, has developed the world's first polymer-based stent to heal brain aneurysms. As opposed to existing permanent metal implants, our product is composed of fine polymer strands that slowly dissolve. Our stent is uniquely flexible and shapeable thus permitting doctors to perform versatile treatments, and patients can avoid risky invasive follow-up tests while minimizing life-long blood thinners. We've cured disease in pre-clinical laboratory models, engaged regulatory partners and contract manufacturers, and are planning clinical trials. Fluid Biomed will be opening its \$10M USD Series A funding round.

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XMED iQ

XMEDIQ: B2B marketplace and aggregator for medical devices. Vision: creating Europe's largest digital hospital sourcing platform. Basis: existing asymmetric demand-supply-situation in this €140bn European market. Supply: 60% volume covered by only 30 international MedTech companies, EBITDA>30% -> highly concentrated supply-side with European price-differences up to 10fold. Demand: 15.000 European hospitals, millions of uncoordinated, paper-based-daily-orders, whereas 80-90% are always the same products. Due to Corona, >80% have massive deficits and need to be subsidized with billions every year. The framework above in relation with our AI-based digital-procurement-platform with >10m classified product-price data, is crying out to be disrupted by new digital possibilities.

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Medtech



Syntr Health Technologies, Inc.

Medical Device to automate the processing of fat tissue to aid in wound healing and for aesthetic rejuvenation. Syntr Health has developed an FDA Cleared Class II medical device called the SyntrFuge system; to automate the process of microsizing fat tissue for the treatment of diabetic foot ulcers and for volume contouring of the face. Speed and automation of processing fat is what sets Syntr apart the competitors as they are all manual processing.

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BLUEWAVE Technologies, Inc.

BLUEWAVE Technologies is a healthtech startup and the creator of the BLUEWAVE disinfection system, an FDA Class II device that reduces bacteria and viruses without using any water or detergents. It has proven effective against MRSA and the virus that causes COVID-19. It is effective on items in healthcare that current solutions (chemical disinfectants, UV, and autoclaves) are not. BLUEWAVE's goal is to revolutionize how healthcare workers can increase the quality of the work environment as well as patient safety and satisfaction.

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DiaMonTech AG

DiaMonTech is pioneering accurate non-invasive blood glucose monitoring.

Our mission is to challenge the status quo of glucose monitoring for the more than 500 million people affected by diabetes with our proprietary photothermal technology platform that is highly accurate, backed by published clinical studies and supported by our top-tier investors that include Samsung and Medtronic.

The platform targets a specific glucose fingerprint that combines high selectivity with high simplicity and efficiency in practice, including the potential to detect other molecules non-invasively.

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Cheelcare

Cheelcare disrupts assistive mobility market with life-changing mobility devices for disabled people

We develop, manufacture, and sell assistive mobility devices that change the lives of disabled people.

3 product lines: robotic wheelchairs, power add-ons, and accessories generate 60 to 70% margin, split with dealers easing their enrollment, retention, and price savings to the users.

Our patented devices are beautifully engineered and have proved to change people's lives. We have built sales network and gained 3X YoY traction despite COVID. We are ready to launch robotic wheelchair that will change assistive mobility. This impact business will be generating competitive returns.

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Medtech



TrueMed Oy

Totally non-additive method for product protection, counterfeit detection and counterfeit traceability of physical products. Tech is based on AI, machine vision and smartphones. Proprietary non-additive approach brings time-savings, cost-savings and flexibility to clients. Strong traction with top pharmas and beverage companies. Business model is capital-efficient SaaS.

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PyrAmes Inc.

Wearable devices to continuously and non-invasively monitor blood pressure Our wearable devices provide a comfortable and easy-to-use alternative to intermittent cuff measurements with the timeliness and accuracy expected of invasive arterial catheters, at reduced cost and risk of pain and complications compared to today's standards of care. Our technology enables continuous blood pressure monitoring at home to guide the personalized treatment of >100 million adults who could benefit from better BP management. Passive measurements with a comfortable band and an easy-to-use app will improve compliance to provide more effective care.

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Biotech



Bilayer Therapeutics, Inc.

BL-010 is a bilayer tablet comprised of sodium chenodeoxycholate (NaCDC), a first-in-class therapy and delivery system for the treatment of constipation and other diseases of the colon such as diabetes and obesity. BL-010's unique pK profile and dual modes of action when used in the treatment of constipation increase fluid inflow into the colon (secretory effect) and peristalsis of the colon (motor effect). This makes BL-010 superior to all other drugs for constipation, which employ only one mode of action. This opens up a billion dollar market potential.

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Personalized Mitochondrial Medicines

712 North Inc.

712 North Inc. is a therapeutics company dedicated to the development of personalized mitochondrial medicines for patients with complex diseases, including Alzheimer's, heart failure and cancer. Our 3 main differentiators are 1) the unique biology/mechanism-of-action we are targeting, 2) our proprietary drug screening assays, and 3) the new compounds emerging from our drug screens. As a novel pathway company, we are poised to be first-in-class.

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TheraPten Biosciences Inc

Oncolytic HSV2 Albumin-PTEN fusion (oHSV2-PR61) virotherapy to directly drug cancer PTEN-o-pathy, i.e., loss of endogenous PTEN tumor suppressor (50-80% all cancer patients)- Issued US patent with Composition of Matter claims on PR61, pending PCT globally, protection through 2040+6 yrs – animal PoC in colorectal, TNBC, bladder, esophageal as monotherapy or combo with checkpoint mAb or broadband chemo; I-O MoA engaging CD8, CD4 & memory T activation with MDSC reduction leading to systemic immunity; no findings in repeat dose toxicity study; PK-PD correlation; clinically validated, safe oHSV2 platform; guaranteed GMP manufacturing slot with platform process & 2yr stability of formulation

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Elastrin Therapeutics Inc.

Elastrin Therapeutics is an East Coast based biotech developing novel therapies to reverse damage caused by the deadliest diseases, with the potential to save billions of lives. The Elastrin team has established a platform that can restore vascular health by removing pathological calcification from sites where elastin fiber has been degraded. Its underlying technology was developed by Prof. Naren Vyavahare over the last 20 years at Clemson University in South Carolina. Elastrin Therapeutics is currently finalizing the preclinical development of its lead compound and will start clinical trials in an orphan indication next year, followed by a broad cardiovascular indication in 2024. The company has been funded by longevity investors Kizoo and Starbloom Capital, and the South Carolina Research Authority.

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Biotech



NC Biomatrix

Definitive treatment for chronic orthopaedic conditions using patented biomatrix technology platform. NC Biomatrix is a pre-clinical stage biotech company developing a platform technology with restorative biomechanical properties. Our primary market is orthopaedic and our primary product targets degenerative disc disease, however our platform technology has extensive potential in orthopaedics and beyond. VitaDisc addresses the large and growing chronic low back pain market with its unique combination of USPs: (1) long-lasting definitive symptom relief + (2) restorative effects superior to stem cells + (3) scalability due to low production cost, affordability and ease of administration.

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Ariel Precision Medicine, Inc.

We are developing a phase two-ready new chemical entity for multiple billion-dollar indications. Drug development for complex diseases has previously failed because diagnoses and treatments focus on symptoms rather than dysfunctions. Instead, Ariel is reverse engineering from problem to solution with ADVANCE, our AI platform designed to deliver novel insights about druggable targets. Ariel's innovative approach addresses major barriers in drug development by aligning the pathobiology driving a patient's disease with the mechanism of action of specific therapeutic classes, while identifying the biomarkers of that disease's activity—allowing us to align problem and solution.

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Scailyte AG

First & best Artificial Intelligence single-cell analysis to address precision medicine challenges. Scailyte's core AI technology offers best-in-class performance analysis of single-cell data. We discovered diagnostic biomarkers in an oncology indication and demonstrated 90% accuracy in a blinded experiment. We have a portfolio of clinical projects & partner with global Biotech firms. Our superior biomarker discovery platform allows us to discover single-cell data signatures and develop the next generation of precision therapies & diagnostics. Qualified investors already invested over USD 12M in Scailyte, looking to be part of transformational technology for a great cause.

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Tiamat Sciences Corp

Tiamat produces affordable animal-free growth factors using plants as bioreactors. 1000X Cheaper

We manufacture a wide range of high-value proteins from antigens to enzymes and empower the biotech disruptors to pass the R&D stage, scale, and bring about the change in cellular agriculture, regenerative medicine

We bring down the cost of reagents that are widely used in the biotech and medical industries, increase the readiness of their concepts, de-risk the process, and enable scalability so they can solve the food system for good and save more lives. 10X cheaper today, 1000X by 2025.

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Biotech



EpiVax Therapeutics, Inc.

EpiVax Therapeutics has an innovative technology based on a world-leading epitope discovery platform that we use to design highly specific, personalized tumor-targeting immune therapies that can be delivered to the patient in record time. Our solution offers improved safety and efficacy. Our sophisticated AI vaccine-design platform, combined with enhanced manufacturing, enables treatment before surgery and in early-stage patients.

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Arctoris

Right now, drug discovery is slow, expensive and error-prone - it takes \$2bn to bring a single new drug to market with 5% success rate. Arctoris leverages robotics and machine learning to accelerate drug discovery in its own pipeline and with biotech & pharma partners globally. Thanks to its unique technology platform, Arctoris moves from idea to new and better molecules in record time. At the core of its approach is end-to-end automation of the Design-Make-Test-Analyze (DMTA) cycle. Conventionally, a typical DMTA cycle in the industry takes several weeks to months. Arctoris has completely redesigned this process accelerating it fivefold - thanks to its integrated robotics/ML platform.

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CaVos Biotech LTD

CaVos is a biotech startup developing novel non-toxic targeted treatments for cancer, by recapitulating natural anti-cancer mechanisms. We have developed an evolutionary-based machine learning algorithm to screen hundreds of thousands of genes across species with extraordinary cancer resistance and generate the anti-cancer map. We systematically validated natural-based mechanisms that eliminated cancer cells to develop them as drugs. CaVos applies evolutionary concepts, and cutting-edge algorithms, using extensive omics data to uncover "Natural super-powers". CaVos is revolutionary in every aspect, from its technology, data and impact. We hope to eradicate cancer, improve longevity, and uncover the genetics of other such "super-powers"

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MyoGene Bio

MyoGene Bio is a women founded biotech startup dedicated to developing cutting edge therapies for muscle diseases. Our first approach is MyoDys45-55, a gene editing therapy that permanently removes mutations for ~50% of Duchenne muscular dystrophy patients. MyoDys45-55 uses cutting edge AAV delivery of CRISPR to target the underlying cause of disease and restore the protein otherwise lacking in Duchenne. This encompasses more patients (50%) than single exon approaches (13%), retains more of the protein than other gene therapies, and permanently edits the patient's own DNA.

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Biotech



Renovos Biologics Limited

Pioneering synthetic nanoclays as a technology platform for regenerative medicine, for better tissue formation exactly where needed. RENOVITE® nanoclay technology overcomes key efficacy and safety issues in regenerative medicine, by providing complete retention of therapeutics localised at the target site of repair. This allows a significantly reduced effective dose, improved safety and cost of goods for potent and expensive biologics, extending their use case across more price sensitive segments and markets. The injectable and easy to use formulations are applicable to minimally invasive procedures, addressing initially a \$5.7bn global orthobiologics market.

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Gyan Inc

Auto-curating, self-organizing AI research engine.

Given a research question, Gyan first casts a wide net to capture content from any source, then applying our Compositional Language Model filters it down to that which is most relevant, organizes and synthesizes it, with graphical navigation. It is unbiased, fully explainable and easy to maintain.

Providing highly nuanced content discovery and auto-curation, Gyan powers many information centric revenue generating processes. Use cases: rapid generation of bite-sized learning units in universities, continuous publishing, portfolio tracking for VCs, knowledge mgmt for consulting/analyst firms.

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UbiquiTx

Pioneering a new class of modular, programmable protein degradation medicines encoded as mRNA. UbiquiTx By leveraging our structure and sequence-based generative machine learning platforms, we can rationally design and engineer our medicines to effect degradation of mutant-specific, isoform-specific and other post-translational forms of proteins that have previously been viewed as undruggable. Our computational/biological approach enables the rational and rapid development of targeted protein degradation therapeutics against previously undruggable targets. In so doing, our approach addresses the issue of compartment specificity, offering a significant advancement versus other therapies.

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Versameb

Next generation RNA Therapeutics

Versameb's lead asset can reduce involuntary urine loss through regenerating the urinary sphincter in an animal model for stress urinary incontinence.

Versameb has a proprietary platform to engineer RNA for increasing the bioavailability and potency of proteins produced, as well as being able to target multiple proteins simultaneously using a single RNA construct.

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Biotech



TriAltus Bioscience

TriAltus is a Life Science Tools company. We design, make, and sell affinity resins and other consumables for protein production and purification, which make use of our platform affinity tag technology. We also use this technology to make and sell recombinant proteins. Our affinity tag system gives orders of magnitude yield advantage in production of recombinant proteins. This translates to a tremendous cost of goods advantage which can be a disruptor in a large market, accelerating adoption of engineered proteins in research, therapeutic, and industrial use.

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Luminary Therapeutics

Novel BAFF CAR-T drug designed to treat non-Hodgkin Lymphoma and Refractory Myeloma. Luminary is a clinical cell therapy company focused on combining advanced receptor design with superior cell engineering to overcome antigen escape and T cell dysfunction. Our novel ligand-based CAR designed to bind three targets is set to enter the clinic in Q3-2022. Our Novel CAR design and our two key manufacturing advantages of non-viral and the leverage of gamma delta cells for an allogeneic product.

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Meter Health

Meter Health is advancing a drug development program for clinically-significant hiccups (preclinical) alongside a consumer health product for occasional or "everyday" hiccups (expanding into 900 CVS locations on 5/20, alongside e-commerce via hiccupops.com, cvs.com, Amazon). Despite being devastating & life-threatening for millions of patients worldwide, hiccups and their impact remains trivialized. To date, there are no validated treatments for the full spectrum of hiccups. Our dual-sided model allows us to build disease awareness of clinically-significant hiccups and generate revenue well before a traditional biotech.

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Kainomyx Inc.

Targeted therapeutics for malaria & other fatal parasitic diseases with high unmet need

Our mission is to eradicate parasitic diseases in humans, particularly children, by developing novel & highly specific small molecules to combat resistance to existing treatments. We have an advanced program in malaria therapeutics & early-stage programs in diagnostics & other parasitic diseases

Existing parasitic disease therapeutics rely on target-blind phenotypic approaches leading to resistance. We are leveraging structural biology-guided targeted drug design that has revolutionized oncology & cardiovascular therapeutics, thus, providing a risk-mitigated opportunity for impact investing

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Biotech



InSilicoTrials Technologies SpA

InSilicoTrials is an emerging startup founded in 2018 by a team of life science, cybersecurity and digital innovation experts, which aims to revolutionize Healthcare through an innovative digital simulation platform. We have developed a cloud-based platform where complex computational simulations run in an easy and cost-effective way to hyper- accelerate drug & medical device development. Our differentiator from other market players are the models provided by academics, researchers and regulators (such as the FDA). We offer Pharma and MedTech companies state-of-the-art simulation tools that can highly reduce the cost and time of medical products' development.

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vivpro

Vivpro Corporation

Democratizing Data Intelligence for Pharma to Build a Winning Strategy Faster

Vivpro R&D Intelligence Assistant (RIA) is helping 15 pharma, biotech & regulatory agency by synthesizing ready-to-consume intelligence from 750K+ complex regulatory & clinical trials. It is helping clients increase think-time by 2x and manage data Tsunami better with RIA's proprietary data model.

In less than 18 months, RIA serves 15 pharma, biotech & regulatory agency clients. Vivpro has not only identified the need but delivered an innovative solution in a space where digital transformation was missing. RIA is allowing companies to get better intelligence from data.

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CELLBRICKS

Cellbricks GmbH

Cellbricks, based in Berlin, Germany, leverages synthetic biology, tissue engineering and 3D-bioprinting for fabrication of cell-laden products for pharma, clinics, and academia. Its key technology, a proprietary, patented biofabrication platform based on multi-material stereolithography, enables large-scale production of all soft-tissue implants and organ replacement parts for better treatments and superior human-like in-vitro models reducing animal testing. The company's core product will be a personalized, all-bio breast implant based on patient-derived fatty tissue as an innovative approach in cancer therapy.

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Biotech



Fluid-Screen, Inc.

Technology that helps enable lifesaving treatment for every cancer patient in two days

New cures for cancer offer a high chance of recovery, however they are expensive and take weeks before patients receive it. Many patients die waiting. Fluid-Screen developed a new microchip technology to enable next generation cancer treatments within 2-3 days at an affordable price.

Fluid-Screen was founded on ground-breaking DEP technology developed by Dr Monika Weber at Yale University. The extensive patent portfolio has 16 patents granted and 28 patent applications pending. Fluid-Screen technology can potentially enhance efficacy of multiple cancer therapies i.e. CAR-T.

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Oncoheroes Biosciences

100% focused on discovering, developing and commercializing new therapies for childhood cancer

To fulfill the high demand for specifically designed oncology drugs for children, Oncoheroes leveraged its established connections within the pediatric oncology space and built a diversified portfolio of pediatric oncology drug candidates, three of them ready to enter the Phase Ib/II trials.

UNPARALLELED LEADERSHIP & COMPETENCES:
First company focused exclusively on pediatric oncology drug discovery and development

MOMENTUM IN PEDIATRIC CANCER: Taking advantage of regulatory and financial incentives available to companies in the pediatric cancer space

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Dynamic single-cell analysis

CellChorus applies AI to conduct thousands of microscopy experiments in parallel. Our customers in research and biopharma use the platform to improve the development, manufacture and delivery of cell therapies, antibody therapeutics, vaccines and other novel therapies.

Our platform is unique in its integration of AI with microscopy and immune cell biology. We already have more than 15 peer-reviewed publications and early access customers that include top-25 biopharmas, cell therapy manufacturing companies, and comprehensive cancer centers.

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Polaris Quantum Biotech

Polaris Quantum Biotech develops drug leads at scale to treat and cure diseases by using the latest innovations in quantum computing. Our platform, called Tachyon, uses quantum annealers to identify novel drug leads from billions of diverse virtual molecules, specific to the target protein, pocket, and property profile. Our technology uses automation for scalability and accuracy, and finds small molecule leads rapidly (in less than 3 months), and cost-effectively from larger chemical space (Greater numbers and of a more competitive nature). In Q1/2022 Polaris has worked on 6 new projects.

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Biotech



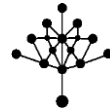
OrPro Therapeutics Inc

Addressing significant unmet medical needs with a novel cell-protective biologic drug platform derived from thioredoxin, a secreted regulatory protein that attenuates inflammation and abnormal secretions which lead to obstructive and fibrotic changes underlying disease progression. Proprietary technology accentuates on-target extracellular activity with minimal off-target intracellular function, enabling rapid clinical entry and value creation Each of our targeted Respiratory, Ophthalmology, Oncology indications has blockbuster potential with few if any effective competing therapies. We own broad IP and our platform has been validated by leading researchers. OrPro has raised nearly \$5M in grants including \$2.1M from DOD CDMRP (Q2 2022).

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The Collaboratory

A document discovery platform helping biopharma better use their data. Our private AI-powered platform makes unstructured technical and scientific data throughout a company more discoverable and reusable. The platform also includes relevant public research, so that users always have the most useful information at their fingertips. Few products permit concurrent searches through both public research and a company proprietary documents, which we enable via an extensive public research data indexing effort. Also, our ML models are trained for complex technical and scientific text, which no other "insight engine" can claim.

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Atorvia Health Technologies

Acute kidney injury (AKI) is common, costly, deadly and has no effective treatment available. We have identified a critical step in the regulated cell death pathway which causes AKI as a result of loss of blood flow to the kidney, one of the major causes of AKI. We have developed a peptide which prevents renal cell death, preserves kidney function and improves survival in vivo and in vitro, and are ready to progress to pre-IND work.

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Genemod

Cloud-based platform for biotech companies to digitize research data and workflows.

Genemod is a visual collaboration platform for life science R&D, from sample mgmt. to electronic notebook. Unlike legacy software and other traditional methods, Genemod centralizes and streamlines the R&D lifecycle, from data acquisition and project documentation to inventory mgmt. and reporting.

We've built the easiest lab automation solution to implement for research teams. The average company on Genemod sees a 4.5x ROI and 60% less time spent on repetitive tasks. We launched in Q4-2021, growing 30% m/m. To date, already more than 500 teams rely on Genemod to accelerate their R&D.

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Biotech



Artificial Axon Labs

Artificial Axons, a 3D printed drug discovery platform for neurodegenerative diseases. We created a powerful drug discovery platform that combines 3D printing of axon mimics with biomaterials, and human patient-derived neural cells to create predictive disease models for neurodegenerative diseases. We are using Artificial Axons to discover the first drugs for remyelination in Multiple Sclerosis. Artificial Axons is the only platform that enables drug screening for myelination in the brain-like environment and quantifies 3D myelination by human cells, creating unique advantages to deliver the first remyelinating drug for MS, which affects 3M people, is currently incurable and creates \$30B market.

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Limula

Limula provides a unique solution to automate the production of highly-personalised cell therapies. Our modular platform can perform every step of CAR T-cell manufacturing in a single device, maintaining closed and sterile conditions during the entire process. It is a scalable solution, composed of a mechatronic device and single use consumables for one patient-one batch production. Demand for Cell & Gene Therapy (CGT) manufacturing is exploding. Our patented innovation is unique, with performances vastly superior to existing solutions, and has attracted significant attention from contract and development manufacturing organisations (CDMO) offering services to CGT companies.

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PharmaSentinel Limited

Medsii.com tracks & provides pharmaceutical and biotech companies rapid, customized regulatory medicines intelligence alerts. We deliver regulatory medicines intelligence faster from the FDA, the EMA, and the MHRA. Users can easily categorize by topic (clinical trial alert, safety and approval updates, and so on), class (such as gynecology, central nervous system, or cancer), condition and medicine, and our AI sends relevant push alerts to our users. Medsii's digital-first, Webby-award winning tech makes it easy for pharma and biotech users to track & stay updated fast with relevant regulatory intel, and the pandemic's accelerated vaccine response means speed is now critical.

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Origami Therapeutics, Inc.

Origami Therapeutics, Inc. is developing novel drugs to halt neurodegeneration. Our drug discovery platform leverages our proprietary human disease models to select the drugs with the best prospects for clinical success. Origami is offering the first protein degrader designed specifically for brain diseases.

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Biotech



Allterum Therapeutics

We are developing 4A10, a monoclonal antibody to CD127 to treat CD127+ cancers, including T-ALL. Acute lymphoblastic leukemia (ALL) is the most common childhood cancer. Patients who progress, especially those with T-cell ALL, have few options. 4A10 targets CD127, which is expressed by ALL with a dual mechanism of action: it inhibits CD127 signaling and induces cancer cell killing by ADCC. (1) Strong preclinical efficacy; (2) little CD127 expression in normal tissue so 4A10 likely to be well tolerated; (3) major unmet medical need; (4) scaled-up manufacturing; (5) well tolerated in toxicology studies; (6) orphan drug; (7) pediatric rare disease designation. Eligible for PRV voucher.

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Start-up Fair Day 3 – Connectivity

June 23rd, 9:00-11:00a EDT

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Other

Fintech



bufalo teknoloji ltd.

Bufalo Teknoloji develops artificial-intelligence (AI) and signal-processing algorithms for assets such as trading currency pairs. The company focuses on managed funds driven by AI, as well as AI inventions based on math.

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GARDENIA
TECHNOLOGIES

Gardenia Technologies

Enterprise software, delivering granular real-time actionable working capital analytics and finance. Gardenia helps corporates increase Profits and reduce their Planetary impact by empowering their People with granular real-time actionable working capital analytics, data-driven financing solutions, as well as an automated AI-driven carbon accounting, management and reporting tool. We have product-market-fit, are revenue generating and have traction with some of the major conglomerates and PE-sponsored companies using our proprietary tools to accelerate digital transformations and change initiatives, and only need to invest in marketing and customer service.

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Dapio

Payment Engine For Business Apps

At Dapio, we champion embedded finance by allowing any commerce solution vendors to offer financial services. This means we developed payment rails for mobile business apps. We make ordinary smartphones act as payment terminals. You may think of us as Stripe for the world of commerce.

Dapio SDK provides any mobile business app with the opportunity to act as a payment terminal, to offer financial services to their end-users. Simply using an ordinary smartphone, without the need for additional hardware.

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Prime Dash

Powered by artificial intelligence (AI), our financial software helps companies make the best possible financial decisions. We specifically designed our software to help companies control and manage their costs, meet their profit goals, and know what to do today, next month, and next year—without needing to understand accounting reports and jargon. The first software to automate financial decision making, our product gathers a company's financial information, analyzes it, and tells the decision maker what to do next to reach maximum profitability.

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Fintech



Mondu

Mondu is a Berlin-based Fintech company in the B2B payments space whose purpose is to simplify the financial lives of SMBs so that they can focus on business. Mondu provides a Buy Now, Pay later for B2B solution. To date the company has raised \$57 million. Mondu has a team of over 100 incredibly talented professionals from diverse backgrounds, with experience from the best companies, in tech and elsewhere. The company was cofounded by serial entrepreneurs Philipp Povel and Malte Huffmann as well as Gil Danziger. Malte and Philipp previously founded and scaled Dafiti into Latin America's largest online fashion and lifestyle platform through its IPO in 2019 via Global Fashion Group (GFG:GR).

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Axehedge Sdn. Bhd.

AxeHedge is a platform that democratizes hedge fund investing solutions for retail investors.

We build a digital investment platform that comprises four key pillars:

- AxeHub (an investor knowledge hub)
- Brokerage services
- Strategies
- Asset Management

We focus on providing consolidated tools (all-in-one), optimising user experience via convenience, education & gamification for investors to achieve optimal results. No one in the market does this. Existing products focus on brokerage or fund management, with investors resorting to multiple sources.

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Billy

Our mission is to make commercial insurance fair, fast and easy for construction and real estate.

We use our software as a wedge into insurance distribution. We sell our software to large contractors who use it to manage hundreds of vendors on their projects. We collect information to shop for insurance with insurance carriers connected to the billy platform, completely automating the process.

In 2022, the majority of businesses still have to visit an insurance agent to purchase or manage their insurance. We are making it easy for the construction and real estate industry by aggregating data in one place, finding gaps in coverage, and cost savings in one place using technology.

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AAZZUR

We embed smart banking products into fintechs, banks and corporates user journeys. We provide infrastructure that allows our customers (primarily corporates and B2C fintechs) to embedded FS much faster and cheaper than using banking channels or connect APIs directly. We have solutions to problems. We heavily reduce the complexity for our customers. Example: providing credit card as a service requires 22 integrations/legal agreements (statement from BaaS providers CEO). Whilst delivering this solution through AAZZUR only require 2 contracts and one integration.

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Fintech



Wyshcast

Wyshcast is a fully aggregated and dynamic view of everything you own, borrow, earn and spend. It allows you to run scenarios to calculate the impact of your decisions on your future net worth. It provides customized learning journeys and financial analyses. - Gamified user experience - Focus on financial literacy - Proprietary projections/scenario modeling algorithms

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Steamchain Corp.

Steamchain offers a cost-effective, easy-to-use alternative to banks for international transactions. Using technology, we have solved the problem of high costs for international currency conversions and the problem of currency fluctuation risk. Our solution dramatically simplifies the payment process and enables a reduction of up to 70 percent in the costs that companies currently pay. We facilitate transactions to more than 200 countries with more than 150 local currencies. Unlike many financial institutions, we impose no fees for client onboarding or monthly subscriptions. Setting up an account takes about 30 minutes, and processing transactions takes three to four minutes.

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upSWOT

upSWOT is a fintech start-up that serves dozens of banks and financial institutions, helping them build loyalty among their small and medium-size-business (SMB) clients. The platform is a white-labeled portal. Using an approach similar to Plaid, business customers connect their data for continuous, API-enabled access to more than 160 business apps. Unlike our competitors, upSWOT offers personal and business credit score monitoring and boosting; our service is free, and there is no need to apply for a loan. It also offers insights-based marketing automation; banks don't spam their clients but send highly personalized offers to the right SMB at the right time.

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BrokerX

A software solution for energy brokers that automates their sales operations.

BrokerX allows brokers & suppliers to increase transaction efficiency, simplify operations, reduce costs, and shorten the sales cycle.

Our software streamlines deal flow, fetches and compares prices instantly from multiple suppliers, and generates professional presentations.

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Fintech

RAISON

Raison app

Raison app offers access to top-tier late venture investment deals from \$1. With just a few clicks, our users can create a diverse venture portfolio with any amount of capital with the biggest private companies like Klarna, Nauralink, Patreon, Rappi, and more. Before we entered the market with our innovative solution, late-stage venture investments were available solely to accredited investors with high capital. Our mission is to democratize the field and make it more accessible. Using blockchain technology, we integrated fractional shares and created the world's first legal structure for secure venture investments for everyone.

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Luther Systems

Luther's mission is to accelerate the advent of the automated enterprise, through Deep Process Automation (DPA). DPA is a new paradigm in automation, focusing on automating the operations of complex processes across siloed and separate participants. Processes with over multiple tasks, separate participants and software systems. DPA expands the reach/scale of automation beyond traditional workflow capabilities, in process complexity and range of operational tasks. DPA vertically integrates a stack of technologies including distributed systems and smart contracts to operate complex enterprise processes.

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Fincommodity

We aim to transform the physical trading of agriculture commodities, currently undigitalized, with an innovative one-stop Platform that can make the overall process 10 times faster, with direct communication, digital negotiation, access to real-time market information and leverage blockchain technology for increased security.

- 1) We cover the entire value-chain
- 2) Massive growing market (e.g., Grains accounts 1.5+bn tons)
- 3) Diversified revenue streams and scalable to different commodities
- 4) Highly profitable business (expected 50%+ EBITDA)
- 5) Monetization of valuable information currently not available

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Troc Circle

Open netting platform that unlocks capital stuck in supply chains

Troc Circle makes business more fair by resolving financial gridlocks and streamlining accounts receivable and payable processes. We have developed an OPEN netting technology that is able to net out around 80% of the business's invoice volume "equal to a business cost of goods sold".

Troc Circle's key differentiator from all other business expense platforms is that Troc Circle prioritizes the netting of invoices above all other financial processes such as processing a payment & bridge financing. Troc Circle saves 80% of AR & AP costs.

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Indie Tech

Indie Tech is quantifying supplier performance risk across the global supply chain. Indie Tech is an enterprise supplier market that harnesses the power of risk models found in capital markets and puts them into the hands of procurement, risk, and the C-suite to measure, monitor, and mitigate risk tied to suppliers in real-time. Think of us as the FICO of supplier performance. There is currently no one in the market using the principles of financial risk to move supplier risk from a largely qualitative to a quantitative framework.

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Buy Now

Buy Now is a Link-based easy payment solution for SMEs for both online and offline, solves unbanked business credit ratings and gives access to finance based on bank verified transaction profiles along with automated courier integration, order tracking, and customer profiling. Our solution is complete platform and industry agnostic and takes only 5mins from registration to receive 1st payment from the customers. Also, it caters an attractive market of \$100B with 10M SMEs where 90% are underbanked. So, 9X chances to grow in the market

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OKY

OKY provides digital access to prepaid payment solutions to immigrants in the US

The platform allows immediate low-value cross-border payments from the marketplace at a fraction of the cost of a traditional money remittance service. The application allows the use of digital payment methods, but also receives cash providing access to the digital economy to unbanked population.

This is a new service into a +\$700 billions a year cross border market opportunity.

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Coinmiles

Coinmiles enables its users to earn Bitcoin rewards as easily as earning loyalty points.

We are the most advanced Bitcoin / crypto reward platform on the market. We enable our users to earn up to 30% back in Bitcoin when they shop online at 1,000+ partners or when they travel at 900K+ hotels worldwide. We ranked 27th most popular financial app on the Canadian App Store in 2021.

Our product is unique on the market:

- We are global (Canada, USA, France and soon Brazil)
- Our partnership with Hotels is unique
- We are the first company to partner with Visa & Mastercard to offer in-store crypto rewards
- Our team is composed of financial professionals

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Fintech



Vadis Technologies

Flair Diligence, your Third Party Management solution to assess your suppliers in a 360 risk view With Flair we aggregate all the information (financial, compliance, ESG,...) and score the supplier in three clicks, allowing our clients to not only understand the information but to track and trace the actions and decisions in a collaborative tool Unique positioning between data providers (on different verticals, ESG, Finance, Compliance) and horizontal SRM (suppliers relation management) solutions Long term contracts and ARR Our data partnerships (Bureau Van Dijk, Ecovadis, CreditSafe, Acuris,...)

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Covercy

Covercy is the first Commercial Real Estate investment management platform with embedded finance.

The Covercy secure platform is an all-in-one software tool that streamlines investment management operations, automates fund distribution and

empowers HNW and family office investors through a high-end investor portal.

We built the first commercial bank for the CRE space that embeds financial services within an investment management administration software tool.

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Courted

The professional network for real estate agents
www.courted.io

Combines MLS data with modern networking tools to power the growth of agents' businesses.

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Beti

Back Office as a Service: Contracts, Budget, Financials, Taxes, HHRR and CFO/CLO Services for SMBs.

Software where SMBs can know their financials, save on taxes, create their contracts and achieve their milestones with our CFO/CLO services for free in our application, with a Premium Service of USD\$20 for bookkeeping services through WhatsApp.

Back Office is a large highly fragmented industry with low NPS; vertically integrated products is a solution to simplify value products. Revenue of a SMB in LATAM is of USD\$926. Their spending decisions and execution comes from the profit, not their costs. They can't afford traditional services.

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Fintech



Finmatics GmbH

Finmatics automates accounting transactions with the help of AI. Finmatics is a B2B SaaS platform for accounting departments that enables ERP and accounting software with accounting transaction automation, collaboration and integration capabilities. - Proven product market fit for accountants - Helping already > 10,000 accountants in their most important tasks. - Predictable growth to double digit million MRR in the next 4 years

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Aden Financial

E-trading platform for Asian OTC assets. Enhanced by big data and AI technology, Aden's proprietary system improves trading efficiency and information transparency for Asian OTC financial assets (e.g. bonds, equity derivatives, funds...), and helps clients (institutional investors and UHNW) make better investment decisions with big data support. Aden is founded by successful series entrepreneurs. The system directly connects with leading assets providers (large banks, security firms etc.) so clients can get one-stop STP services on finding liquidity, best execution and risk management. We are rebuilding the financial infrastructure in Asia.

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RegTech Datahub

RegTech DataHub delivers static master data to financial institutions to help them fulfill their regulatory obligations. We combine in-depth knowledge of EU regulations with advanced algorithms and the latest cloud technology to create the Spotify of regulatory data. Our product collects and structures data from multiple public sources and makes the data available to clients through a cloud solution. The market for financial data has been dominated by large corporations that build huge organizations to make analog data digitally accessible.

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Finmatics GmbH

Finmatics automates accounting transactions with the help of AI. Finmatics is a B2B SaaS platform for accounting departments that enables ERP and accounting software with accounting transaction automation, collaboration and integration capabilities. - Proven product market fit for accountants - Helping already > 10,000 accountants in their most important tasks. - Predictable growth to double digit million MRR in the next 4 years

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Fintech



CryptoSimple

Crypto financial advisor

We're building a web and mobile app that will advise the crypto curious (someone who has never invested in Crypto but has shown interest) on how to invest in crypto assets. Our objective is to bridge the gap between traditional investing and crypto investing.

Investing in cryptocurrency via CryptoSimple eliminates the hassles associated with wallet creation or long hours researching which cryptos to buy. We help you invest by building a portfolio of various types of crypto-based on your financial goals and risk appetite.

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Minteo

A NFT marketplace that replicates traditional commercial models, disabling peer to peer risk.

There are billions of people around the world who do not want to purchase from a peer-to-peer marketplace if it puts their assets at risk. Minteo is the introduction of a trusted third party platform into the NFT ecosystem.

NFTs are the best use case for adoption into web3, by replicating a traditional commercial model, disabling fraud, and enabling scalable, eco-friendly blockchain tech. We pose ourselves as the most adoption friendly nft marketplace solution to date.

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PitchBlackX

A decentralized financial platform that utilizes NFTs smart contracts to streamline crowdfunding. We are using NFTs to lower the barrier of entry into venture investing at all levels (crowd, angel, VC) by tokenizing transactions and securing them on the Ethereum blockchain. Our NFT implementation as a fundraising mechanism is an exciting differentiator from other investment platforms. We have a team that is well equipped to deliver this platform and are an early mover in this execution of NFT usage. The success of this technology is pivotal in the evolution from Web 2.0 to 3.0.

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Joyshare

Joyshare is a social platform for crypto payments. Our mobile app provides fun & frictionless crypto payments targeting gen Z women. Our mission is to disrupt current crypto adoption trends & onboard more women. Crypto enthusiasts want to onboard their friends. The crypto curious find current web3 UX overwhelming. We use P2P payments as an onboarding mechanism for the curious, and social media features for the enthusiasts to support the onboard process & share knowledge with their friends. Transfer, knowledge-sharing and social media activity in-app is rewarded with crypto. Users can spend that crypto on goods & experiences, both physical & digital.

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Fintech



CashQ

Embedded cross-border payment platform for Fintech and non-Fintech. We are creating a new generation of cross-border infrastructure by enabling real-time international payments only with card credentials or phone numbers. Our B2B API service, with Remittance and Compliance-as-a-Service, can be easily embedded into any company, helping them become a remittance company to provide an instant bank-rated global money transfer to their customer base.

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Nesh

Turn expert knowledge into precise, searchable answers. Nesh helps companies preserve knowledge by turning their subject-matter expertise into Subject-Matter Avatars. So that when the experts are busy, go on vacation, move, retire, or resign, team members can still access their expertise by posing questions to the AI Avatar. The most powerful knowledge recall platform ever built, Nesh creates avatars that are like a combination of Elastic, Google, and IBM Watson. While most search and knowledge management tools cover explicit knowledge, Nesh can capture and recall the trifecta of explicit, implicit, and tacit knowledge..

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Vroozzi

Vroozzi is an AI-powered business purchasing and accounts payable invoice automation platform for the modern workforce. Vroozzi digitizes the entire business purchasing and payables process from marketplace, order management, invoice processing, and payments bringing speed, control, visibility, and immediate cost savings to organizations. Vroozzi's intuitive mobile and low-code platform integrates seamlessly with ERP and Financial systems and can scale dynamically from a growth-stage manufacturing company to a large enterprise retail company.

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myPocketCFO

MyPocketCFO

myPocketCFO is an all-in-one finance management platform for modern small businesses. Think of myPocketCFO as the Shopify for Finance management, where bookkeeping, reporting, financing, and fundraising can be all taken care of from one place.

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Fintech



Convex Foundation

Convex is a breakthrough platform for decentralised, frictionless finance and the Internet of Value

Convex provides a protocol for low cost, high throughput, low latency decentralised applications. It supports smart contracts and digital assets far more powerful than traditional blockchain solutions. It is ideally suited for FinTech, consumer, gaming and metaverse applications.

- Low latency (~1sec)
- High throughput (up to a million TPS)
- More powerful smart contracts
- Full stack development solution
- Governance model

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YAS.life

YAS.life uses gamification elements and rewards to encourage our app users to adopt a healthy lifestyle. Based on our white label solution, we are already successfully running various apps for health insurers, life insurers, and corporate health offerings (e.g. BMW, Siemens). Based on our successful product we are now entering the hypergrowth but still almost untapped German market for corporate health insurance. As an MGA we will offer the first digital corporate health insurance rewarding health-conscious behaviour.

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Besurance China (HK)

Business AI to maximise profit and reduce risk at restaurants, enables financing and carbon credits

Project challenge was to create Restaurant Bankruptcy Insurance. Through our actuarial expertise, identified the two main drivers of bankruptcy: hidden profit/loss concentration risks and poor utilisation of data sources. Insights led to an AI for operations management, and credit score for bankers

Our business AI uses available point-of-sales data and inventory system in an optimisation algorithm to maximise profit by determining when to open/close, when to do sales promotion and how much resources to deploy. Enables a loan collateralised on future predicted sales/profit.

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F&K Savings Limited

F&K Savings (changing to Verico Technologies) provides financial services to the offline business owners and non-tech savvy population in Nigeria. We have helped about 35,000 customers to save money and access a platform where they can invest in low risk assets to achieve their financial goals faster. We are changing our company name to Verico Technologies to build a next generation platform that helps Africans meet their everyday financial and business needs. With Verico, individuals can go from building their safety net to securing flexible cash flow buffers (quick loan) to meet more ambitious goals anytime they need it. For business owners, they can register their business and standardize it legally, get a business bank account, manage their finances and grow their business with flexible loan capital or expand their business with our in-person payment hardware and software solutions. We believe our solution would help small and medium business owners, especially offline business owners grow and scale their businesses sustainably at their own pace, without struggling.

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Fintech

⚡ Beyond Equity

Beyond Equity Ltd

Helping companies IPO their revenues. We help high-growth startups raise funds by issuing/selling revenue shares, i.e. the right to own up to 5% of their revenues in perpetuity. Investors buy revenue shares and can sell them back on our platform to other investors or back to the issuing company. Companies get: 1) Quick funding (days instead of months) due to our data-driven decision-making; 2) No equity dilution; 3) No pressure to repay principle and the chance to exit anytime. Investors get: 1) Better risk profile (no exposure to cost); 2) Dividend-like cashflows even when startups are unprofitable; 3) Faster capital appreciation (again no cost exposure)

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Spixii

Spixii provides conversational process automation to remove friction in high-value services. Leveraging insurance expertise, the Spixii platform supports operations and compliance departments of financial services organizations that are looking for transparency. We help organizations grow their engagement with their customers without adding more cost structure to their call centers. We have a track record in delivering innovative processes for the insurance industry as well as a rich library of conversational process templates that can be integrated into core systems. By tweaking existing templates, enterprises that use our services can go to market live very quickly.

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Swan Bitcoin

Swan is dedicated to helping the next billion people understand Bitcoin and what it represents. Swan is the best place to learn, buy, and save Bitcoin, the future of money. Beyond best-in-class educational content, Swan enables users to buy and hold Bitcoin in their personal and business accounts, including retirement, inheritance, payments, lending, business treasury, and financial advisor. Swan has a world-class team of Bitcoiners building unique solutions for the entire lifecycle of a Bitcoiner. Our laser-focused approach combined with a deep understanding of Bitcoiner needs and desires has attracted over 350,000 fans to our community.

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Stonestep AG

Connecting digital channels and insurers should be easy. Both see big opportunity with small policies but the B2B infrastructure they need to work directly is not yet in place. Stonestep's agentless insurance platform provides tech, capital, and data from the cloud to embed insurance efficiently everywhere from New York City to rural Nepal.

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Fintech



Siam Digital Lending

Online consumer lending platform

We are partnered with the largest bank in Europe and Thailand's oldest conglomerate to offer online consumer loans at fair rates in less than 5 minutes.

Cumbersome offline processes from existing banks make average time to obtain a consumer loan in Thailand 2 to 3 weeks. Most people need money fast, so they turn to predatory lending. We built a platform which allows consumers to get a loan in 5 minutes. Alternative credit scoring algorithm.

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Propra

Propra is all-in-one property management SaaS. We help residential rental property managers streamline operations while elevating the tenant and landlord experience. Propra offers a simplified, modern solution with full cycle accounting, maintenance and inspections tracking, and soon lease and payment processing. With Propra, managers can run their businesses from a single browser tab. Since the beginning of Q1 2022, we've seen 4x growth while participating in The Alberta Accelerator by 500 Global and The Alberta Innovates Revenue Accelerator, powered by GrowthX. We recently concluded beta-testing and are focused on onboarding our waitlist of more than 17,500 doors across Canada.

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Partner Insight

Partner Insight is the leading SaaS platform for managing channel partnerships. It automates partner engagement, management and data sharing. McKinsey announced the Ecosystem 2.0 era (partnerships generate 23% revenue in tech), but 2/3rds of partnership teams manage partnerships on Google Docs and spend half their time emailing partners on routine tasks. Our product unlocks the power of partner ecosystems by streamlining partner onboarding, sharing customer data, engaging both teams and accelerating partner-led revenue. Our users scale partnerships 30% faster. We're featured in Forrester and also building a partner discovery layer that tracks networks of similar companies and suggests new partners.

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OneStep Financial

The world's first true DLT Cash venture. (warning: this is not a Stablecoin). We use a multi-issuer defi architecture to enable banks and companies to streamline business processes by addressing the problem that 90% of the cost of a "transaction" lies in the steps before and after company "payments", i.e., we eliminate processing, verification, and exception handling costs. Our initial focus is to replace pre-paid cards and checks with processes that our clients control, saving them 25% to 50%. Unlike stablecoins, which are "tradable instruments", our architecture (supported by Billon, a layer 1 DLT) eliminates 3rd party exchanges so we can issue fiat tokens directly backed by client funds, and achieve 70% to 80% gross margins.

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Fintech



Kistpay Private Limited

Kistpay Pvt. Ltd is the first Shariah compliant BNPL (buy now, pay later) platform based out of Pakistan. Powered by a seasoned team, trusted tech, and innovative business model, we offer affordable financing solutions for customers of all segments. Our mission is to convert 300 million people in the MENAP region from a feature to smartphone and give them unprecedented access to the thriving digital economy.

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Optimity Inc.

Optimity helps insurers, employers, & TPAs in supporting physical, mental & financial wellness

Optimity offer SaaS products, APIs, & mobile apps to B2B clients to help millions of members live better. Our app offers personalized, data-driven content and rewards that engage members to improve their physical / mental / financial wellness, while fostering a community through social connection.

With over 1.2M members and 3X+ audience growth in the last year alone, Optimity offers a compelling product. The 2.8B data collected is used in Optimity's proprietary Health Grade and subscores to power innovation for top insurance carriers, employers & TPAs to support their members and employees.

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INAMO

INAMO offers companies real-time employee and sales engagement metrics through our video-messaging payment platform. INAMO provides real-time results while reinforcing your brand and core message. Reduce New Customer acquisition cost. Reduce sale time to close with the same information. Increase the socialization socialability linking of all your employees. Increase the links to your entire ecosystem, reinforcing every product and strategic decision.

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Creditu

Creditu is a Fintech that originates mortgages and SME loans. Creditu change lives by democratizing access to financing and reinventing customer experience. We serve segments of clients that are underserved by banks, such as low-income families and SMEs. Our underwriting process relies on machine learning techniques to provides a loan quote in less than a minute.

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Fintech



P2D

Enterprise platform to change manual intensive physical asset management processes

We are building enterprise AI company that specializes in harnessing digital transformation to optimize those inefficient and complex manual processes used in management of field equipment in asset intensive industries. Aim is to complement existing ERPs to provide solutions rather than compete.

Key differentiator is that we focus on upstream of data gathering and management while most existing companies focus on the downstream. We'd be one of the first companies to provide solution across sectors to one of the most complex problems faced by heavy asset companies and the industrial sector

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DINARA

Dinara Financial Technology, Inc.

Dinara will provide integrated crypto and fiat commercial banking services. Dinara is on a mission to remove friction for any business to hold or transact in both crypto and fiat by providing a superior customer experience in one integrated account for both crypto and fiat. Crypto commercial banking is a \$50B revenue opportunity. My co-founder and I have over 3 decades of regulated fin services and crypto expertise. Our strategic investment from Silicon Valley Bank, Archetype Fund, Castle island and North Island Ventures provides us with an unparalleled customer acquisition channel.

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PayEd - Education in Payments

Online live Payments Training.

We offer 3 levels of training courses in Payments:

1. Entry level e.g. #101 in Payments
2. Advanced level / In-Focus e.g. Cybersecurity in Payments
3. Executive / board level e.g. Design Thinking in Payments

We are the only firm which is training in payments globally.

We have the widest range of global experts working with us.

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Jobzy

Jobzy is a peer-to-peer service marketplace and financial services platform. We are tapping into Africa's large informal sector by implementing AI & Blockchain Technology in the everyday lives of informal sector workers. We do this by effectively matching the large pool of available labour with demand and we leverage the data from the services to give informal sector workers access to financial services; this gives them an opportunity to grow in a system where they would have otherwise been turned away by every other lending institution.

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Fintech



Unhedged

Unhedged is a super simple app, where sophisticated algorithms do the investing for you. Unhedged was built with the purpose to Create Equal Wealth Opportunities for Everyone. We introduce algorithmic investing, managed crypto funds, and pay-for-performance to retail. Unhedged will scale by adding B2B2C distribution, making our algorithmic investing funds available to global asset managers.

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New Will Tech Holdings Pty Ltd

We enable a user to complete a Will in one session with digital signature and virtual witnessing.

We combine smart video concierge led data capture with simultaneous e-signing and on-demand virtual witnessing. We communicate with heirs and executors optionally and send system prompts to review and update the will regularly.

A digital concierge walks a user through each step, using machine learning to assist those whose first tongue is not English (e.g. Hindi, Mandarin).

The key innovation is the mobilisation and deployment of on-demand cloud witnesses to ensure completion in one session.

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Chariot

Chariot bridges today's fiat economies to the future of Web3, DeFi, Metaverse, and DAO ecosystems. Chariot's P2P payments network is a proprietary, bank-compliant DLT (distributed ledger technology) designed for speed, security, scalability, and instant settlements that will enable users and companies to move money and exchange value at the speed of data. Besides enabling a trusted "ATM" inside any digital wallet, Chariot also represents a movement - by democratizing payments and bringing the value of the network to the users - the only P2P payments network that increases the value to its users over time.

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Zesty.ai

Zesty.ai offers insurers and real estate companies access to precise intelligence about every property in North America. The company uses AI, including computer vision, to build a digital twin for every building in North America, encompassing 200B property insights accounting for all details that could impact a property's value and associated risks, including the potential impact of natural disasters. One of Zesty.ai's products, Z-FIRE, has been adopted by insurers in every Western-US state, is the first AI-based climate risk model to receive insurance regulatory approval, and is the first wildfire risk model approved since the early 1990s.

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Fintech

RAISON

Raison app

Raison app offers access to top-tier late venture investment deals from \$1. With just a few clicks, our users can create a diverse venture portfolio with any amount of capital with the biggest private companies like Klarna, Nauralink, Patreon, Rappi, and more. Before we entered the market with our innovative solution, late-stage venture investments were available solely to accredited investors with high capital. Our mission is to democratize the field and make it more accessible. Using blockchain technology, we integrated fractional shares and created the world's first legal structure for secure venture investments for everyone.

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Oobit Technologies

The fastest and easiest way to pay friends and businesses in crypto. Oobit launched in 2017 with a simple aim: to promote the normalization and adoption of cryptocurrency payments in everyday life by both individuals and businesses. With Oobit, users can receive and send crypto payments worldwide to businesses, friends, and everything in between. Our ecosystem closes the entire cycle of full crypto usage as a main payment method for everyone. Starting from enabling users to transfer crypto to users by phone number only, through the Oobit Visa Card to pay for any consumption, to making businesses crypto compatible.

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Chargezoom

Embedded finance platform-as-a-service for payment processors and banks. We rapidly transform these still massive payment industry incumbents into fintechs with our bolt-on front-end that integrates to their legacy infrastructure. Incumbents can offer frictionless merchant experiences while reducing interchange fees. We have MASSIVE traction. In the 14 months since opening our doors, we have signed 13 of the top 20 payment processors. We are fulfilling these custom orders for Fortune 500 processors and other public financial institutions with a 20 million merchant base.

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BitVision

BitVision is a B2B digital assets accounting software. We streamline financial blockchain operations with an automated recording tool to support worldwide web3 and crypto adoption. We enable pioneer companies in the field with managing their financial back-office operations and unify their crypto financial activities across wallets and exchanges to work with traditional accounting software like Xero.

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Fintech



August Care

Outcomes-Based Financial Solutions(r) for precision medicine affordability and performance assurance. August's OBFS suite contains a therapeutic performance warranty, and outcomes-based annuity (appropriate for one-time cell and gene therapies) solution. OBFS is enabled by partnering with large (re)insurance companies and health data providers. Value-based agreements for therapeutics have only been sporadic and have contained only limited actual risk sharing between pharma and payers. As an intermediary, August enables an unprecedented degree of financial efficiency and lower administrative burden to achieve better alignment on risk.

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Acorn Finance

Acorn Finance is World's 1st Embedded Lending Marketplace. Problem: BNPL models like Affirm fit well for lower \$ purchases (~\$600); But break down for larger purchases (e.g. \$35k roof). Reason: For large purchases, customers like to shop multiple lenders to find best rates and terms because even 1% rate difference could save a lot money. Solution: Acorn is a category-defining model that takes marketplace approach to BNPL. Acorn enables customers to shop several lenders products @ PoS. Acorn started with \$500B/yr spend home-improvement vertical and is expanding into other verticals including eCommerce, legal expenses, etc. with total TAM of \$1.7T.

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Roots Automation

Roots Automation offers SaaS-based Underwriting and Claims Digital Coworkers to the Insurance and Healthcare industries. Our AI-first Digital Coworkers read, think, and intuit like experienced human workers because they have an ever-increasing understanding of the documents, data, systems, and processes that anchor these industries. Our product enables our customers to rapidly transform by bringing together AI, Cloud, and Automation technologies into an integrated platform, delivering payback in weeks.

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Travel



Volvero

Volvero is an app to help vehicle owners share ownership costs with people that need to rent.

Volvero is an app for sharing vehicles that connects owners with people who need one, saving time and money. Through AI and advanced technologies, we improve quality and security with crystal-clear full insurance coverage. Volvero is easier, safer and more reliable than any other app.

Volvero is a game-changer of the market thanks to the technology innovation leaps. Volvero is the first startup that is leveraging advanced technologies matched with a car-sharing service.

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Jetcamp B.V.

Bookingplatform for campings and holiday parks. Multilingual (10 languages) search, compare and booking platform. 23.000 campings and holiday parks. 4.000 bookable by end of 2022. Prime visitor markets: DE, NL, FR, IT, UK. 1000% visitor growth in 2021, 500% visitor growth in 2022. Aggregating multiple inventory sources. Fragmented market with no (thought) worldwide market leader. We have technically and content wise caught up with competitors in roughly 12 months.

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Hotel Manager

A no-code platform that can be used to manage your hotel, from guest experience through to hotel ops

Via our platform, hotels are able to build their own digital experiences with simple user-friendly features. By connecting the guest and hotel user journeys, we are able to provide a seamless experience with minimal handoffs and easy integration via our marketplace.

There are also no solutions out there that allow hotels to connect with local business to boost revenue opportunities via a marketplace. There are also no solutions that combine guest experience with operational staff technology, resulting in a lack of adoption or a disjointed tech offering.

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Yervana

Yervana is an outdoor-adventure tourism marketplace and data analytics platform. Yervana has built a marketplace and proprietary real-time data analytics platform (YervAnalytics) that supports all outdoor-adventure tourism stakeholders. Adventure tourism is an extremely fragmented industry, with more than 70 percent of outdoor adventure operators offline. Our data analytics platform has allowed Yervana to achieve a near-zero customer acquisition cost through paid analytics by destination marketing organizations (DMOs). Destination Canada and Destination BC completed a \$150,000 pilot using our data analytics platform last summer. DMOs spend \$400 billion annually trying to get people to come their country.

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Travel



CaptainBook
CaptainBook.io

B2B travel experiences marketplace connecting tours providers with local resellers across the globe We created an advanced yet super simple booking engine for tours providers giving us access to real time data about their inventory. With this tool, they can sell directly from their own website with no technical knowledge, and receive bookings from our B2B marketplace connecting them with resellers there is no B2B experience travel marketplace, other booking engines focus on online direct booking while we focus on online indirect. Big growing market (105B usd), amazing team who can build and sell. 40% of our pre-seed round already subscribed

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yada.ai

Conversational AI & Automation for short term & Vacation Rentals

Conversational AI platform that automates ~70% of all guest engagements and interactions saving hosts some of the billions of hours a year they spend on messaging and communicating. Integrated with top Property management systems to drive adoption, growth, visibility and ease of use.

Yada is a no-code AI platform that natively integrates with the systems and tools hosts and property managers are already using. Yada's AI leverages millions of conversations a day to better serve guests with relevant and contextual information at scale.

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Slide.travel

Travelers can find authentic experiences from locals and other travelers

Travelers look for ideas and suggestions of what to do when they travel to ensure they make the most of their trip and do not have any FOMO.

Slide is the intersection of TikTok/TripAdvisor and Instagram. We leverage the social aspects of TikTok and Insta with the value TripAdvisor brings.

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EXPLORYST™

Exploryst

Exploryst is the Diversity, Equity & Inclusion (DE&I) travel planning site that provides the extensive details that over a billion consumers with disabilities require to successfully book their next best trip, including accommodations, restaurants, experiences, and more.

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Travel



Viaja Seguro

Viaja Seguro is a travel insurance search engine that will transform the shopping experience in the field of travel insurance. Our goal is to foster the digital culture of travel insurance for everyone around the world, thereby improving people's living conditions. B2C offers travelers a quote, comparator, and issuer of insurance policies in a matter of minutes, without the need to contact a travel adviser. B2B offers a technology in which, through white-label services or APIs, agencies or companies can have their contracts with travel insurers.

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ZEVA Inc.

ZEVA offers freedom of travel by designing and building electric personal air vehicles.

ZEVA will manufacture and sell electric vertical take-off and landing (eVTOL) aircraft for applications such as cargo delivery, emergency services, and defense applications.

Our vehicles are compact, fast, and relatively low cost. This will enable true point to point travel which is the most efficient way to transport goods and personnel. Since they are electric, this lowers the carbon emissions for short to mid-range transportation.

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trippal

trippal is a mobile application that simplifies the booking of local getaways based on users' personality and moods. Unlike existing booking platforms, trippal inspires, recommends and enables Staycations - all in one app.

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Live the World

Live the World helps travelers plan a trip full of authentic experiences - we want to end tedious travel planning, forever. We find the best local and authentic experiences, and share recommendations that are personalized just-for-you. All of this in a fun and easy platform designed for independent travelers that want to see more than just the highlights. We provide 100% independent, trusted information brought by locals that you can't find on any other platform. With this info, our interactive platform and recommendation technology, planning a trip has never been easier.

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Travel



Xeniapp Inc.

Xeni is a Web 3.0 B2B travel tech platform that empowers resellers of travel. Users can instantly launch a self-branded booking engine with mark-up functionality, CRM, and ability to add sales agents. Our core customer already has a captive audience; we serve travel professionals or influencers looking to earn commissions, and organizations offering discounted travel to their communities. Our platform features a blockchain settlement engine called XeniPay. All transaction records are stored on a decentralized ledger, with the ability to pay and settle in crypto or fiat.

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CeliTech®

Celitech Inc.

Celitech helps travel-related companies offer co-branded International cellular data plans using one-click eSIM technology. We work with companies like Expedia, Kayak, and JTB. Our proprietary platform provides programmable eSIMs that can be bundled with any online service or product. Celitech partners offer eSIM as a new ancillary service or loyalty perk, and benefit from new mobile engagement and up-sales. We are currently adding a new partner every couple weeks, and doubling revenues every couple months.

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Caravelo

Subscription and revenue optimization software for airlines

Caravelo is a travel-tech company that helps airlines become more customer-focused and profitable by creating stronger relationships with travelers and shifting away from purely transactional sales.

We are the only company in the world to have successfully integrated subscriptions with the legacy technology used by airlines and have successfully deployed the solution.

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LOOKSTYLER

LookStyler

Global marketplace for fashion tourism curating virtual and in-person travel shopping experiences

We are now launching our own Style Token and we will be building a Fashion Metaverse with our own NFT shops with exclusive design collections.

The shopping experiences are threefold: Travel. Hybrid wit VR and Virtual in the Metaverse.

We bring digitalization, innovation and metaverse to luxury fashion and travel partners. We offer a holistic travel experience, ranging from a physical experience to a virtual one.

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Travel



ZYTLYN Technologies

Predictive Travel Intelligence with ZYTLYN Demand Forecast

We help companies address their most important commercial challenges with ZYTLYN Demand Forecast, a unique product focused on providing predictive travel intelligence to airlines, travel agencies, airports, destinations, hotels, car rentals, retailers, and luxury brands

Our product disrupts the traditional way of forecasting demand, by capturing a wide range of signals, and leveraging our proprietary Machine Learning prediction platform, with materially better results, with a potential of up to 30% revenue uplift for our customers.

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beder

beder adapts travel inspiration, organization & booking to current content consumption habits, through video reels. beder is where Tik-Tok meets Tripadvisor. We are a social travel app that allows users to find out where to travel, decide what to do and book flights, hotels and activities. They can do all this in an attractive, entertaining, and simple way, through short videos uploaded by other users. We are the reaction to the travel industry still selling in an unattractive manner, through texts and images, while younger generations are using visual content and use Tik-Tok or Instagram to plan trips, inefficiently.

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WeatherPromise

Guaranteeing great weather on your vacation or your money back

Embedded parametric weather guarantees designed to protect the leisure experience, enhance revenue opportunities for our commercial partners and generate delight for an attractive base of customers.

2mm weather data points are incorporated daily into underwriting and pricing engine, in order to deliver customized guarantees based on parameters that matter for the specific travel experience. Our payout engine proactively contacts travelers when a claim is triggered, in real time.

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Citycatt

Plan authentic trips with help from local and travel influencers

In our trip planning platform, travelers collaborate directly with micro-influencers in their destination to create personalized itineraries full of authentic experiences, representative of local culture, and based on the traveler's expectations, tastes, and needs.

AirBnB made it scalable to find authentic places to stay. We're making it accessible for people to experience authenticity throughout the whole trip by connecting them with a curated community of local influencers who know all about the best and most unique places to go in destinations.

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Travel



Smily (formerly BookingSync)

Smily is to Airbnb, what Shopify is to Amazon Smily offers a single interface to advertise vacation rentals to over a 1000 marketplaces, including Airbnb, Booking.com and Expedia. We also help with guests communication, collect and secure payments, and increase profitability by an average of 35%. In September 2021, Smily (formerly BookingSync), has been nominated by Airbnb, Booking.com and Expedia, the world-leading connectivity platform from the entire hospitality industry. Our founder and CEO, Sebastien Grosjean, is also the Chairman of the Connectivity Advisory Board for Homes and Apartments at Booking.com

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Swoop

Swoop was founded to deliver a better commute for people, businesses and cities every day

Swoop is a smart demand-responsive shared-mobility platform built for emerging countries to deliver affordable, comfortable, convenient, reliable and safe commutes daily by connecting fleet owners to underserved travel demand using medium capacity vehicles.

Swoop is a smart demand-responsive shared-mobility platform with dynamic optimised routes and virtual stops and with a social and community based approach.

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123compare.me

123Compare.me software is a set of functionalities and content that persuades travellers to book directly in the hotel website. 123Compare.me is a Software as a Service solution and provides hotels with more direct booking of guests. We display front-end content in the hotel's own website, personalised to each traveller's specific needs. All information and content is displayed in real time. Our product is fast on crawling and scraping, has a very low weight, and provides detailed analytics on our impact on bookings.

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BODDY

BODDY is a travel-tech company that connects wellbeing experiences to billions of health-conscious people worldwide, seamless and in real-time. We provide an easy way for business and leisure travellers to digitally search, find, book and pay for their desired physical or mental activity in any given destination. By doing so, we help wellbeing operators become visible to a worldwide audience and distribute their products on untapped and highly scalable distribution channels. BODDY is the only player distributing wellbeing experiences fully dedicated to the travel industry.

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Travel



Tashi

At Tashi, we're powering the next generation of travel marketplaces with a no-code SaaS platform. We're like Shopify for travel marketplaces. Tashi takes care of the three pillars you need to solve as a marketplace. That is sourcing suppliers, getting customers and connecting them. You can plug products from over 80 000 vendors, use our multiple sales channels and keep both sides of your marketplace happy with a Communication hub and smart tools like automatic payouts. As we power more marketplaces, we'll be getting a front row seat to the latest traveller trends, and we'll share these insights with customers.

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Laya Technologies GmbH

Laya enables hotel brands to sell vacation packages on their website and under their brand

- Full white-label solution, 100% in hotel brand's look & feel
- Easy integration with 7 lines of Javascript code
- No regulatory exposure, all packages operated by Laya
- Zero cost and IT effort for hotels
- Laya is the first SaaS solution in the space of white-label travel packages
- Innovative SaaS packaging platform can be turned into marketplace bringing together travel brands
- Transaction fees grow with volume due to increasing purchasing power
- Packages are the last online growth segment

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CMON Flights

We match travellers budget with unsold aircraft seats privately, like a dating app.

We sell airline tickets, as many others do. What we do differently is that we enable a two-way relationship between travellers and airlines. This way we can increase the demand for travel, thanks to our matching engine, which allows travellers to find and secure low fares for specific destinations.

We already have some airlines interested in our service and we have tackled all the issues they had in the past with similar products.

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Tour Amigo

Tour Amigo's software as a system is an operational, reservation, and fintech system for the travel industry. It includes an itinerary builder, tour modeling, commercial and currency overlay, customer relationship management, global contracting, supplier payments, and management for tours and cruises. It's a global marketplace with a distribution network of more than 40 online and offline travel agencies that use Tour Amigo's plug-and-play booking journey. Tour Amigo is the first to market and the first to digitalize itinerary tours and cruise—with no direct competitors.

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Travel



ARTEA

Train, bus and flights: See what's best and book in seconds.

In the past, people booked first the flights and then the hotel.

Today more and more people book the accommodation on Airbnb and then look for the best way to go.

This is what Kombo does.

Kombo sells 2000 tickets/day and has 60M followers.

Kombo sells the best ticket to go by train, plane or bus to any place:

- For all budgets
- For all countries
- Even when there is no station/airport close to the arrival

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Upstay

With a customer base of more than 1,200 hoteliers around the world, UpStay represents hospitality's ultimate combination of the latest in upselling technologies proven to result in up to a 20% conversation rate for room and ancillary service upgrades. Founded by industry-leading technology experts, UpStay brings together decades of combined knowledge and experience in order to provide hoteliers with seamless access to rich data sets that maximize the success of upselling efforts. UpStay is the technology provider of choice for hoteliers seeking to enhance brand value and deliver the best possible experience to each and every guest. e than 1,200 hoteliers around the world, UpStay represents hospitality's ultimate combination of the latest in upselling technologies proven to result in up to a 20 percent conversation rate for room and ancillary service upgrades. Founded by industry-leading technology experts and travel enthusiasts, UpStay brings together decades of combined knowledge and experience in order to provide hoteliers with seamless access to rich data sets that maximize the success of upselling efforts.¹

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Volantio

Volantio focuses on helping fixed-capacity businesses in the travel and entertainment industry improve revenue optimization, operational disruptions, and shopping conversion. Volantio's fully-automated, AI platform, Greenleaf, allows businesses to secure more prime capacity, improve guest satisfaction through self-service tools, and convert more shoppers than traditional digital marketing campaigns.

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Tripkicks

Tripkicks is an add-on to business travel programs that provides companies with the tools to influence traveler behavior and empower travelers with the knowledge they need for a successful trip. We work with travel managers and companies throughout the world to help them better support their travelers, make progress on corporate initiatives, and achieve their program goals. Tripkicks is experiencing huge momentum with the return of travel, and recently launched with some of the largest companies in the world. We partner with and integrate into SAP Concur, and many leading corporate travel agencies.

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1. Empowering today's hoteliers with opportunities to effectively upsell at every guest touchpoint, UpStay is the technology provider of choice for hoteliers seeking to enhance brand value and deliver the best possible experience to each and every guest. UpStay is compatible with the most commonly-used PMS/CRS systems, ensuring effortless upselling automation that maintains accurate hotel inventories in real-time and that eliminates the risk of an upselling opportunity being missed.

Travel



VAMOS

VAMOS offers user the ability to buy intercity bus tickets with WhatsApp to solve the lack of information on schedules and routes, and the loss of time and money in the bus terminal because of the anguish of not having the ticket for their trip. Passengers have to deal with ticket offices' poor service and bus drivers' lack of road safety protocols. Selling tickets through personalized assistance with WhatsApp has grown because passengers are not yet ready to do the self-service approach. We have served 40,000 users and sold 11,000 tickets. VAMOS is growing at 30 percent month over month.

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Wynwood House

A network of +450 modern, equipped apartments in Peru, Colombia and Mexico for short term rentals.

Wynwood House is disrupting traditional hospitality with the mission to give travelers from around the world a new way to experience Latin America. Our apartments and villas are scattered around the best neighborhoods of each city. We call it: Home Experience, Hotel Quality.

We have a tech-driven approach in which 95% of our guests do not interact in-person with a member of our team, but are constantly connected through our 24/7 mobile app. We currently have a +\$8.5M ARR, an occupancy rate of +85% and a healthy +10% EBITDA margin despite growing +500% in the past year.

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HearHere

Autio

Autio is an audio entertainment app for travelers that shares stories about the people, places, and history. We produce original IP in the form of 2-5 minute audio stories that play automatically based on your GPS location. We have an extensive content library of 9K+ audio stories across the US from professional narrators and storytellers, like our Co-Founder, Kevin Costner. We also have partnerships and investments from key travel companies like AAA, Camping World, Autocamp & others.

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Pack Less. Do More.

NxTSTOP

NxTSTOP helps travelers Pack Less and Do More while commuting to work, exploring the world, and everywhere in between. Our proprietary Travleisure designs combine sustainable materials with superior performance, comfort, and style to create the world's most versatile travel clothing. We're an e-commerce native brand that has been featured in Conde Nast, Travel + Leisure, GQ, etc., and we supply companies like Delta Airlines, Virgin Atlantic, Avis, and many others. We are IP-driven, owning 8 trademarks including the iconic plane logo and Travleisure.

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Travel



RoomPriceGenie AG

Automated room pricing solution for independent hotels
Using different data points to calculate the perfect room prices for any day up to 18 months in the future. Set on auto upload (95% of client base) the solution runs the pricing algorithm several times daily and updates all prices on all channels almost instantly. Increases revenue by on average 20%

We offer the perfect solution for a market of 1.5m independent hotels globally. We are the most easy to use and complete room pricing solution on the market.

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pace revenue

Pace Revenue

Commercial optimisation platform for the travel industry that delivers 10% revenue growth. Pace is all about real-time automated decision intelligence and industry leading BI, delivered through an intuitive cloud platform. In practice, Pace sits between your property management system (PMS) and the distribution landscape to help you realise your full commercial potential. We're the only revenue platform on the market that's easy-to-use for any revenue manager, includes truly native business intelligence and is built on top of an industry-leading pricing decision engine.

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Hostaway

Hostaway

Hostaway offers scalable solutions to support fast-growing vacation rental property managers

Hostaway is the market leader in scalable solutions for marketing, sales, management, reporting, and communication for vacation rental property managers. It offers channel integrations with Vrbo, Booking.com and Airbnb and more, with the largest marketplace of software partners in the industry.

According to the major online travel agencies (Airbnb, Booking.com, Vrbo), our growth is outpacing the competition by miles (Hostaway grew by over 300% last year as the vacation rental market also boomed) and our net retention rate is phenomenal due to an extremely strong product-market fit.

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Pinktada

Modeled as a StubHub for hotels, we are a primary and secondary marketplace for hotel rooms, architected on tokenization. Pinktada combines inventory directly from hotels with tokenized secondary resale inventory to create an open marketplace for room-nights. We incorporate a superior UX allowing people to teleport from room to room. The hotel distribution market is dominated by duopolists (Booking/Expedia) and has not seen significant innovation since creation of OTAs 20 years ago. We are a disruptor, leveraging the utilitarian traits of NFTS to convert each distinct hotel/room-type/date combination into a tokenized asset, allowing for open trade.

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Travel



Aerolytix

We help aviation improve real time decision-making accuracy, cost management and client conversion

Phase 1: general aviation charter operators seeking to digitalize and automate their price quoting process with significantly improved accuracy

Phase 2: small and mid size commercial carriers seeking to improve disruption management

USP:

Data accuracy

Real time quoting capabilities

Automated quoting process

Market disruptor due to real time component of cost analysis

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Wheel the World Inc

Wheeltheworld.com is an online marketplace for travelers with disabilities and seniors to travel the world—an accessible Booking.com. By digitizing the accessibility information in detail, and through an AI recommendation system, Wheel the World (WTW) allows its users to book hotels and tours that match their accessibility needs. Our differentiators are data and the user experience. We are collecting the data points that define the accessibility needs of each user with disabilities and we are collecting the data points of accessibility of tourism services (that nobody else has) through our accessibility mapping system.

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Wandora

The average small tourism business loses around \$300,000 a year in commissions to third party marketplaces. Wandora is helping these businesses improve conversion through their own channels, reducing the reliance on third-party bookings. Our powerful booking, payment and engagement platform lets owners quickly and effortlessly create high-converting booking flows, sell complementary services from nearby partners and improve conversion through cohort-wide customer insights. Our ambitious roadmap, human-centred approach and vast sector experience give us a great advantage as we work towards becoming the Shopify for tourism and similar service-based verticals.

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Cybersecurity



FiberSense

We can sensorise the entire urban environment to dramatically improve underground utilities resilience and save them money - whilst cutting carbon emissions. FiberSense enables existing fiberoptic cables to also act as a massive arrays of vibration sensors. FiberSense provides sensing-as-a-service, economically at massive scale. Defend vital underground utility assets and improve operations (ie; detect leaks) across entire utility networks at an economic value that works at city scales. A single FiberSense unit can protect upto 120km of assets and is equivalent to deploying up to 30,000 virtual vibration sensors in field, but without the headaches or capital costs.

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NUTS Technologies Inc.

Zero Trust Data containers that simplify data protection and sharing anywhere

We offer standalone, all-in-one data management platforms for the Enterprise, SMB, and retail markets. APIs are offered for Enterprise integration with existing data management systems. Our mission is to simplify your workflow and your security by making your data Simply Private.

We offer technology and data management product(s) where the hybrid cloud storage market and the cybersecurity market intersect when it comes to data protection, privacy, storage, and management. Microsoft sees a total market opportunity for public cloud to be closer to a \$4T TAM.

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Sedicii

Sedicii enables confidential data collaborations between organisations without any data being shared. It is a collaborative data processing engine that uses advanced cryptography to enable financial institutions securely share insights they have, about clients or transactions, without disclosing any underlying data or information in order to identify potentially suspicious transactions or clients. We have developed new technology that enables rapid computation of data held by multiple parties at up to 1 billion times faster than the previous state of the art. This makes previously unfeasible computations feasible. McKinsey estimates this market could generate trillions of dollars in new value.

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Active Cypher Inc.

Active Cypher is a Data Loss Prevention solution specializing in protecting & securing data.

Active Cypher provides complete access control, end-to-end encryption with less complexity and less cost for businesses that run on Microsoft technology. We make it possible for organizations to proactively secure their data from hacking, ransomware, and accidental disclosure at the business level.

. Unlike other DLP solutions, we do this using high-level policy frameworks rather than complicated service rules or time-consuming classification. As a result, employees are free to carry out their work efficiently rather than jumping through hoops to prevent the loss or exposure of sensitive data.

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Cybersecurity



Gray Wolf Analytics

Crypto forensic workflows are increasingly secretive, overly siloed and difficult to scale. Gray Wolf - a digital asset analytics startup - is developing the tooling to change that. Gray Wolf's platform accelerates the aggregation, refinement and dissemination of risk indicators across crypto, DeFi and the Metaverse. It is the first solution to support decentralized scam and fraud investigations through transparent, high-context analytics. The startup is disrupting the crypto AML industry by delivering peer-to-peer, global intelligence through risk mitigation solutions that embrace cryptocurrency values: no gatekeeping, rent seeking, or centralization of control.

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blindnet, inc.

Blindnet enables companies to implement data minimization and securely collect confidential data.

Blindnet's core product, Privateform, enables companies to secure and automate their data collection process. It features end-to-end encryption and fulfillment of Data Subject Rights, which are mandated by GDPR and CCPA. Privateform helps companies build trust with their customers.

Beyond the initial product (Privateform), Blindnet is building a privacy tech stack to help companies comply with regulatory mandates. Our services are accessible via APIs and use-case agnostic. The infrastructure services are transactional and priced on usage.

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TrojAI Inc.

The Leading Robustness & Security Platform for AI/ML Teams. We protect AI systems from adversarial data poisoning and model evasion attacks that malicious actors can use to influence model behaviors. We are one of the original AI/ML protection companies and have expertise protecting computer vision, natural language processing and structured tabular models.

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John Gallagher

The explosion of 5G and IoT creates a large and unsecured attack surface. The Viakoo Action Platform solves securing 10,000s of IoT devices affordably. Delivered as a SaaS offering, the Platform has modules that ensure vulnerabilities are remediated with firmware updates, certificates deployed to enable zero trust, passwords managed, and all devices are in compliance. IT security solutions are agent-based and do not work for IoT; Viakoo has developed and patented agentless methods to reach IoT devices, perform security operations, and ensure they are working properly. We uniquely support tightly coupled IoT systems where all parts must work together.

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Cybersecurity



Araali Networks

Araali is a threat management solution for cloud-native environments that detect and block threats.

Araali auto-discovers IAM-like least privilege policies that shield vulnerable apps, add a passwordless second factor for controlling access to DBs and SaaS APIs, and prevent data breaches. eBPF-based, no sidecars; with Araali, customers bring their own self-configuring controls to the cloud.

Unlike other products, Araali not only prioritizes your cyber risk but also allows you to remediate those risks surgically. It deploys with a single command, uses high-performance eBPF-based enforcers, and builds rich graphs centered around runtime workload identity to reduce false positives.

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Wabbi

We enable enterprises to deliver secure code continuously. Wabbi's Continuous Security software platform automates and integrates security processes in existing development workflows to empower development teams to own AppSec, while security gets accountability. Wabbi is the only true platform that bridges the gap between security and development. Other solutions approach the issue from one side or the other, and some even require methodology or tool lock-in, whereas Wabbi is methodology- and tool-agnostic.

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TalonX, Inc

Cloud security teams are overwhelmed due to the increasing complexity of the public cloud and plethora of noisy detection, a problem made worse by a shortage of talent. Using a proprietary technology to analyze 1000+ contextual risk factors, TalonX has developed an innovative solution to automate contextual enrichment, risk analysis, and remediation planning - enabling enterprises to derive greater value from their existing tech stack and secure their public cloud with less manual work and fewer analysts

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Stash Global Inc.

Transformative, Proactive, Zero-Trust, Quantum-Resistant Data Protection and Resilience Solution. Until now, there has not been an effective way to close the defense security gap. By adding protection of the new perimeter, the data itself, to every security posture, data compromise becomes the exception rather than the rule. When STASH is deployed, it works in the background agnostically, autonomously, with no user dependencies or workflow changes to protect data in the entire lifecycle: creation>active use at endpoints>in transit>when sharing>at rest, worldwide. It even prevents data corruption and ransom extortion from Ransomware. Snap it on and get back to work. When data is protected datacentrically by STASH in this way, organizations recapture time and resources to spend on making protected valuable data more profitable, instead of worrying about data breach & compromise. The Breach Stops Here.

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Cybersecurity



BluBracket

BluBracket code security enables developers to effectively identify and remediate risks within their software supply chain starting with code in repositories, infrastructure and cloud environments. With BluBracket organizations can minimize the impact from software supply chain risks at the very start of the development cycle. With BluBracket, companies can find, track, and fix security vulnerabilities in their code seamlessly, without interrupting development, allowing organizations to ship healthy code on time, while also quickly fixing code vulnerabilities before these vulnerabilities become problems.

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Secberus

Secberus is a business-first, centrally managed cloud governance-as-code platform. Secberus is agentless and integrates via read-only API access. Pre-configured integrations for AWS, GCP, AZURE and GitHub are supported. And power-users can configure integrations with any additional IaaS/PaaS (IaC and CaC) data-providers. Secberus eliminates the pain of alert fatigue and false positives by leveraging policy-as-code to provide a single source of truth regardless of whether your organization is federated or centralized.

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Trillbit Inc

Trillbit makes it easy to authenticate transactions on IoT devices using its “data over sound” tech. Trillbit technology converts any speaker into a data transmitter and any microphone into a data receiver. With this technology, devices can exchange secure data for authenticating any transaction or user using inaudible sound waves. It opens up a multibillion-dollar market. We don’t require any new hardware and can be integrated into any existing device with a microphone and speaker. Voice transactions are growing 95 percent CAGR; there will be more than 2 billion voice-controlled devices sold in 2022. Trillbit tech is phishing and deepfake resistant authentication.

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KeyCaliber

Cyber risk prioritization platform that leverages machine learning to provide an automated, real-time view of which cyber assets have the highest business impact. This empowers cybersecurity and infrastructure programs with the business context needed to effectively manage cyber risk, prioritize team efforts, optimize resources, and ensure operational resilience.

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Cybersecurity



Privacy Optimization

Data Breach Management made easy

Data Breach Management Tool (DBMT) is a software dedicated to help organizations analyse personal data incidents, assess their risks and timely report personal data breaches to the appropriate data protection authorities.

The only automated risk assessment in the market for personal data breaches.

Our CEO pedigree and extensive experience in the GDPR area when advising corporate clients with a focus on personal data breaches are unmatched compared to most of our competitors in the market.

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SecOps Solution

SecOps Solution is a full-stack security assessment platform. The platform is able to identify security risks and misconfigurations in infrastructure (network devices, servers, containers, etc.) and applications (mobile app and web app). It identifies the top 1 percent of security risks that could have the maximum impact on the organization. These security vulnerabilities end up having 80 percent of the financial impact on businesses. Our platform completes the circle of vulnerability management: identification, prioritization, and remediation.

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Confidently.com, Inc.

Personal data privacy subscription service for consumers & enterprises. Confidently helps you take back control of your data across the internet. We show you which companies have your data, remove your data from companies that shouldn't have it, and keep you clean month after month. That means less spam, fewer data breaches, and reduced phishing/identity theft. Our service will soon secure your data across thousands of companies. In addition, our enterprise offering empowers CISOs and HR executives to deploy Confidently to every employee -- reducing a company's attack surface & providing powerful threat intelligence they've never had before.

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Logistics



Enroute AI

EnrouteAI is a AI-driven transportation SaaS solution for first, middle, and last mile logistics. Applying AI to solve supply chain logistics problems for B2B & B2C companies. We ensure products get delivered on time, every time. Applying AI and machine learning to a vast amount of geographical and supply chain data sources to develop optimized routes. Our SaaS solution typically has a 90-120 day payback period.

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Benchmark Labs

Benchmark Labs provides hyper local ML weather forecasting. Benchmark Labs offers a novel approach that provides weather forecasts to a specific point. We are a B2B SaaS company that integrates with leading IoT hardware manufacturers to optimize water irrigation, labor scheduling, and protect against extreme weather events such as frost and heat spikes. National Weather Services and incumbent weather companies all over the world traditionally offer gridded weather forecasts, segmenting the globe into boxes like a Rubik's cube. Everyone inside of each box receives exactly the same forecast, regardless of microclimates, which leads to significant financial losses across many sectors.

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ODWEN Inc

ODWEN is Airbnb for small warehouses. ODWEN enables India's 60 million small and medium-size enterprises (SMEs) to find warehouses in minutes at prices below current market prices and transport their inventory in and out with just a few clicks. With more than 1,400 warehouses across 160 locations, we are the largest integrated warehouse network in India. We are perhaps the first company to attempt creating technology for organizing the massively fragmented warehouse industry. This is a \$50 billion opportunity. We have achieved product market fit and are on the growth curve.

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Charter

Charter is building a full-stack satellite logistics manager to make launching satellites easier. Charter's platform uses design-focused UI/UX to streamline groundside mission operations and logistics so satellite operators can reduce lead times from 36 months to 6, and minimize upfront technical debt, CapEx, and long-run OpEx. We're providing the only specialised and integrated end-to-end solution for satellite logistics, and we are the only ones unifying the fragmented but massive and rapidly growing satellite services market.

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Logistics



Curbhub

Founded by a team of Uber and Wayfair alums, Curbhub is a delivery service and SaaS solution provider that enables brands and retailers to extend their same-day delivery radius to upto 100 miles, cut last mile delivery costs by over 20%, and shave over 40% of their last mile transportation emissions. Curbhub's proprietary routing and scheduling technology leverages a network of local delivery service providers, and integrations with crowdsourced delivery platforms, and autonomous delivery fleets to dispatch the right courier for each segment of the delivery route. This collaborative transportation model generates a level of transportation efficiency not achievable with the existing last mile delivery alternatives.

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Manna Drone Delivery

Manna is a drone-delivery-as-a-service business whose mission is to improve the world by making lightning-fast suburban deliveries affordable, green, and safe. Drone delivery can replace road-based delivery in the last mile. We can operate a delivery within a three-mile radius that costs less than €1 at scale and takes three minutes for outbound journeys. This is cheaper, faster, more private, quieter, and greener than alternative road-based systems.

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Arka Bizapps

Inventory and cost management

Arka inventory is a costing & inventory management solution built on cloud. It helps you better understand product costs, get better visibility & control over inventories, efficiently manage production and to take right purchase & pricing decision

Arka is at the right stage to get funded with very clear market and many known variables. There are very less unknowns and early stage investors can easily understand our business model and get excited to invest.

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Spark EV Technology

Spark EV Technology develops and supplies personalised range prediction software for zero-emissions vehicles (ZEV) of all sizes. Working with OEM, tier-one, and mobility providers, Spark gives drivers the trust and confidence to use ZEVs to their full potential, alleviating range and charge-point anxiety and enhancing fleet utilization. Our patented AI prediction system has outperformed every OEM in testing in some cases by an order of magnitude. Spark provides the data for the user interfaces as a reliable range number, journey prediction, or map overlay that can be deployed as part of the vehicle instrument cluster or as a mobile application.

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Logistics



Via.Delivery

Via.Delivery is a Buy Online Pickup Anywhere #BOPA service for online D2C brands. Operating the 22,000+ pickup locations network in the US, we offer e-commerce merchants BOPA technology and commercial shipping rates that are oftentimes 40% less compared to traditional home shipping.

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Diamond Digital AG

The MatterSphere Network equips investors for Commodity Trade Financing (CTF) | Investors want: 5-20% p.a., uncorrelated, short duration | Investors fear: complexity, risks | MatterSphere Network: Streamlines complexity (end2end) & minimizes risks: Industry custodians for collateral&legal title; Enterprise Blockchain (data real-time, immutable), Digital ID (KYC, Sanction, PEP) | MatterSphere creates a new category: Collaborative & decentralized CTF, driven by Blockchain and DID, and enabled by network partners from the industry (logistics, inspection, insurance). We re-think CTF from the ground up, enabling Alternative Capital to fill the \$ 350 billion CTF gap (TAM>\$30bn)

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GOLDEN ERA

Golden Era Logistics is a last-mile logistics delivery service that connects transporters with clients. We are planning to build tech based on logistics and delivery e-commerce ideas to fill gaps in our region by offering services for customers and end-to-end solutions for businesses with online operations and B2B2C models. The gap that we are filling is one that large corporations such as DHL do not address: the domestic market. No other competitor addresses the domestic market except Golden Era. Besides, there is no stiff competition in the domestic market.

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ParkStash Inc.

Dubbed as "Airbnb of parking", ParkStash is a one-stop-shop for parking management. Property owners like churches, local businesses, and homeowners can rent out their unused parking spots and start earning. Drivers can book guaranteed spots in advance or on-the-go. Enterprises can sell e-permits, do autonomous enforcement. see real time occupancy analytics on a simple dashboard.

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Logistics



Pollen Returns

Pollen is a B2B platform optimizing returns for the future retail and today's demanding inventory challenges. With one single point of integration, Pollen offers the first "door-to-warehouse" returns solution at no additional cost to the retailer, with nationwide coverage and immediate benefits like:

- Improved inventory turns up to 30%
- Reduced packing waste by 90%
- Free up to 40% of capital

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Aerialoop

Aerialoop is the fastest-growing drone delivery airline, focused on middle mile logistics.

With multiple aerial routes, we provide immediate access between city centers and suburbs. Multiple businesses use our service as we can bridge goods from the city to the suburbs. In a few minutes, an order that would have taken hours to arrive flies safely at a fraction of time and cost.

We have vertically integrated last-mile logistics with low-cost drone delivery. We achieved a low operating cost of 0.04 USD/package/km. We develop core technologies for safe aerial operations based on real commercial operations (300/week). We have approved permits to fly beyond visual line of sight.

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Nextuple Inc

OMNI Retailers can enable faster shipping in fewer packages at lower costs with the Nextuple platform. Connect all stores in a given market to pool inventory (Vs. building a metro fulfillment centers) Making any product available anywhere in a metro market Ship more products from stores in fewer packages, reducing shipping complexity, costs, and improving sustainability Our software platform allows retailers to pool inventory across a cluster of stores thereby expanding online assortment availability, faster shipping in fewer packages helping drive more revenue at lower costs. It is a unique offering that reduces operational complexity dramatically.

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ALBORA

Albora provides reliable and secure real-time high-accuracy geolocation data for mass-market applications, allowing better tracking and data analysis by enhancing GNSS devices with our cloud/edge platform, and avoiding the need to retrofit your assets or vehicles. First software-based HW-agnostic high-accuracy and reliable geolocation solution for Logistics, Mobility, IoT and Industry 4.0

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Logistics



Onfleet

Last mile delivery management software

Onfleet's mission is to power the future of commerce by enabling businesses of all sizes to deliver goods efficiently and delightfully. We power millions of deliveries every week for thousands of businesses around the world including Kroger, Sweetgreen, Total Wine & More, and Alto Pharmacy.

Our software connects operations managers and dispatchers, drivers and end customers seamlessly with powerful dashboards and APIs, AI-based route optimization and accurate ETAs, and an intuitive driver app to ensure streamlined communications that enable businesses to scale their operations.

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Cargo Chief

There are 28,000+ freight brokers that buy \$200B+ in services from 960,000+ trucking carriers. Nearly all of these entities seek data and tools to remain competitive. Cargo Chief knows better than anyone else which carriers go between what cities on what days. We combine this capacity data with a more precise costing engine that our nearly 1,000 users say is more accurate than alternatives and pervasive Transportation Management System integrations to provide highly targeted digital freight matching that our customers say is 3X more effective than other DFM approaches. The founders have started many firms and enjoyed \$10Ms in exits.

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Minnow Technologies, Inc.

We're building a network of fast delivery hubs to make food delivery as efficient as package delivery. Our delivery hubs make food delivery to high-density locations like office buildings, apartment complexes, hospitals, and universities more efficient for delivery companies and more convenient for consumers by ensuring that the dropoff and pickup experience is consistent and reliable. Our IoT-enabled hubs can reduce the cost of delivering food up to 90% by enabling order consolidation and asynchronous delivery/pickup. Our growing network of hubs has handled tens of thousands of deliveries from every major delivery provider.

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Hopstack, Inc.

Hopstack is an end-to-end warehouse operating system to automate and optimize management, execution, and control. Hopstack empowers warehouses and fulfillment centers to take full control of all their activities and gain granular visibility into every step performed in the fulfillment life cycle. The platform provides advanced algorithms to optimize and execute all inbound and outbound operations. Hopstack's core differentiating factors involve real-time multichannel order consolidation, inventory and resource allocation, a powerful no-code rule engine, and life cycle optimization that address the biggest pain points in the growing third-party logistics (3PL) and e-commerce segments.

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Logistics



LogChain

Freeing logistics data from corporate silos, using blockchain technology we have developed a platform that allows all stakeholders in a supply chain to see and interact with critical operational data whether they know each other or not, building trust. We are from the industry so we know the customer's pain, no buzz words, solutions-focused and our respected domain knowledge creates a natural competitive moat.

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QDelivery

QDelivery is a smart, last-mile-delivery SaaS platform. This platform, which will form the basis of delivery operations centers, is designed to coordinate deliveries with couriers, manage locations and teams, dispatch tasks, optimize routes, collect delivery proofs, and manage scheduled and reverse deliveries. QDelivery conducts order consolidation before delivery, order-to-delivery automation and route optimization, and post-delivery operations management. QDelivery uses robust, modern technology to perfect the end-user experience.

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Schrankerl GmbH

Schrankerl is the smallest and most innovative office canteen. Through a smart fridge we offer 24/7 the best meals to busy people directly at their office. Thanks to IoT and Data Analytics, customers do not have to pre-order, as we predict what their need for food is. Thanks to short supply chain and pooled logistics, we also help companies being more sustainable. Schrankerl is unique, combining the most modern IoT & Data Analytics with a sustainable and healthy concept. After one year of operations, we are present at 50 locations in Vienna and reach 4 000 returning users. Our economics as strong as each fridge is a profitable business model.

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Alpas

Alpas develops software for procurement departments to find new suppliers 10x faster. Alpas targets mid to large-cap manufacturing companies that buy mechanical or electrical parts. We set out to empower category managers with a data-driven co-pilot that identifies suppliers 10x faster and runs end-to-end automated tenders. Procurement is an essential billion-dollar corporate function that is often poorly digitalized. Moreover, global supply chain disruptions due to pandemics or wars result in billions of dollars in losses and increase pressure to digitalize. We standardize and automate sourcing as a data-driven co-pilot.

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Logistics



DeepVu

Autonomous supply chain planning solutions to optimize efficiencies, resilience and sustainability. DeepVu's AI / (Reinforcement Learning) decision models are trained on top of digital twins that simulate shocked environments such as COVID delays, demand spikes, port congestions, and supply/labor shortages. It then recommends decisions based on multiple scenarios along with their impact on KPIs. Our models are further enriched by the world context represent by external signals from our supply chain knowledge graph. These include macro and micro-economic signals (CPI, PPI, Interest Rates,) commodities, tariffs, shipping rates, as well as satellite images. Uniquely differentiated "Decision Intelligence" + Knowledge Graph product that's well timed with case studies at leading F250 manufacturers.

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BuyHive

We offer a global network of freelance sourcing experts who help buyers source specific products by identifying the right suppliers for buyers' needs. BuyHive provides sourcing as a service (manufacturing, quality assurance, and quality control) outsourced to us for a fee on a project basis. We host experienced experts in trade finance and logistics. Our HR platform for sourcing professionals is also an upskilling platform. We have created a solution that helps buyers source from suppliers that meet their specific quality, price, quantity, and packaging needs—and more. This totally disrupts traditional listing platforms.

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Workist

Automating the data exchange between businesses using AI and enabling frictionless B2B transactions.

Workist's AI extracts all relevant data from a wide range of documents required for B2B transactions. The data is then validated against the master data and forwarded to the ERP system. In cases of uncertainty, the AI asks its human co-workers for help and learns from their feedback.

The solution of Workist combines the power of AI, with reliable data validation and the implicit knowledge of human workers. This enables us to reliably extract the relevant information from unstructured data in all formats and deliver unprecedented automation rates.

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ARIN Technologies

ARIN Technologies has been building location based products for use in the industrial environment to help improve safety and productivity. ARIN Tech offers two products - ARINAlert(tm) (www.arinalert.com) to improve safety around industrial vehicles and ARINTrack(tm) (www.arintrack.com) to improve productivity. Since founding in 2015, ARIN Tech has become a leader in improving forklift safety and has acquired two patents. All ARIN Tech products are built to be interoperable and easy to use with a very low total cost of ownership. ARIN Tech's growth has exceeded 800% for the past three years due to the simple and DIY nature of installation and value our customers get from our products.

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Logistics



Locus Mobility

We are a white-label SaaS platform for dealerships simplifying vehicle ownership experience

The platform automates ownership decisions and manages tasks that the owner approves with a one-click method. Then services are delivered to owners where they park while they rest or work on a scheduled cadence. Owners can now enjoy the ownership experience from their couch or desk.

Dealership and fleet management software focus on a dealer's internal experience and operation. Locus focuses on the external experience of the owner experience post-purchase. Vehicle ownership is worth \$1.6 Trillion, but is fragmented and has not seen innovations in the past 2 decades.

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PROPERGATE ProperGate Sp. z o.o.

Smart on-site logistics management for sustainable construction projects

One source of truth with status of all the materials and equipment required for scheduled tasks. Smart assistance in planning deliveries, ordering them, scheduling, monitoring, inspecting, unloading and reporting automatically, with minimal user's input.

Focus on the least digitized sector (gr8 potential) in a niche causing huge waste of time & money (\$10-30M/project). Every project needs 1. efficient logistics to finally deliver project on time to generate profit and 2. CO2 emissions data from material deliveries for ESG reporting - we have both.

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Pick8ship Technology AG

Robot Fulfillment and Delivery for E-Commerce

At Pick8ship, we're building a robotics fulfillment solution where shippers can manage storage, picking, sorting, and shipping using a single, fast, modular system.

Performance (10x faster, 50 to 100% more products per m2); Flexibility (multi-purpose robots); Efficiency: 60 to 80% lower cost, mobile, fast and flexibly scalable

10+ billion, fast growing market opportunity; solving major pain points of customers, high margins & recurring revenues (Software)

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BuyCo

Collaborative SaaS platform helping exporters & importers manage their maritime container shipments

BuyCo allows large exporters & importers to simplify their management of maritime shipments across all possible sea carriers and freightforwarders on one single SaaS platform, to make it more cost effective and to reduce their corresponding environmental footprint

There are many large visibility players on the market, but we believe there is more value to be offered to large exporters and importers beforehand i.e. in the planning & execution of their shipments: this is confirmed by our quickly growing base of global customers

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Logistics



Carryt

Carbon neutral efficient urban deliveries in traditional industries in LATAM. We perform optimized last mile logistics by using: 1) Geocoding algorithms with efficiency levels 20% higher than the market. 2) Route Optimization Algorithms for each specific industry that allow us to reduce operating costs by 35%. 3) Integration with carbon offset services to achieve carbon neutrality 4) Our technology allows us to target industries with higher logistics complexities with the help of industry specific routing algorithms based on AI.5) Our driver app controls inventory and collect and delivery processes. 6) Our control tower has the capacity to react in real time to security, operations and service alerts.

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Relocalize

We are eliminating the "chain" from the food & beverage supply chain with autonomous micro-factories

We have built the world's first autonomous micro-factory for food & beverage, designed to eliminate 65% of supply chain steps upstream of retailer distribution/fulfillment centers. We provide the micro-factories to our food retail partners on a service basis (production-as-a-service).

They are excited because: (1) we are de-risking supply chain, (2) we have traction with major retailers and CXOs and (3) we are truly disruptive. We make products that are cheaper (min 20% cheaper), better (e.g. fresher, differentiated), and greener (e.g. Up to 90% elimination of middle mile CO2).

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Nevomo

Nevomo develops MagRail: the next generation of High-Speed Rail which allows magnetic trains to operate on legacy lines. MagRail introduces a new efficient mode of direct propulsion (linear motor) to legacy railway systems, which doubles the capacity, increases flexibility of traffic and minimizes OPEX. Further combined with magnetic levitation it eliminates friction completely doubling the speed of existing lines. It's a globally unique patent-pending solution integrating MagLev and hyperloop functionalities with legacy rail. It allows interoperability with huge legacy networks (fast scaling up) & eliminates need to build costly and time consuming new transport corridors (retrofit costs only 1/3 of new line). The solution has been already embraced by top railways and inland harbours.

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DeliveryEco

DeliveryEco is a green last mile delivery marketplace that offers shippers reliable last mile delivery services with: visibility on emissions at the package level, options to offset emissions, optimized routes to minimize emissions, and green transportation options for the last mile. DeliveryEco core clients are second tier retailers that don't have enough volume to insource last mile operations profitably but have pain points finding capacity. DeliveryEco solves that pain point while offering medium carriers access to supply and helping them optimize the utilization of their fleet, and offering consumers the convenience of last mile delivery in an eco-friendly way

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Logistics



Shipday Inc.

Shipday is building a smart OS to power local e-commerce deliveries. It's a self-serve SaaS platform helping small businesses automatically manage deliveries with their own drivers, or using 3rd party delivery services commission-free! We are in a mission to democratize access to smart and automated delivery orchestration solution for small businesses to enable local e-commerce. Shipday offers a freemium platform that works anywhere in the world with internet connection. Already powered over 4M deliveries in 50+ countries.

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Macai

Macai is building the next generation grocery retailer. Macai operates a network of Micro Fulfillment Centers in Italian cities from which it can ship food and non-food products to its customers in less than 1 hour. While everyone in the quick-commerce space is focusing on providing essentials in minutes, Macai is shifting the attention from speed to offer, bringing the product selection up to 7,500 SKU, to boost AOV and thus build a more sustainable business model.

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ONDEWO GmbH

ONDEWO enables call centers and customer support centers to achieve excellent customer experience, 24/7 availability, SLA compliance and cost efficient operations. The ONDEWO Call Center AI Platform automates voice calls and chat messages with software-based AI agents in 10 European languages with over 30 beautiful voices as a fully secure and data privacy respecting all-in-one solution. No cloud services or internet needed. ONDEWO develops cutting-edge AI algorithms and AI models inhouse including speech recognition, natural language processing, text to speech and telephone system integration. This allows ONDEWO's customers to handle even the most difficult use cases such as dialects, industry specific vocabulary, complex conversation processes even with sensitive data, and many more. We recently launched our new SAAS product next to our on premise option.

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Omnipack Sp. z o.o.

We provide fulfillment solutions for direct-to-consumer brands in Europe and enable them to grow frictionless and focus on their core business without the burden of running logistics operations. We work in a full-stack model (our own operations and tech) and seamlessly integrate into the existing ecosystems of our merchants. This is a modular product that makes customization simple, and we're in full control of service quality. There's 2.8 percent year-over-year growth in the core segment, with great unit economics and profitable on an EBITDA exponential growth level. Our net revenue retention is greater than 130 percent.

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Logistics



SnoFox Sciences

Analytics platform for industrial refrigeration

Our analytics are powered by already-existing data in cold facilities and empower owners to reduce energy consumption and perform predictive maintenance on their refrigeration equipment.

Our first pilot project resulted in an estimated 40% energy savings for a 400,000 sq ft cold warehouse in Georgia. The cold logistics space is one of the most environmentally detrimental industries on earth yet it is often underestimated or misunderstood.

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autosled

Autosled was created to disrupt the old automotive transport market and make shipping a vehicle as stress-free as possible for transporters, dealers and consumers. Conceived by two brothers, third-generation retail automotive veterans, with the support of a former Tesla executive, Autosled's platform marketplace between qualified drivers and shippers brings speeds, transparency and cost effectiveness to individual or truckload shipments..

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Claim Genius Inc.

Real-Time AI Claims Estimate & Damage Assessment for Passenger Vehicles using Photo & Videos There are over 1.42 B Operational vehicles in the world, and each car needs an inspection whether it undergoes policy underwriting, claims estimate, rental, leasing, or used car transactions; Damage assessment is the core. Claim Genius's Computer Vision Technology provides real-time assessment. What was damaged behind the hood? can we do the video-based assessment? do you have a low-cost solution? Do you have a low burn rate? Do you already have global paying customers? Do you provide a human-like assessment? Is it "Straight Through Processing?" The answer to all these questions is YES

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Logistics



Rebolet

We rescue 1 billion items from destruction by empowering E-commerce to access Re-commerce

On average 15% of all products sold online are returned. Rebolet offers Return Management, Return Fulfillment and Re-commerce services in one seamless platform to bring returned items back to market.

Our clients experience 250% higher profit margins from reselling their items via Rebolet than with alternatives solutions.

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TO THE MARKET

TO THE MARKET is powering the ethical supply chain.

TO THE MARKET is a platform enabling transparency in supply chains. Utilizing end-to-end workflow management, TTM provides supply chain management and impact reporting to corporations, retailers, and brands with the mission of empowering people, protecting the planet and promoting better business.

TO THE MARKET is a turnkey supply chain solution, serving as the vendor of record for our clients and providing an access node to over 250 suppliers in over 50 countries. Our proprietary technology allows for automated, quantitative impact reporting to help clients meet ESG and CSR requirements.

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Other



FOCUS

Focus

Focus: AI technology forecasting. Focus helps technology leaders to invest in the right technology at the right time by predicting which technology will win and when that will happen. With Focus, one can predict major technological shifts years or even decades in advance. As far as we know, we are the only company that can predict the technological future using patent data.

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Matter

Audio-first dating app (social-audio for dating)

We built and launched an audio-first dating app where talking to people is fun and simple. Users go on 3-min live audio dates, and after each date, they decide to match. Users also explore profiles with voice intros, send likes, and then match.

Audio-based (Clubhouse-like) experience will be a game changer for dating just like image-based (Instagram-like) experience changed the game 10 years ago by Tinder, Hinge, Bumble. Our product is way ahead and differentiated from other audio-based apps, all in their very early stage.

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NoMad Data

Nomad Data is a SaaS platform to help companies interact with the world of commercial data. We empower the data buying centers in companies of all types. From data search, compliance, contracting and renewals to data cataloging, we help firms data enable properly and firm-wide. We make it very easy for companies to begin their journey of being data enabled. Data adoption is a global trend which is accelerating due to increasing global uncertainty. We are a broad-based play on this trend.

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DATASEER

DataSeer, Inc.

A SaaS application that detects, extracts and digitizes data from technical diagrams and data sheets. DataSeer is an off-the-shelf application, ready to be used out-of-the-box. It has a user-centric design that is easy & intuitive to use. It recognizes not only symbols and text attributes, but also associates lines. Data can be exported in a structured CSV format or in a drawing like SVG and SPPID. DataSeer offers a review process that allows the user to give feedback about predictions we got right or wrong. These are used as training labels to improve our machine learning models and algorithms. Our users report a reduction of 40-80% in processing time using our application.

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Other



eezylife Inc.

eezylife offers a proactive consumer recommendation system powered by AI and driven by psychology. We have the life navigator that helps people make better decisions and maximize their daily activities. Today, we are all entangled in the “paradox of choice”; the availability of endless options generates anxiety and boredom. People waste 2.5 hours per day! We offer user empowerment versus mighty incumbents (Web3), consumer AI integrated with individual profiling, and seamless payments. We are the first transaction-based value-added social media platform. eezylife offers a proactive consumer recommendation system powered by AI and driven by psychology. We have the life navigator that helps people make better decisions and maximize their daily activities. Today, we are all entangled in the “paradox of choice”; the availability of endless options generates anxiety and boredom. People waste 2.5 hours per day! We offer user empowerment versus mighty incumbents (Web3), consumer AI integrated with individual profiling, and seamless payments. We are the first transaction-based value-added social media platform.

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Zeew

Fast food meets clean, ultra-fast EV charging. Using our patented software to optimize solar & batteries for net peak load reduction assists utilities with load stability, allowing our partners, such as quick service restaurant customers, access to clean electric vehicle charging. For ~\$10, customers can eat lunch while their vehicle charges for 10 minutes, providing ~100 miles of range. Meanwhile, we believe our SaaS and partnerships offer one component of the needed solution to avoid the worst effects of climate change.

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Driverbase

Personalized car search. Driverbase Inc. is an automotive marketplace that provides drivers with personalized vehicle recommendations. Traditional car search consists of over 900 online touchpoints focused on finding the lowest price instead of finding the best match based on your individual situation. Our vehicle recommendation engine matches drivers to their optimal vehicle in seconds. We achieved top positions in Google for searches like “which car should I buy” to grow our audience and are now viable with early customer revenue paying for our expenses prior to raising external funding.

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Amiko

Amiko is the platform that generates tailor-made, IRL, cohort-like communities to make new friends (aka, tribes). Powered by membership fees, Amiko comes as an answer to the epidemic of loneliness that many societies are experiencing (i.e. 61% of young adults in the US often or always feel lonely). The beta has just been launched in London and got strong traction and amazing feedback. There is currently no recognized product in the “friendship making” sector. The founders are uniquely skilled in building communities and scaling them fast in a decentralised way. In the past, they reached millions of people and organized more than 100,000 volunteers by building Volt Europa first and Atlas Movement.

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Other



Hyde Closet Inc.

Hyde is a B2B2C platform that delivers a frictionless clothing experience to travelers. We provide video-based personal styling and complete outfits to men (target 25-45), so they look and feel confident where it matters most. We sell exclusively to enterprises, with 15 partners signed already with no marketing spend. We are addressing a \$125B undisrupted market with a data-first approach, deep strategic moats, and CAC 80% cheaper than industry. We surface inventory owned by brand and retail partners, generating margin heavy revenue for them today, and sharing native data to empower them to make better inventory and product decisions tomorrow.

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Katha Infocom Pvt Ltd

We are building media technology tools for news & informational businesses that automate content cur Katha provides real time content updates and technical tools to local/regional news websites on subscription. These help the informational websites optimize their content operations and cost up to 5-10 times. We automate all media operations including content curation, thus helping the business to be 5x faster and 10x cheaper. Average monthly subscription charges (80\$/mo) on a roadmap to breakeven in 6 months.

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Subundl

Subundl is a subscription management & billing SaaS platform accelerating eCommerce. Subundl empowers retailers to create & manage a subscription model unique to their business model, products & customers. The only out the box solution to create & manage a tailored subscription model unique to their business to enable all retailers to have the same success as Pet Circle, Marley Spoon & Hello Fresh. Enabling consumers, the personalisation & control they want over their subscription; the products & services they want as frequently as they need with payment functionality aggregates all product payments & divides them into any chosen frequency.

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Here Here Market

Here Here Market is an online marketplace for food enthusiasts to discover and buy specialty products from chefprenuers, small batch artisans and local product makers. We provide culinary creators a springboard to launch new products, build a nationwide fan community, and run frictionless operations. Significant investments in the creator economy continue to grow, and although the online packaged food goods industry is booming (valued at \$160B in 2021), there hasn't been a culinary creator-first platform, such as Etsy for crafters and Substack for writers, until Here Here Market. At HHM, we are building the number one global destination for culinary creators and their enthusiastic fans.

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Other



SANOGÉ

We make Artificial Intelligence become part of your wardrobe: the SANOGÉ Fashion Configurator. SANOGÉ combines the best of a physical shopping experience with the merits of eCommerce by bringing excitement for fashion to our customers and turn them into co-designers. Integrated into an AI-based Industry 4.0 production system. Maximum resource efficiency. AI-based Urban Manufacturing. First-to-market with an end-to-end digital solution overcoming the grand challenges and most urgent profitability killers of the fashion industry. We deliver unique customer value and bridge the gap between physical and digital markets.

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BUSINESSWISE

Businesswise Media Inc

We focus on disrupting enterprise learning & increasing remote work productivity using mobile audio

Businesswise is a mobile audio platform for enterprise learning. We are the required tool for day-to-day learning, giving professionals the opportunity to discover, share & save up-to-date information which empowers their business & solve their problem of constantly missing out important information

With the rise of remote work, today's workforce is becoming increasingly distributed. We developed the essential tool for day-to-day learning, giving professionals the opportunity to discover, share & save up-to-date information, stay up-to-date and reach relevant information.

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UrbanOffice

UrbanOffice

Turning F&B spaces and underutilized hotel space to Co-working offices, through our booking platform

Provide an economical space solution for each stage of our users growth by using existing spaces/venues. Starting with F&B spaces that are underutilized during weekdays (day time), to empty desks at existing offices and business centers or meeting rooms at hotels, all offered on a single platform.

Reducing the carbon foot print by using existing spaces, through shared economy. The Users can book desk space for as low as \$3 for 4 hours and meeting rooms starting \$ 90 for 8 hours. No long term contracts necessary, single membership providing access to office space throughout the world.

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SMARTii

Form filling made easy. Scan, Fill and Automate.

We allow end users to fill a form once and the automate next time form filling. The 10-15mins time taken to fill a paper form or google form, and repeat the same information again & again, we reduced it to 10-15 seconds and automated it

We allow any office to digitalize their office form filling

We focus on removing repeated tasks for end user, and also help them gain money on their valuable information.

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Other



YPC technologies

YPC Technologies is a venture-backed startup in kitchen automation with the vision to make good food

We see recent technological advances in robotics and data science as a chance for our society to return to the fresh preparation of healthy meals. Our robotic kitchens can prepare gourmet food at low cost with great consistency.

1. Robotics, AI and Operations research applied to cooking processes
2. Maximization of offer diversity
3. Sustainable and accessible preparation of high quality meals

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Knowbl

Knowbl provides a quick and scalable approach to building headless conversational AI experiences. The Knowbl Platform takes your existing content, structured and unstructured, and automatically conversationalizes it so that your employees and customers can get the information they ask for on demand across any digital user interface, including but not limited to search, chat and voice. Traditional vendors require labor-intensive data collection to train the AI. Knowbl's patent-pending AI automatically learns topics and contextual relationships between those topics simply by analyzing a brand's existing content. Speed, ease and scalability are what differentiate us.

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Consumer Innovation Award Competition



Event Introduction

The McKinsey ESIC Innovation Award Competition is a satellite event of the 2022 McKinsey Early-Stage Investors Conference. The objective of the Competition is to provide companies an opportunity to compete for several prizes, showcase innovation to a panel of judges, learn about groundbreaking innovations from other companies, and inspire the next generation of innovators. Companies will compete in 1 of 2 innovation categories:

- 1) Tackling big problems through innovation
- 2) Tech enabled innovation.

The two category winners will receive a variety of prizes from recognition across McKinsey publications to McKinsey mentorship.

Session Agenda

Consumer Innovation Award Competition

3:00 – 3:10p Welcome and Introduction

3:10 – 3:25p Introduction of judges and finalist teams

3:25 – 5:25p Presentations (*10 finalists each*)

5:25 – 5:45p Audience Q&A

5:45 – 6:00p Winner's announcement and closing

Agenda subject to change

Our Judges



David Greenfeld

Founder and CEO | Dream Pops

David Greenfeld founded Dream Pops in 2018 on a mission to reinvigorate the dessert category with plant-based products that accurately reflect the needs of the 21st century consumer. He views Dream Pops as a digital and content first company. It got its start on Instagram, but is gaining popularity across Tik Tok, LinkedIn, Twitter, and Facebook. Greenfeld is a UC Berkely Alumni and a former investment banker.



Rashid Ali

Co-Founder and COO | Chomps

Rashid Ali founded Chomps in 2012. Chomps makes better-for-you meat snacks. His goal is to make healthy snacks more accessible. Chomps has seen tremendous growth in recent years and retails in Trader Joe's, Walmart, and Whole Foods among others. Ali is an Iowa State University Alumni and has a background in finance and operations.



Sean Riley

Co-Founder, President, and Chief Executive | DUDE Products

In 2012 Sean Riley started DUDE Wipes with his buddies. They hated using toilet paper and knew there had to be a better way. A few years later he snagged a Shark Tank deal and Mark Cuban joined the DUDE revolution. Today his company wipes over 1 billion butts per year and you can find them in Walmart, Target, Kroger, Amazon and pretty much anywhere else stuff is sold. Sean Riley is an Illinois State University Alumni and has a background in construction.

Moderator



Maite Pena-Alcaraz

Associate Partner | McKinsey Boston Office

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Maite Pena is an Associate Partner based in Boston. She is a core member of our Travel, Logistics, and Infrastructure practice, focused on Logistics, particularly on e-commerce and last mile delivery. Maite leads Logistics Fuel, our service line working with disruptor and startups in logistics, in North America.

Relevant project highlights

- Supporting energy company evaluating e-commerce market in LatAm, run due diligence on potential player, and identify and size sources of synergies leveraging their prime real estate
- Lead commercial, transportation, and alternative business models workstreams of large growth transformation to enable large e-commerce fulfillment player to triple EV, EBITDA, and double revenue by 2026
- Supported freight forwarding company design and launch implementation of their growth plan to enable doubling size of company in 3 years
- Supported large construction materials company design new digital logistics market place focused on construction materials as a growth engine for business
- Lead analytics growth transformation at specialty trucking that enabled company to double market size and EBITDA in core business line in 2 years
- Lead engagement to support hazardous materials waste management company to design new direct to consumer business and operations
- Supported distribution company transform their operations and identified, designed, and implemented interventions to increase EBITDA by \$150M in 2 years; including designing a frontline supervisor role transformation, and designing & launching implementation of initiatives to optimize operations including last mile routing, rezoning, and freight sharing
- Lead engagement to determine drivers of employee injuries for railway company, design interventions to address systemic drivers, and develop a predictive model to identify employees at higher risk of getting injured

Background

Prior to joining McKinsey, Maite worked at The World Bank

Maite has a PhD in transportation analytics from MIT, an MS in Systems Engineering, and BS degrees in Industrial Engineering and Mathematics. Maite is also an active member at different committees at the Transportation Research Board

Presenting Companies



Avisi Technologies, Inc.

Avisi is developing VisiPlate, a nanotechnology-enabled ocular implant for treating glaucoma.

VisiPlate is a microfluidic drainage device that is 20x thinner than a human hair. VisiPlate works by shunting excess fluid via a network of microchannels to a subconjunctival pocket. By doing so, VisiPlate controls intraocular pressure and prevents the progression of blindness from glaucoma.

VisiPlate is over 30-300x thinner than competitors and designed to improve patient safety and comfort. Compared to current surgeries, VisiPlate aims to lower ocular pressure more effectively over time, reducing the need for medications and revision surgeries.

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Bisu

We enable affordable access to actionable health data at home, through easy, accurate urine and saliva tests. Our product is a home health lab that provides personalized, preventative health advice, through nutrition and hormone tests using microfluidics and machine learning. Results are interpreted taking into account your profile, dietary and exercise habits, and can be shared and discussed with a trusted person. Our product is the only solution that provides instant, actionable feedback with accurate, reliable results, tracks a wide range of biomarkers, and does not require FDA approval to launch. We have a \$30bn market opportunity across nutrition, sports performance, and pet, baby and mother health.

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CaVos Biotech LTD

CaVos is a biotech startup developing novel non-toxic targeted treatments for cancer, by recapitulating natural anti-cancer mechanisms. We have developed an evolutionary-based machine learning algorithm to screen hundreds of thousands of genes across species with extraordinary cancer resistance and generate the anti-cancer map. We systematically validated natural-based mechanisms that eliminated cancer cells to develop them as drugs. CaVos applies evolutionary concepts, and cutting-edge algorithms, using extensive omics data to uncover “Natural super-powers”. CaVos is revolutionary in every aspect, from its technology, data and impact. We hope to eradicate cancer, improve longevity, and uncover the genetics of other such “super-powers”

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Presenting Companies



GlucoActive

GlucoActive is a seed-stage MedTech startup developing the technology of non-invasive glucose measurement. The company was founded in January 2019 and is headquartered in Wroclaw (Poland). Currently, we hire 30 employees dealing mainly with R&D of new technology. Our first product - the non-invasive glucometer called GlucoStation - is a desktop device intended for home use by patients suffering from type II diabetes. Main features of our solution: -non-invasive, painless measurement, -no disposables, no replaceable sensors or strips = smaller cost for patients and healthcare providers, smaller pollution by medical wastes, -telemedical solution.

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Khyria

Khyria is a personal health toolkit for every woman in midlife and menopause. It offers daily actionable wellness based on each woman's unique biology so she can feel her best self. By using an evidence-based approach, behavior change science, and harnessing the power of data, Khyria helps women improve overall symptoms, reduce chronic disease risk factors and achieve their true potential.

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MyoSwiss AG

Technological solutions that support and augment human movement.

Our first product, the Myosuit, is a wearable muscle (exomuscle) that combines robotics and functional textiles to support and augment its user in activities like walking, negotiating stairs, and standing up or sitting down.

The Myosuit is the lightest, most affordable, and easiest to use wearable robot to support the legs of its wearer. The device is further supported by cloud-based solutions which monitor the user's movements and can support patients in their rehabilitation journey.

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NUTS Technologies Inc.

Zero Trust Data containers that simplify data protection and sharing anywhere

We offer standalone, all-in-one data management platforms for the Enterprise, SMB, and retail markets. APIs are offered for Enterprise integration with existing data management systems. Our mission is to simplify your workflow and your security by making your data Simply Private.

We offer technology and data management product(s) where the hybrid cloud storage market and the cybersecurity market intersect when it comes to data protection, privacy, storage, and management. Microsoft sees a total market opportunity for public cloud to be closer to a \$4T TAM.

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Remmie, Inc.

Remmie is building a 24/7 at-home examination-to-prescription platform for ear and upper respiratory conditions with connected ENT examination devices and real-time streaming with full telehealth services via Remmie Care. Patients use the Remmie Dolphin connected otoscope to collect and share visuals of their symptoms through Remmie Care. Clinicians examine symptoms with the Remmie cloud API, as if patients are in their office, and use Remmie AI for diagnostic aid. The Remmie App and open API is plug-and-play compatible with any telemedicine provider for straightforward care, and Remmie.ai is a deep-learning diagnosis engine easily deployable on the Remmie API.

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UpStay

With a customer base of more than 1,200 hoteliers around the world, UpStay represents hospitality's ultimate combination of the latest in upselling technologies proven to result in up to a 20% conversation rate for room and ancillary service upgrades. Founded by industry-leading technology experts, UpStay brings together decades of combined knowledge and experience in order to provide hoteliers with seamless access to rich data sets that maximize the success of upselling efforts. UpStay is the technology provider of choice for hoteliers seeking to enhance brand value and deliver the best possible experience to each and every guest. e than 1,200 hoteliers around the world, UpStay represents hospitality's ultimate combination of the latest in upselling technologies proven to result in up to a 20 percent conversation rate for room and ancillary service upgrades. Founded by industry-leading technology experts and travel enthusiasts, UpStay brings together decades of combined knowledge and experience in order to provide hoteliers with seamless access to rich data sets that maximize the success of upselling efforts.¹

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1. Empowering today's hoteliers with opportunities to effectively upsell at every guest touchpoint, UpStay is the technology provider of choice for hoteliers seeking to enhance brand value and deliver the best possible experience to each and every guest. UpStay is compatible with the most commonly-used PMS/CRS systems, ensuring effortless upselling automation that maintains accurate hotel inventories in real-time and that eliminates the risk of an upselling opportunity being missed.

Presenting Companies



WeatherPromise

Guaranteeing great weather on your vacation or your money back

Embedded parametric weather guarantees designed to protect the leisure experience, enhance revenue opportunities for our commercial partners and generate delight for an attractive base of customers.

2mm weather data points are incorporated daily into underwriting and pricing engine, in order to deliver customized guarantees based on parameters that matter for the specific travel experience. Our payout engine proactively contacts travelers when a claim is triggered, in real time.

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